

Feb. 26, 2014
FOR IMMEDIATE RELEASE



HANCOCK COUNTY SEES INCREASE IN CLOSED SALES, SLIGHT DROP IN PRICES

MIBOR releases central Indiana housing data for January 2014

INDIANAPOLIS —A three-month review of local housing data reveals an increase in closed sales in Hancock County, according to a report from the Metropolitan Indianapolis Board of REALTORS® (MIBOR).

Closed sales in Hancock County increased by 2.7 percent when compared to the same three-month period in 2012-2013 and decreased by 26.9 percent in the January-only comparison.

The average sales price of homes in Hancock County increased by 0.3 percent to \$141,832 in the January-only comparison. During November 2013 to January 2014, the average sales price in Hancock County decreased by 1.4 percent to \$150,439 when compared to the same three months in 2012-2013. The median sales price in the county decreased to \$134,687 in the November 2013 to January 2014 comparison, a 3.8 percent decrease. During the one-month period of January 2014, the median sales price decreased by 4.4 percent to \$133,900.

Additional key central Indiana findings for January 2014:

- New listings decreased by 23.9 percent.
- Pending sales decreased by 22.6 percent.
- Months of supply decreased by 19.3 percent to 4.4 months.
- Closed sales decreased by 13.8 percent.

The attached data report will tell consumers how the county is performing according to eight different indicators. Each indicator will have one- and three-month comparisons. Consumers also have access to central Indiana housing data within the pressroom at www.mibor.com. Counties included are: Boone, Brown, Decatur, Hamilton, Hancock, Hendricks, Johnson, Madison, Marion, Montgomery, Morgan, Putnam and Shelby.

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This information has been provided by MIBOR, the professional association representing central Indiana's REALTORS®. MIBOR serves the needs of nearly 6,500 members in Boone, Brown, Hamilton, Hancock, Hendricks, Johnson, Marion, Montgomery, Morgan and Shelby counties. MIBOR also supplies the Broker Listing Cooperative® listing service to REALTORS® in Decatur, Madison and Putnam counties. More information can be found at www.mibor.com. #powerofR.

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