

Jan. 29, 2014

FOR IMMEDIATE RELEASE



## HANCOCK COUNTY SEES INCREASE IN CLOSED SALES

*MIBOR releases central Indiana housing data for December 2013*

INDIANAPOLIS — A one-and-three-month review of local housing data reveals an increase in closed sales in Hancock County, according to a report from the Metropolitan Indianapolis Board of REALTORS® (MIBOR).

During October to December 2013, the number of closed sales in Hancock County increased by 19.9 percent when compared to the same three months in 2012. Closed sales increased by 56.3 percent in the December-only comparison within Hancock County.

The median sales price in the county decreased to \$135,000 in the October to December 2013 comparison, a 2.5 percent decrease. During the one-month period of December 2013, the median sales price increased by 0.4 percent to \$135,000. The average sales price of homes in Hancock County increased by 1.4 percent to \$155,423 when compared to the same three-month period in 2012 and decreased by 4.2 percent in the one-month comparison to \$147,855.

Additional key central Indiana findings for December 2013:

- New listings decreased by 1.5 percent.
- Pending sales decreased by 10.3 percent.
- Months of supply decreased by 19 percent to 4.5 months.
- Closed sales increased by 10.8 percent.

The attached data report will tell consumers how the county is performing according to eight different indicators. Each indicator will have one- and three-month comparisons. Consumers also have access to central Indiana housing data within the pressroom at [www.mibor.com](http://www.mibor.com). Counties included are: Boone, Brown, Decatur, Hamilton, Hancock, Hendricks, Johnson, Madison, Marion, Montgomery, Morgan, Putnam and Shelby.

###

*This information has been provided by MIBOR, the professional association representing central Indiana's REALTORS®. MIBOR serves the needs of nearly 6,500 members in Boone, Brown, Hamilton, Hancock, Hendricks, Johnson, Marion, Montgomery, Morgan and Shelby counties. MIBOR also supplies the Broker Listing Cooperative® listing service to REALTORS® in Decatur, Madison and Putnam counties. More information can be found at [www.mibor.com](http://www.mibor.com). #powerofR.*

Reporters' contact: Claire Belby, MIBOR; 317-956-5232, 317-523-7145 cell or [clairebelby@mibor.com](mailto:clairebelby@mibor.com)