

# MARKET INSIGHTS REPORT

October 2025



## Market Analysis

The housing market is one of the largest and most important sectors of the U.S. economy. To understand the trends within the market one must analyze activity both month over month and year-over-year. In this Market Insights Report, MIBOR REALTOR® Association (MIBOR) provides a market analysis of the 17 central Indiana counties within the MIBOR service area by creating a single, timely, reliable source of data.

In this report, MIBOR has separated townhouse/condo inventory and properties for lease from the aggregated totals. This decision was made to add clarity to the data as the single-family residential segment is typically the focus. However, as our research shows, walkable neighborhoods with mixed use property types are becoming a consumer preference and a good investment for municipalities. Given this information, we have added a section to the report to address condos and “condo lifestyle” as it is defined within our data.

To create a comprehensive view of the market, MIBOR has scheduled the data pull to happen on the 5th day of the month for the prior month. After review, the completed reports are posted by the second Friday of the month at [mibor.com/marketinsights](https://mibor.com/marketinsights).

After analysis of October 2025 data, this is what our experts are saying:

In October, the median sales price for single-family homes in central Indiana was \$315,000, an increase of 5% over last year and relatively unchanged from September. In the MIBOR BLC® service area 13 out of 17 counties listed positive price changes in September compared to a year ago including Hamilton, Hancock, Johnson, and Marion counties. The median sales price for condominiums was \$222,000, a decrease of 3.9% from last year and down 5.5% from September.

"The combination of lower interest rates and growing inventory is opening doors for more consumers," says MIBOR CEO Shelley Specchio. "Softening in the lower end of the market may finally offer some relief on affordability while the high end remains competitive. Market conditions continue to vary significantly by price range and location, making local expertise essential."

Closed sales in October grew 2.9% over last year with 2,649 sales and relatively flat from September. Pending sales climbed 7.2% over last October and were up 1% from the previous month. Pending sales increased in 12 of the 17 counties in the service area including Boone, Hamilton, Hancock, and Hendricks counties. The typical listing received 97.5% of the asking price, down from 98.0% last October. The condominium market saw 200 closed sales jumping 19% from last year.

New listings grew 2.5% from last year but were down 2.6% from September. The median days on the market grew to 24 days, up from 20 days last October. Active inventory increased 20.9% over last year with 6,432 single-family homes for sale, reflecting a 2.4-month supply. Active inventory increased, on a year-over-year basis, in 13 of the 17 counties in the BLC® service area. In the condominium market, active inventory rose 31% over last year to 573 listings, reflecting 2.9 months of supply.

In national news, according to the most recent data available from the National Association of REALTORS®, total existing-home sales in September grew 1.5% from August. This represents a seasonally adjusted annual rate of 4.06 million. Year-over-year, sales increased 4.1% from last September. The median existing home price for all housing types in September was \$415,200 up 2.1% from one year ago.

"As anticipated, falling mortgage rates are lifting home sales," said NAR Chief Economist Lawrence Yun. "Improving housing affordability is also contributing to the increase in sales. Inventory is matching a five-year high, though it remains below pre-COVID levels," Yun added. "Many homeowners are financially comfortable, resulting in very few distressed properties and forced sales. Home prices continue to rise in most parts of the country, further contributing to overall household wealth". Total housing inventory at the end of September was 1.55 million units, up 1.3% from August and up 14% from last September (1.36 million). Unsold inventory sits at a 4.6-month supply at the current sales pace, unchanged from August and up from 4.2 months in September 2024.

Year-over-year data for October:

- An increase in Median Sales Price of 5% to \$315,000
- Average days on market increased 10.6% at 45
- Current active listings increased 20.9% to 6,432

## Contents

|                    |        |
|--------------------|--------|
| MIBOR SERVICE AREA | (1-11) |
| BARTHOLOMEW COUNTY | (12)   |
| BOONE COUNTY       | (13)   |
| BROWN COUNTY       | (14)   |
| DECATUR COUNTY     | (15)   |
| HAMILTON COUNTY    | (16)   |
| HANCOCK COUNTY     | (17)   |
| HENDRICKS COUNTY   | (18)   |
| JACKSON COUNTY     | (19)   |
| JENNINGS COUNTY    | (20)   |
| JOHNSON COUNTY     | (21)   |
| MADISON COUNTY     | (22)   |
| MARION COUNTY      | (23)   |
| MONTGOMERY COUNTY  | (24)   |
| MORGAN COUNTY      | (25)   |
| PARKE COUNTY       | (26)   |
| PUTNAM COUNTY      | (27)   |
| SHELBY COUNTY      | (28)   |
| CONDOS             | (29)   |

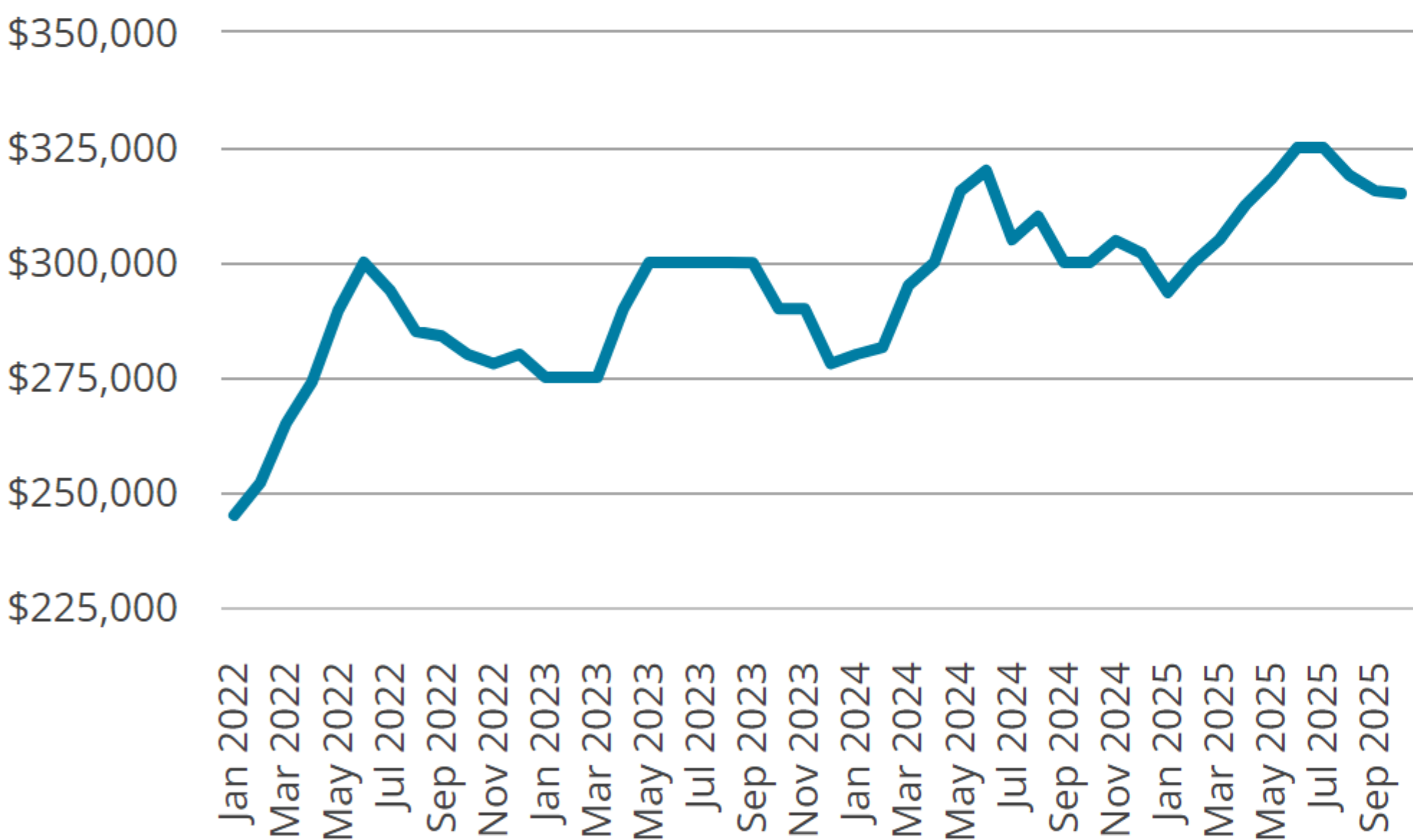


# MIBOR Market Summary

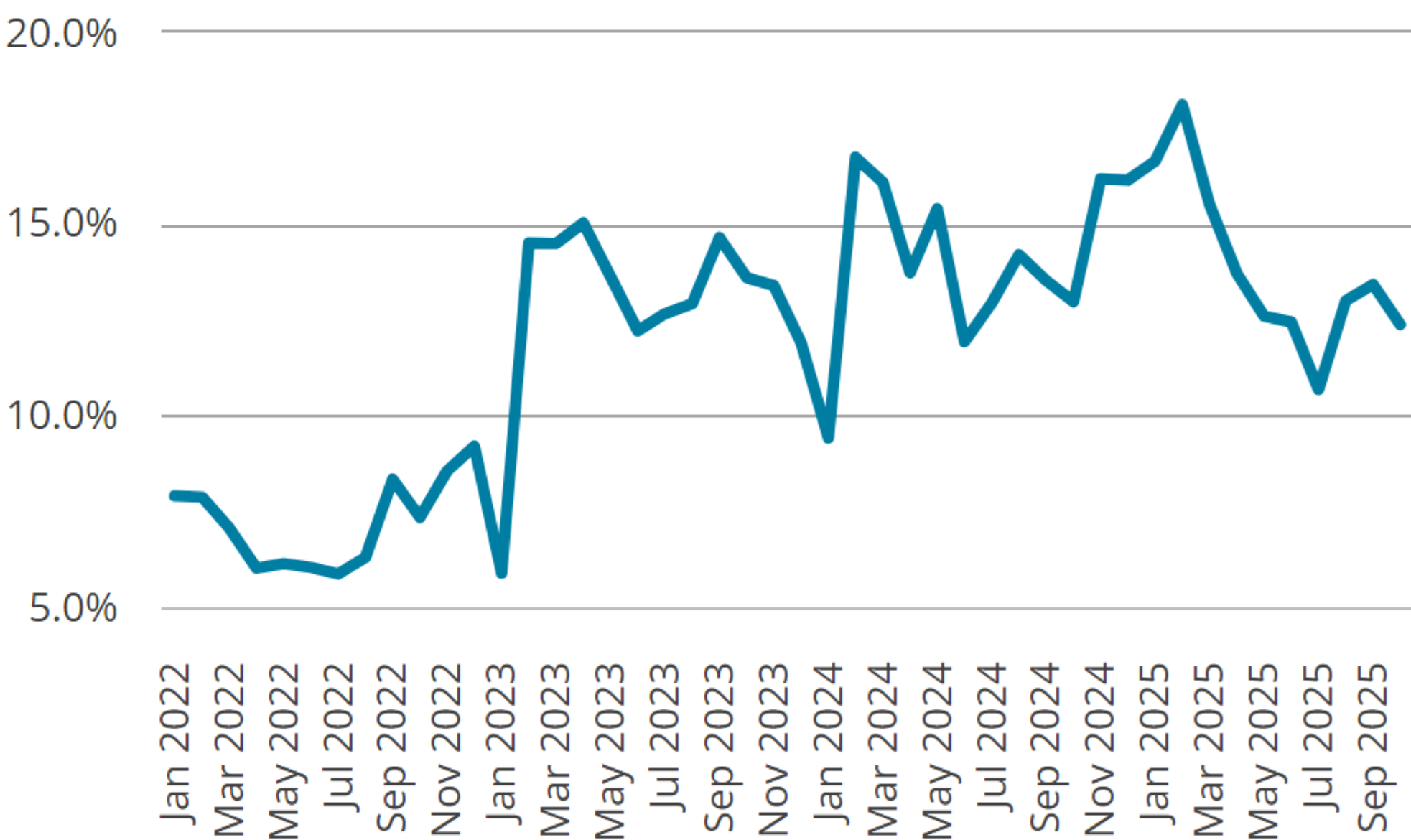
Data for Single Family Residence in Bartholomew, Boone, Brown, Decatur, Hamilton, Hancock, Hendricks, Jackson, Jennings, Johnson, Madison, Marion, Montgomery, Morgan, Parke, Putnam, Shelby.

|                              | Oct 2025  | Sep 2025  | MoM      | Oct 2024  | YoY      | 2025      | 2024      | YTD      |
|------------------------------|-----------|-----------|----------|-----------|----------|-----------|-----------|----------|
| Median Sales Price           | \$315,000 | \$315,600 | ▼ -0.19% | \$300,000 | ▲ 5.00%  | \$315,000 | \$301,450 | ▲ 4.49%  |
| New Construction Sales Price | \$395,000 | \$400,000 | ▼ -0.01% | \$385,000 | ▲ 0.03%  | \$395,000 | \$390,000 | ▲ 0.01%  |
| Closed Sales                 | 2,649     | 2,637     | ▲ 0.46%  | 2,574     | ▲ 2.91%  | 25,589    | 25,160    | ▲ 1.71%  |
| New Listings                 | 3,324     | 3,411     | ▼ -2.55% | 3,244     | ▲ 2.47%  | 33,130    | 31,310    | ▲ 5.81%  |
| Pending Sales                | 2,572     | 2,546     | ▲ 1.02%  | 2,399     | ▲ 7.21%  | 26,482    | 25,871    | ▲ 2.36%  |
| Median Days on Market        | 24        | 21        | ▲ 14.29% | 20        | ▲ 20.00% | 15        | 12        | ▲ 25.00% |
| Average Days on Market       | 45        | 43        | ▲ 5.54%  | 41        | ▲ 10.59% | 41        | 38        | ▲ 8.95%  |
| Price per Square Foot        | \$162     | \$164     | ▼ -1.22% | \$158     | ▲ 2.53%  | \$162     | \$158     | ▲ 2.53%  |
| % of List Price Received     | 97.5%     | 97.9%     | ▼ -0.37% | 98.0%     | ▼ -0.52% | 98.2%     | 98.3%     | ▼ -0.17% |
| Active Inventory             | 6,432     | 6,254     | ▲ 2.85%  | 5,322     | ▲ 20.86% | --        | --        | --       |
| Months Supply of Inventory   | 2.4       | 2.4       | ▲ 2.38%  | 2.1       | ▲ 17.44% | --        | --        | --       |

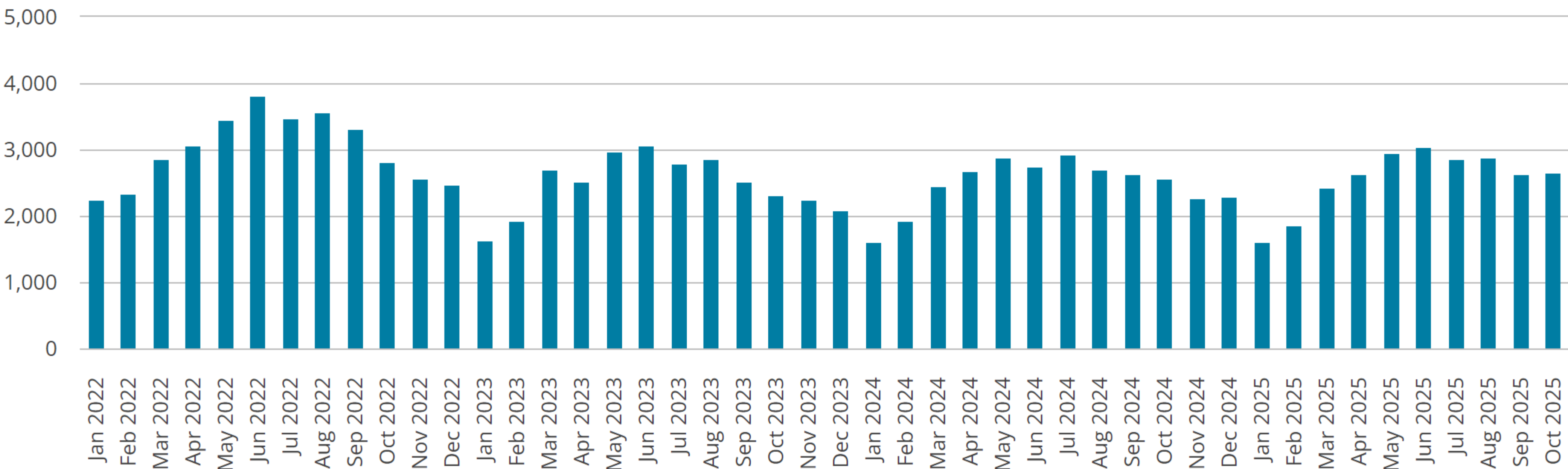
Median Sales Price



Percentage New Construction



Number of Closed Sales

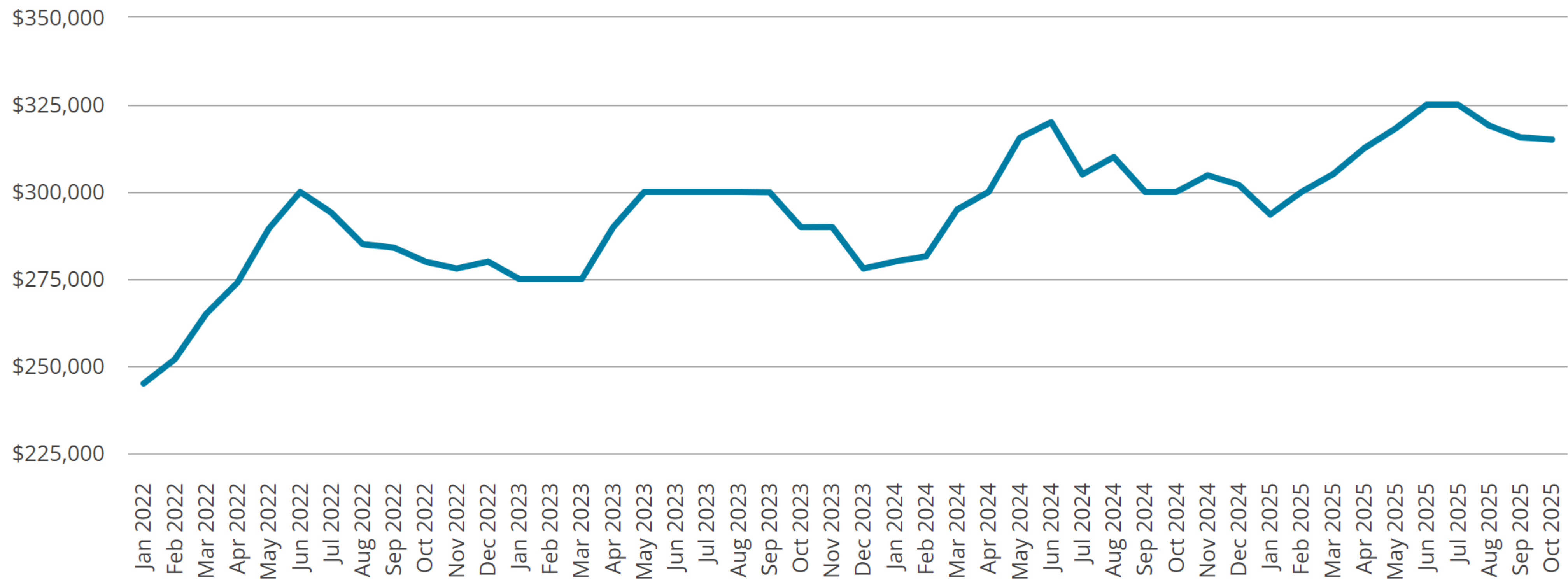


# Median Sales Price

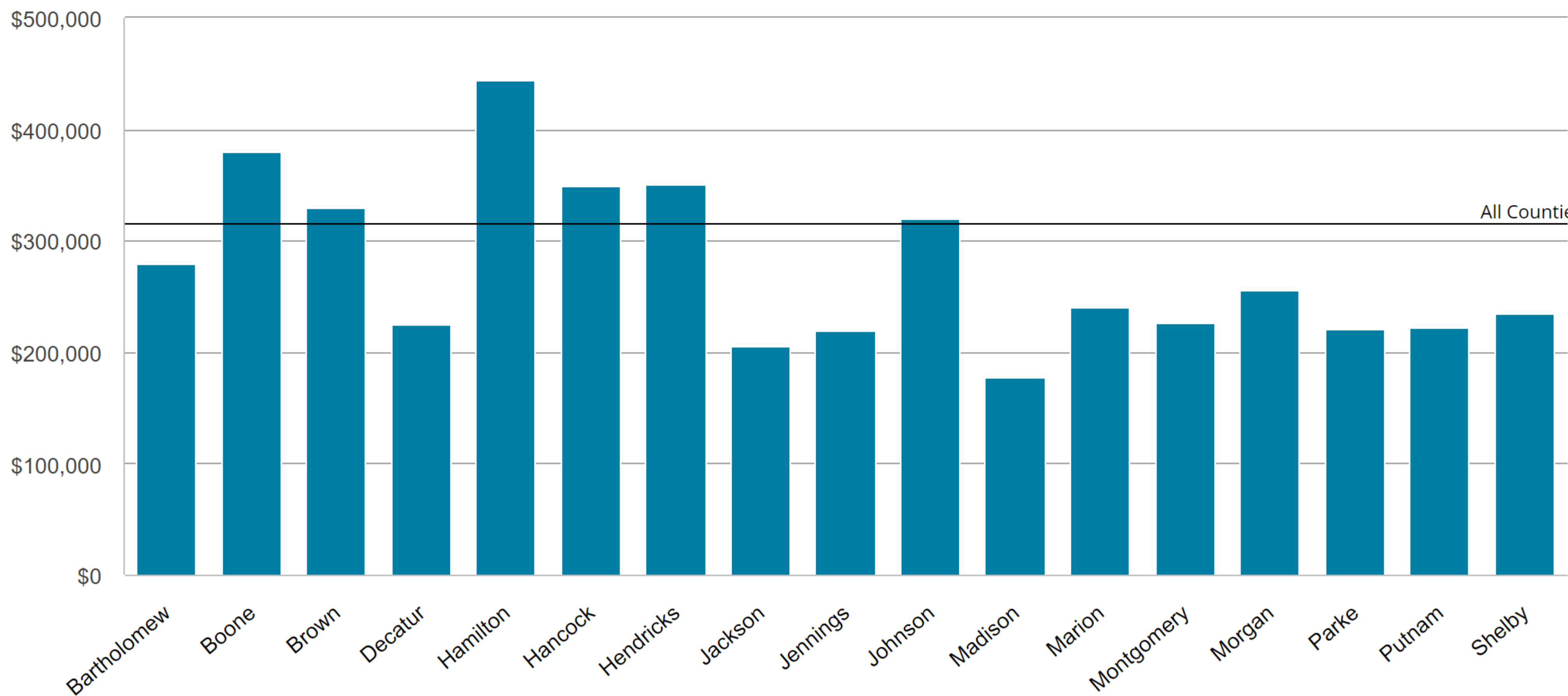
Sales Price is the mid-point (median) value where the price for half of the closed sales is higher and half is lower. Median is preferred to average as it accounts for outliers at the high or low end of the price range.

| October 2025 | Month over Month Change |       | Year over Year Change |      | Year to Date Change |      |
|--------------|-------------------------|-------|-----------------------|------|---------------------|------|
| \$315,000    | ⬇️                      | -0.2% | ⬆️                    | 5.0% | ⬆️                  | 4.5% |

## Historical Activity



## County Comparison

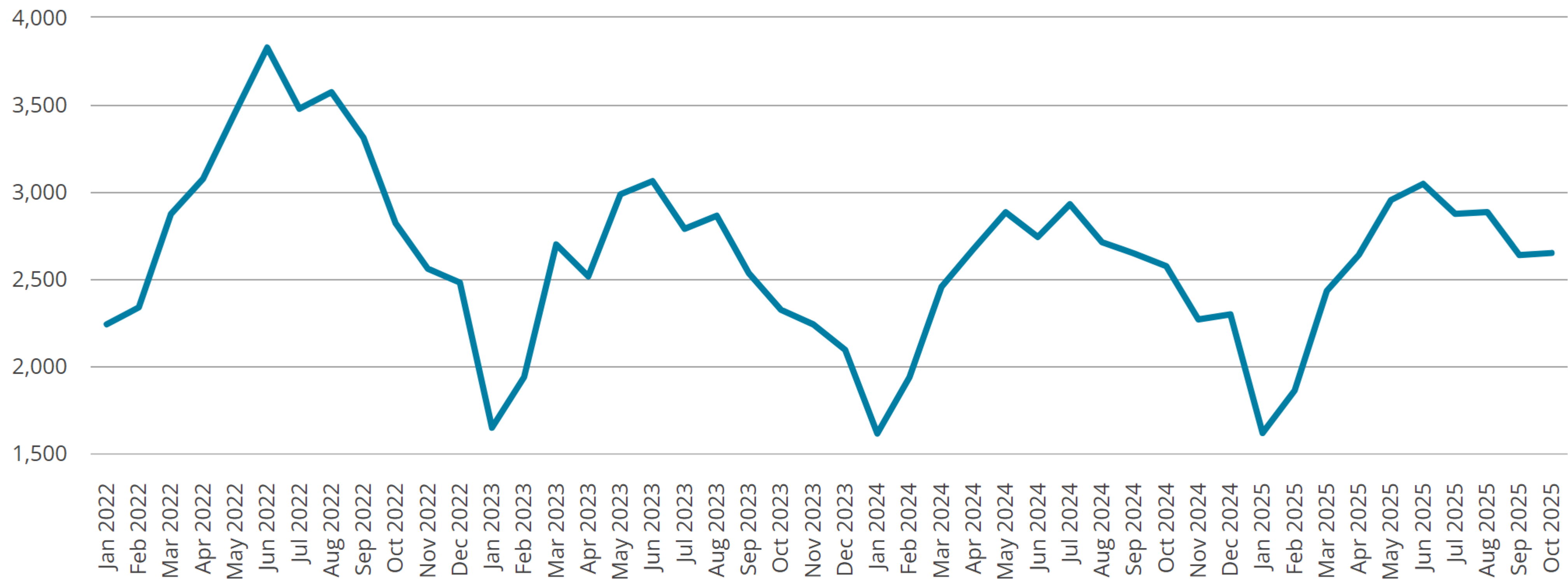


# Closed Sales

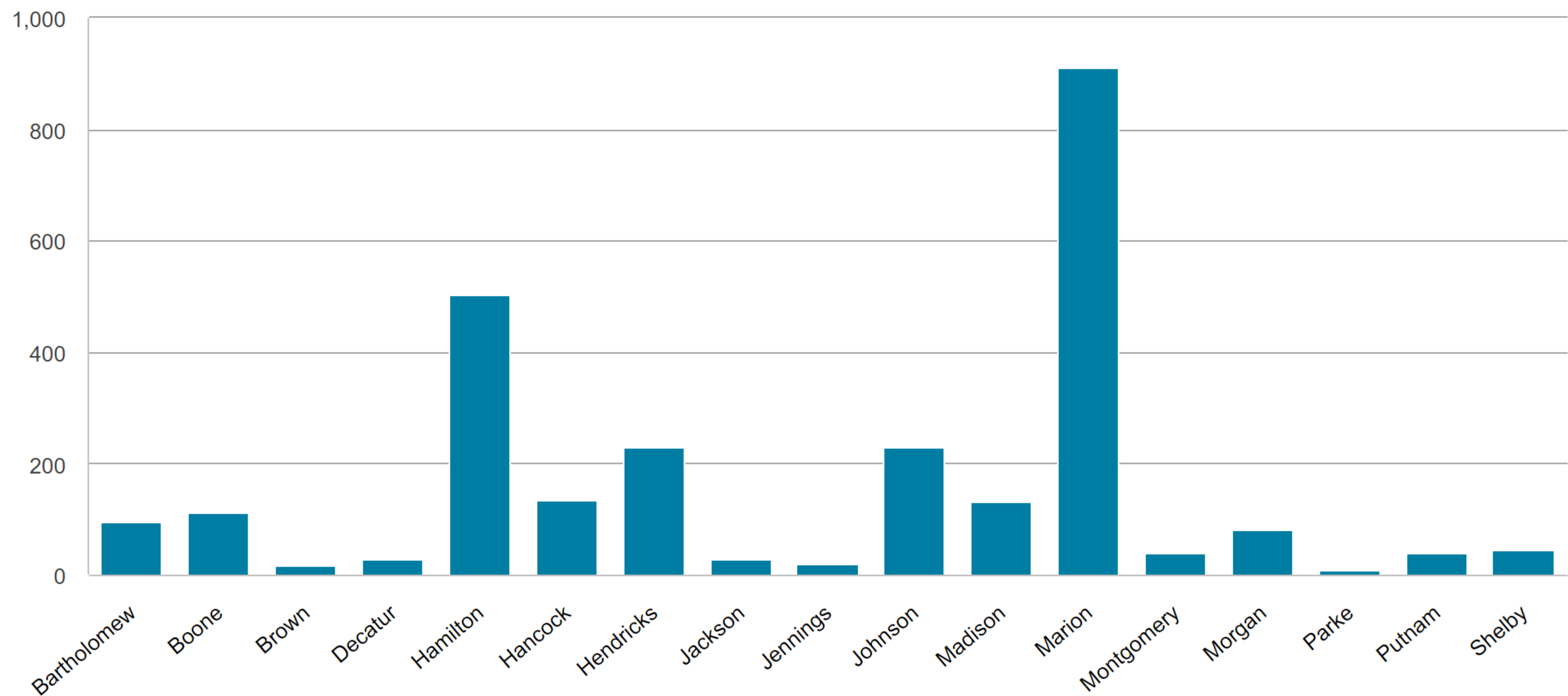
The number of properties that actually sold.

| October 2025 | Month over Month Change |      | Year over Year Change |      | Year to Date Change |      |
|--------------|-------------------------|------|-----------------------|------|---------------------|------|
| 2,649        | ⬆️                      | 0.5% | ⬆️                    | 2.9% | ⬆️                  | 1.7% |

## Historical Activity



## County Comparison

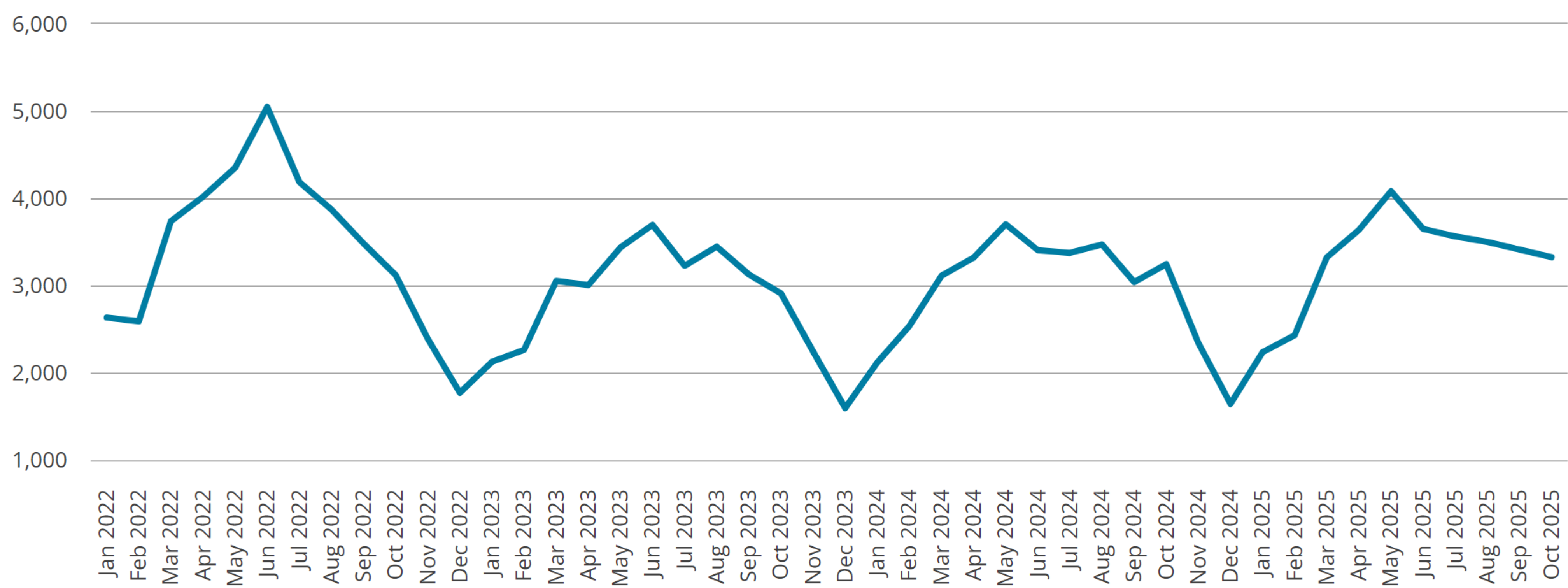


# New Listings

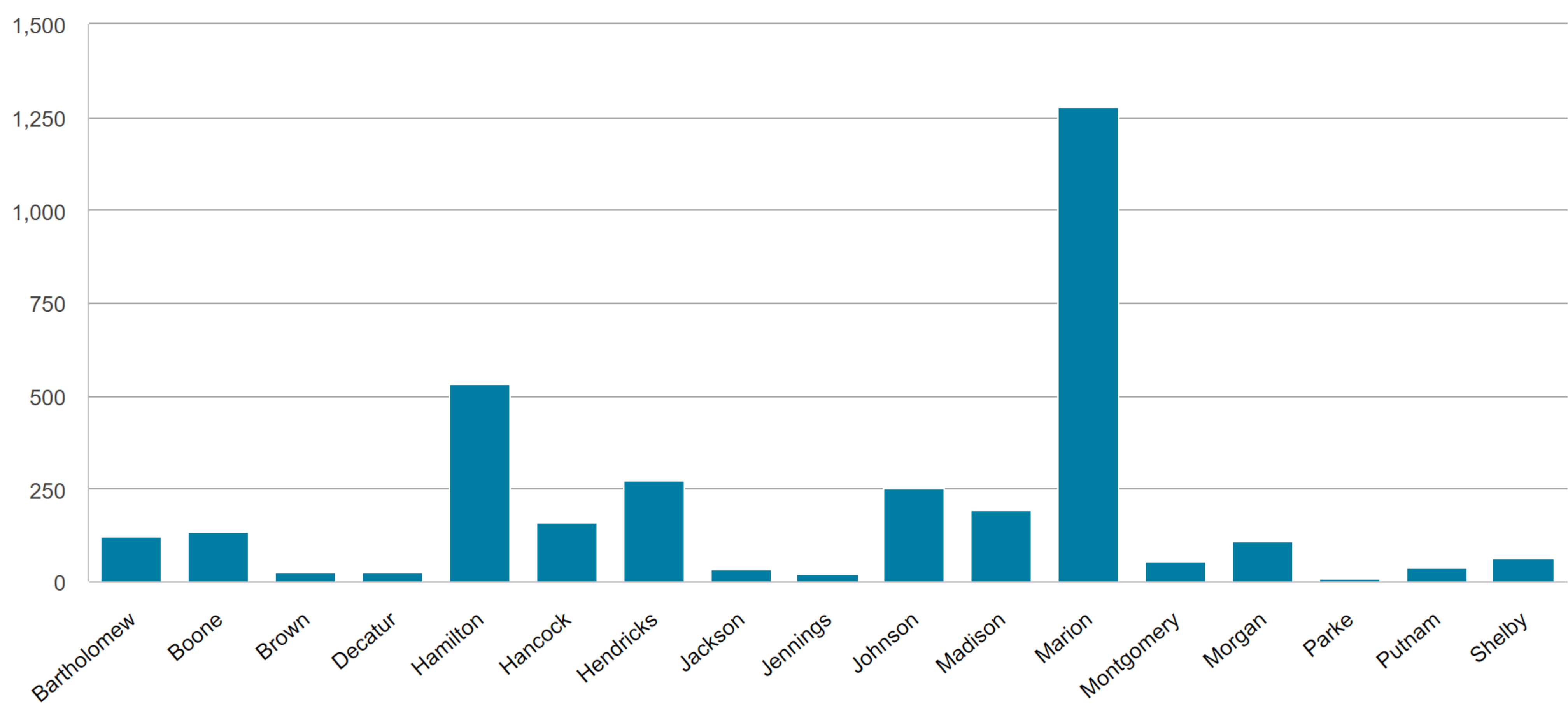
The number of properties listed regardless of current status.

| October 2025 | Month over Month Change |       | Year over Year Change |      | Year to Date Change |      |
|--------------|-------------------------|-------|-----------------------|------|---------------------|------|
| 3,324        | ⬇️                      | -2.6% | ⬆️                    | 2.5% | ⬆️                  | 5.8% |

## Historical Activity



## County Comparison

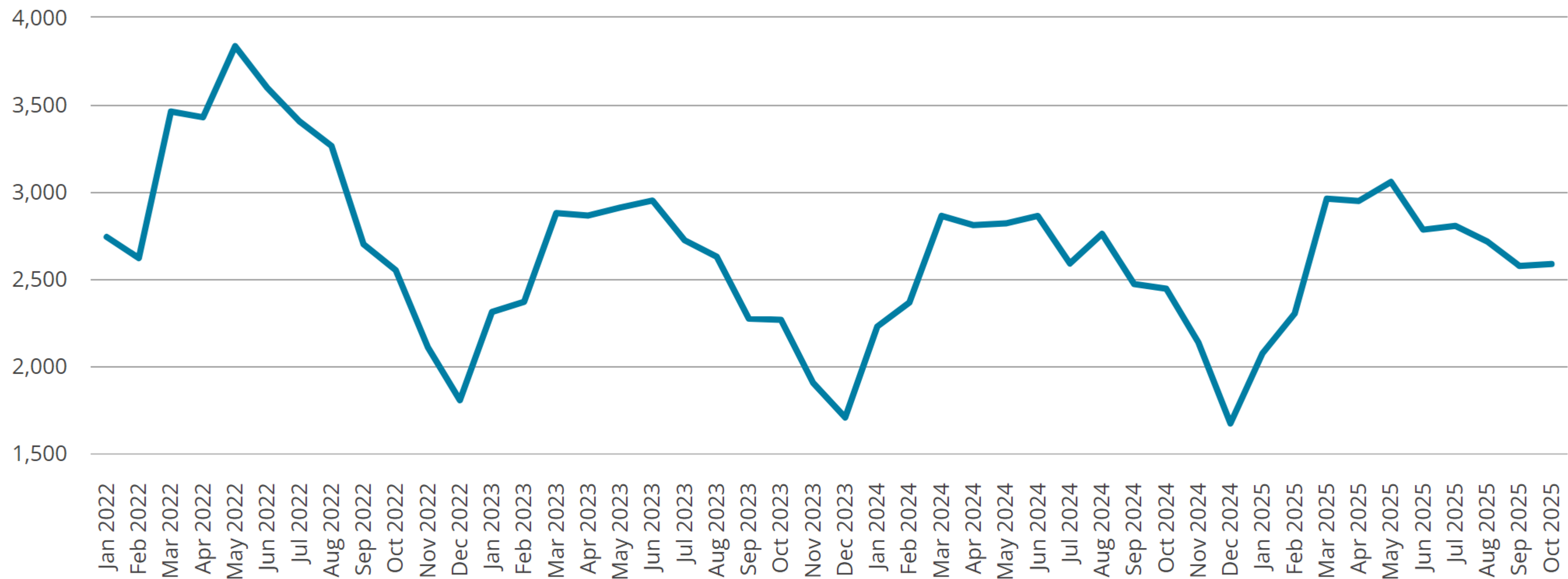


# Pending Sales

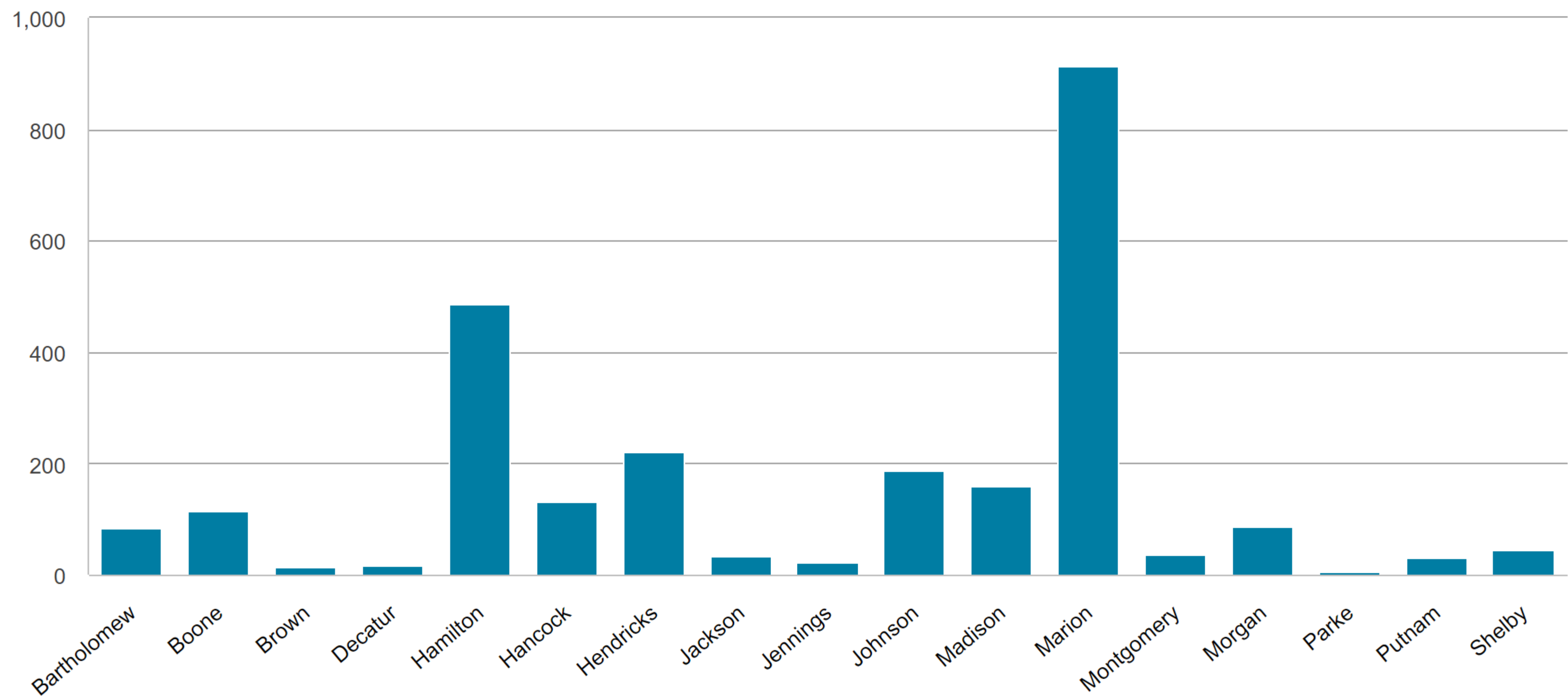
The number of properties newly under contract which are still pending or resulted in a closed sale, based on purchase contract date.

| October 2025 | Month over Month Change |      | Year over Year Change |      | Year to Date Change |      |
|--------------|-------------------------|------|-----------------------|------|---------------------|------|
| 2,586        | ⬆️                      | 0.4% | ⬆️                    | 5.8% | ⬆️                  | 2.3% |

## Historical Activity



## County Comparison

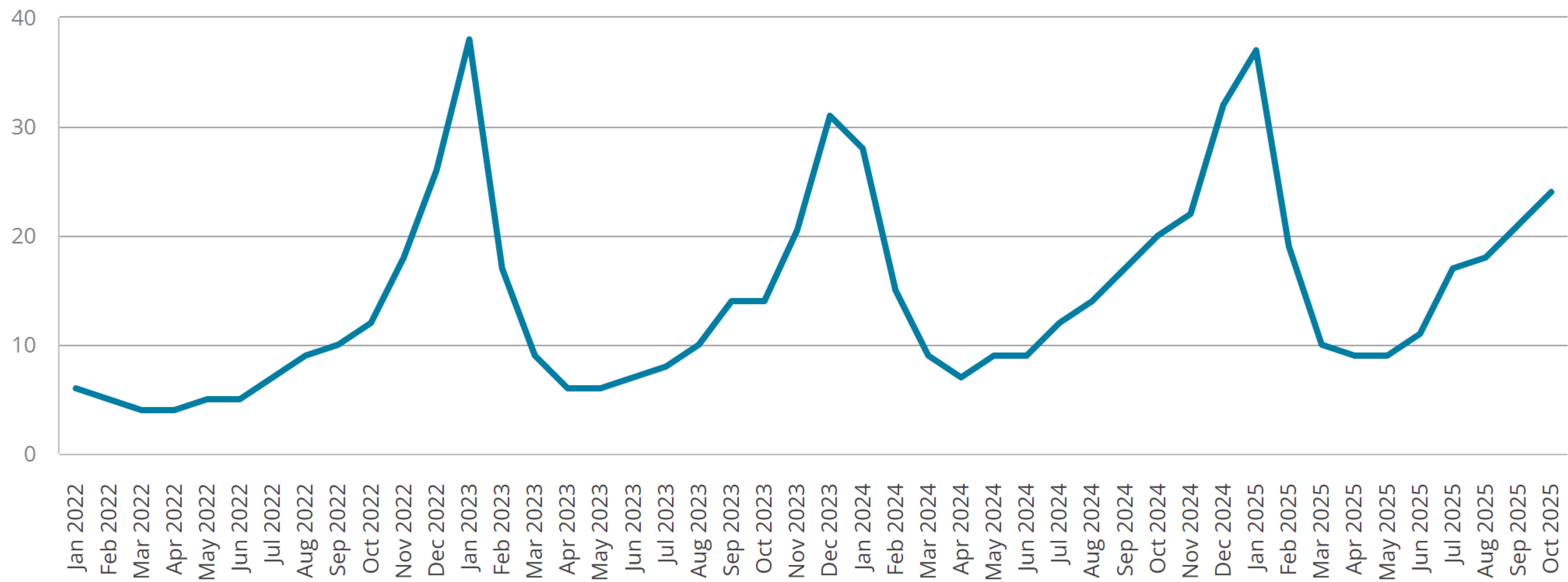


# Cumulative Days on Market

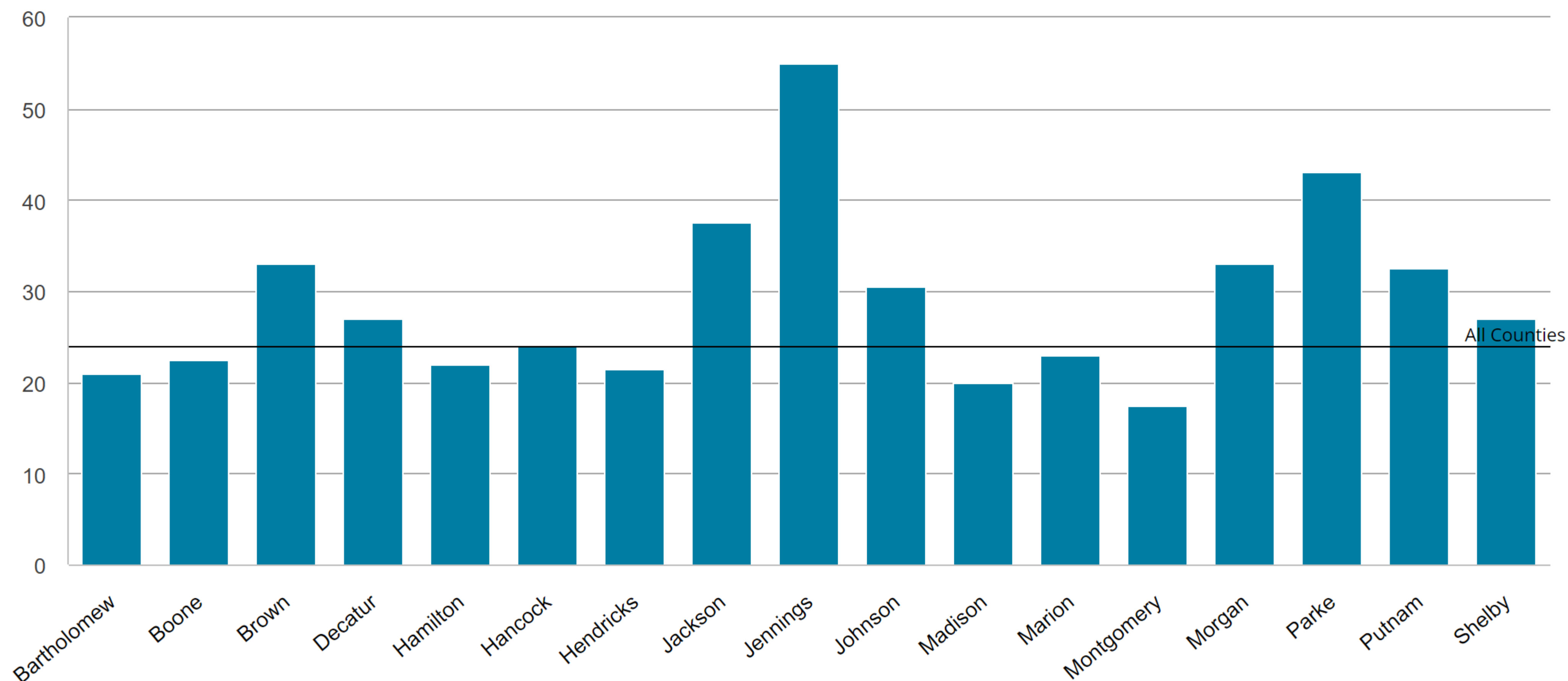
The median number of days between when a property is listed and the purchase contract date.

| October 2025 | Month over Month Change |       | Year over Year Change |       | Year to Date Change |
|--------------|-------------------------|-------|-----------------------|-------|---------------------|
| 24           | ⬆️                      | 14.3% | ⬆️                    | 20.0% | ⬆️ 25.0%            |

## Historical Activity



## County Comparison

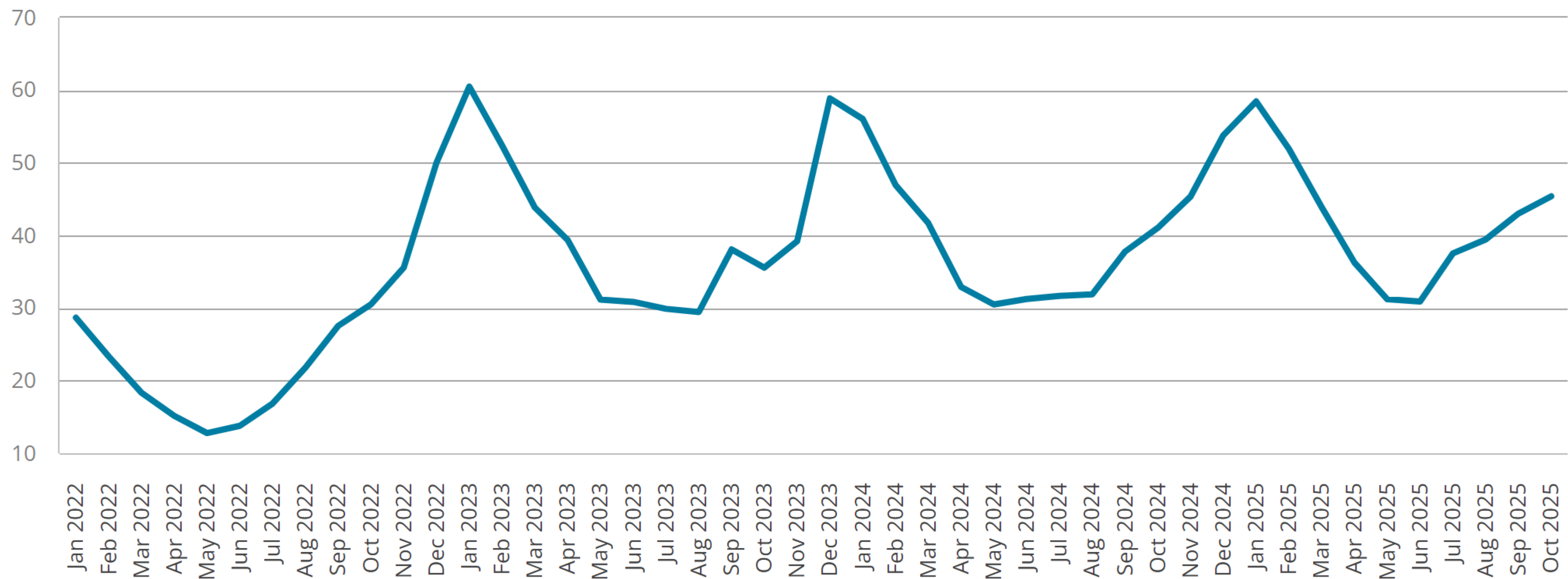


# Average Days on Market

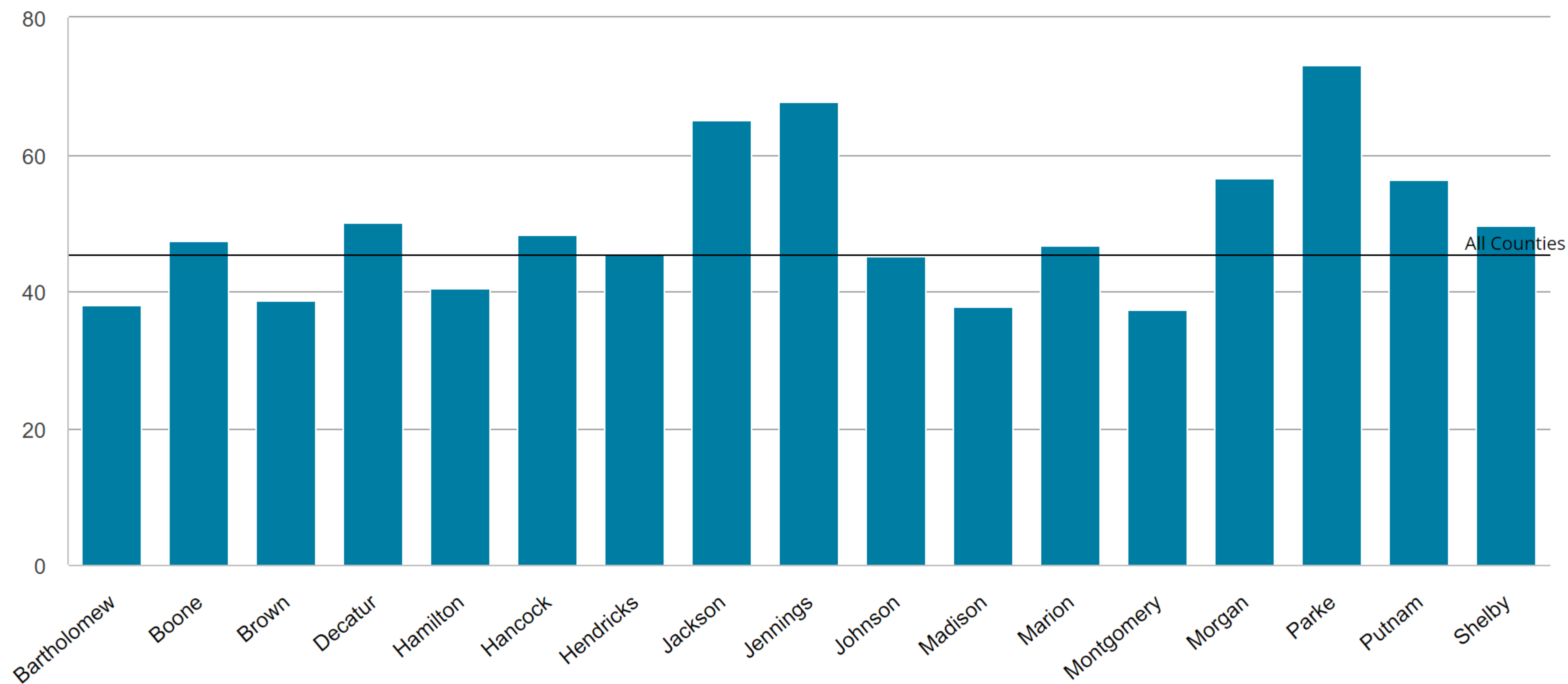
The average number of days between when a property is listed and the purchase contract date.

| October 2025 | Month over Month Change |      | Year over Year Change |       | Year to Date Change |      |
|--------------|-------------------------|------|-----------------------|-------|---------------------|------|
| 45           | ⬆️                      | 5.5% | ⬆️                    | 10.6% | ⬆️                  | 8.9% |

## Historical Activity



## County Comparison

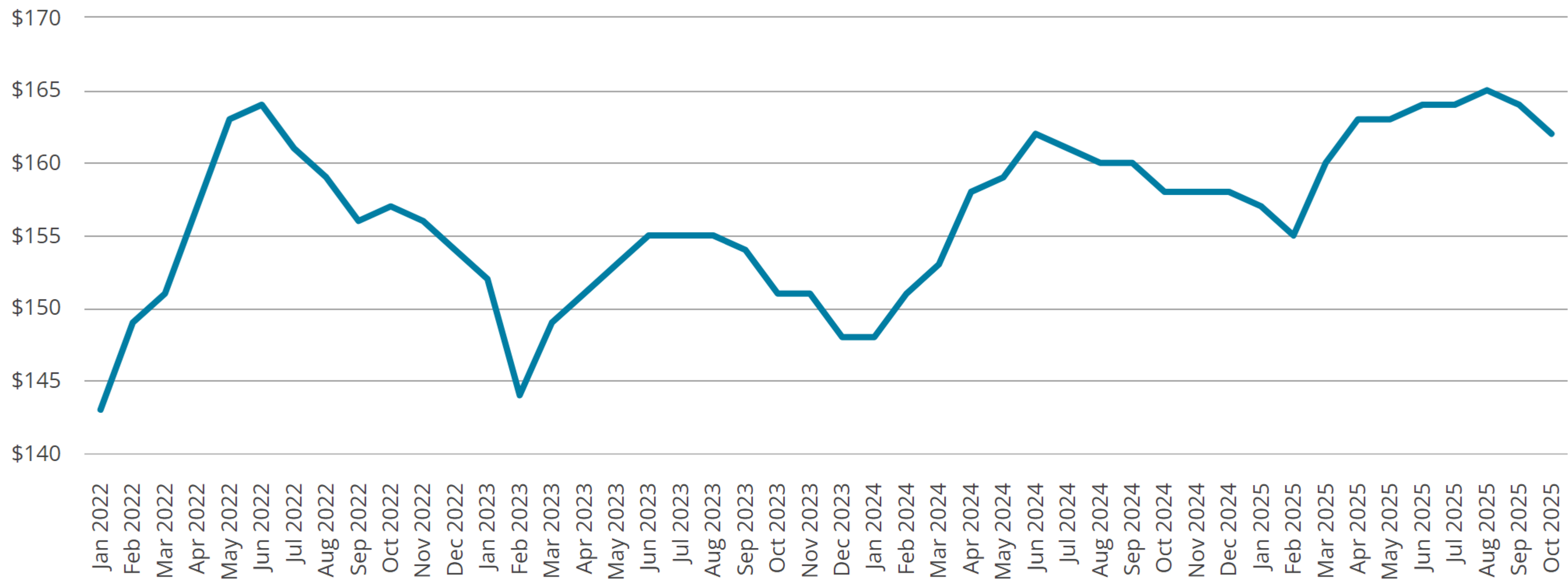


# Price per Square Foot

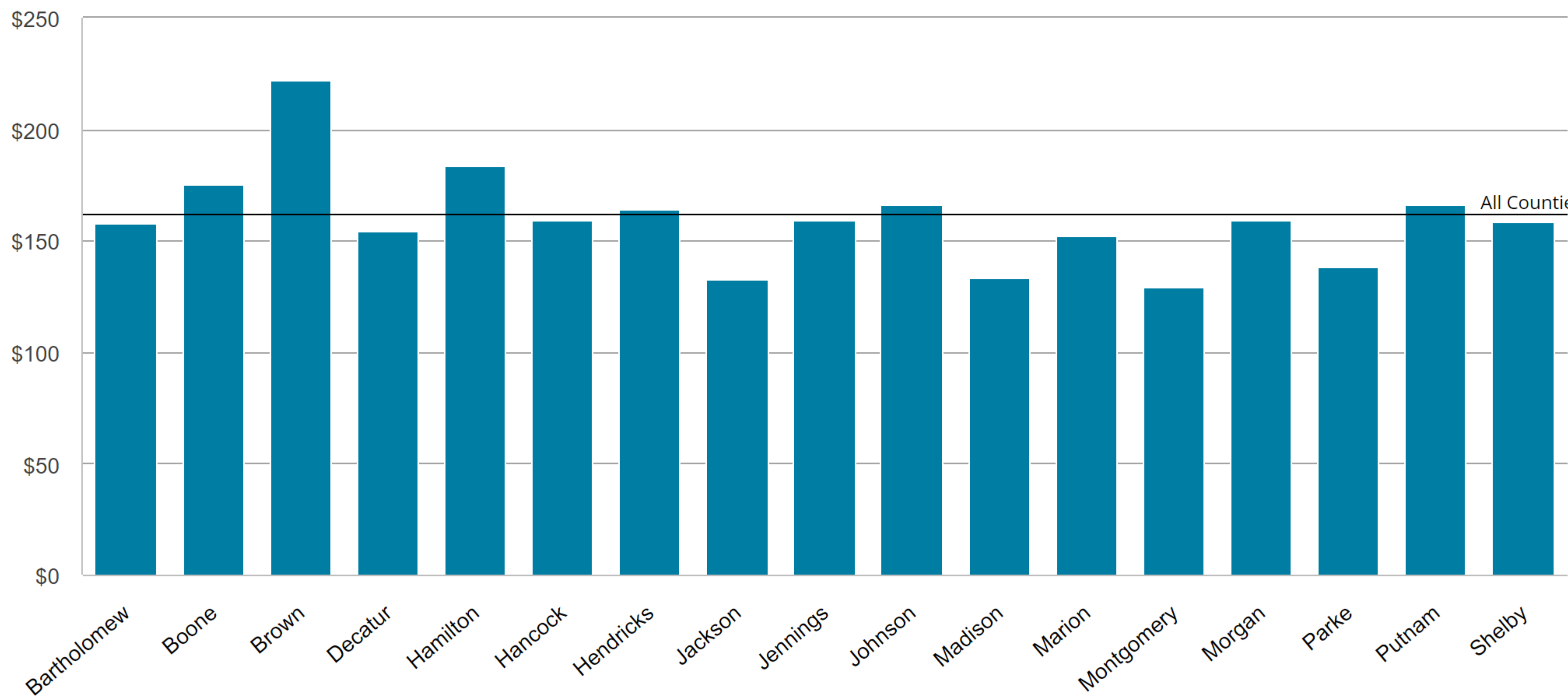
The mid-point (median) of the price per square foot of all closed listings. PPSF is calculated by dividing the sales price by the square footage of a property.

| October 2025 | Month over Month Change |       | Year over Year Change |      | Year to Date Change |      |
|--------------|-------------------------|-------|-----------------------|------|---------------------|------|
| \$162        | ⬇️                      | -1.2% | ⬆️                    | 2.5% | ⬆️                  | 2.5% |

## Historical Activity



## County Comparison

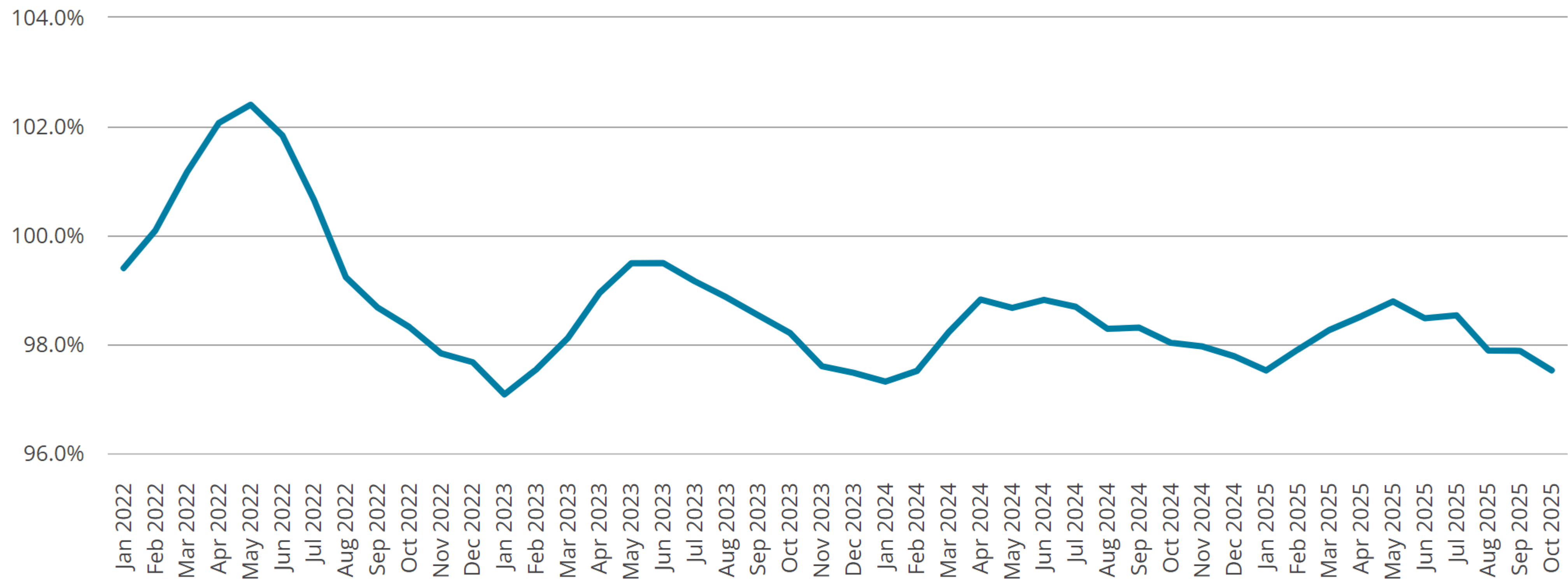


# Percent of List Received

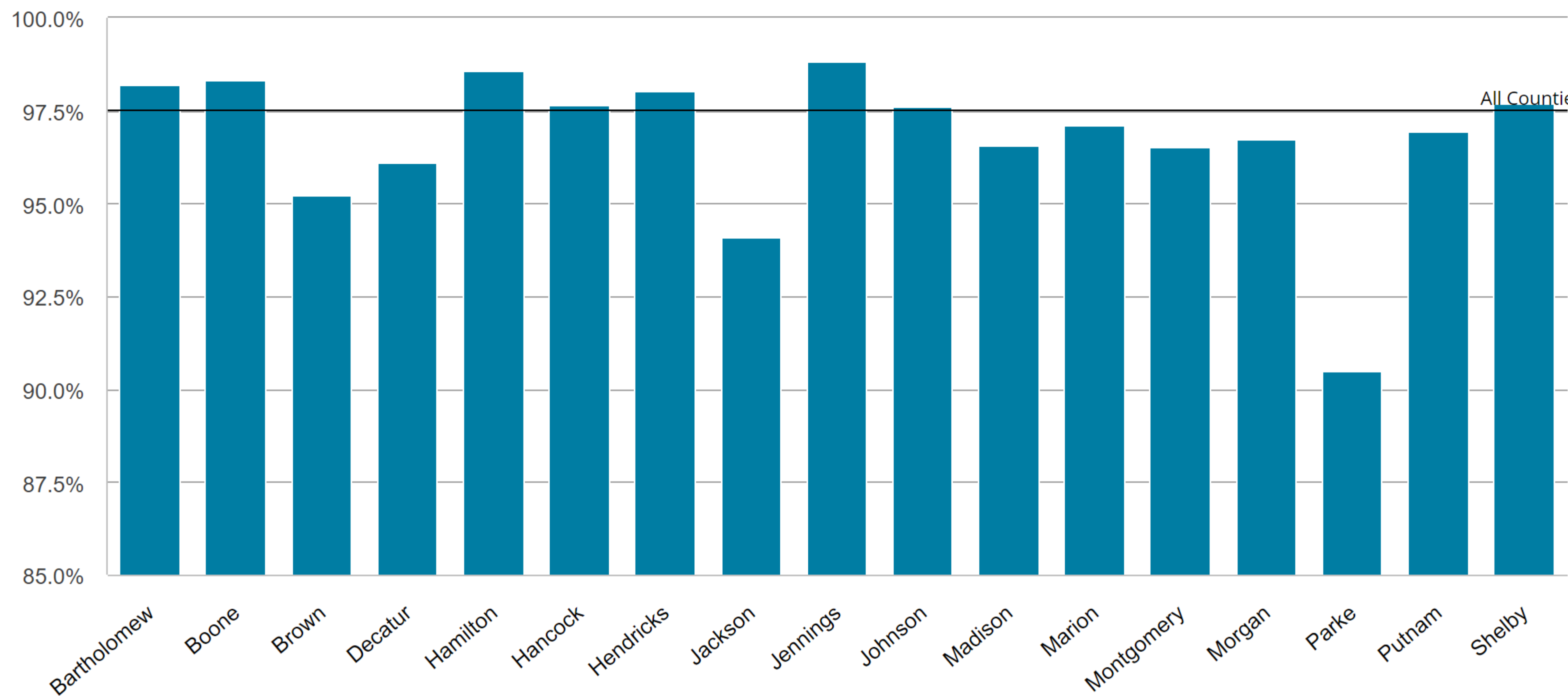
The average of the sales price divided by the final list price expressed as a percentage.

| October 2025 | Month over Month Change |       | Year over Year Change |       | Year to Date Change |
|--------------|-------------------------|-------|-----------------------|-------|---------------------|
| 97.5%        | ⌵                       | -0.4% | ⌵                     | -0.5% | ⌵ -0.2%             |

## Historical Activity



## County Comparison

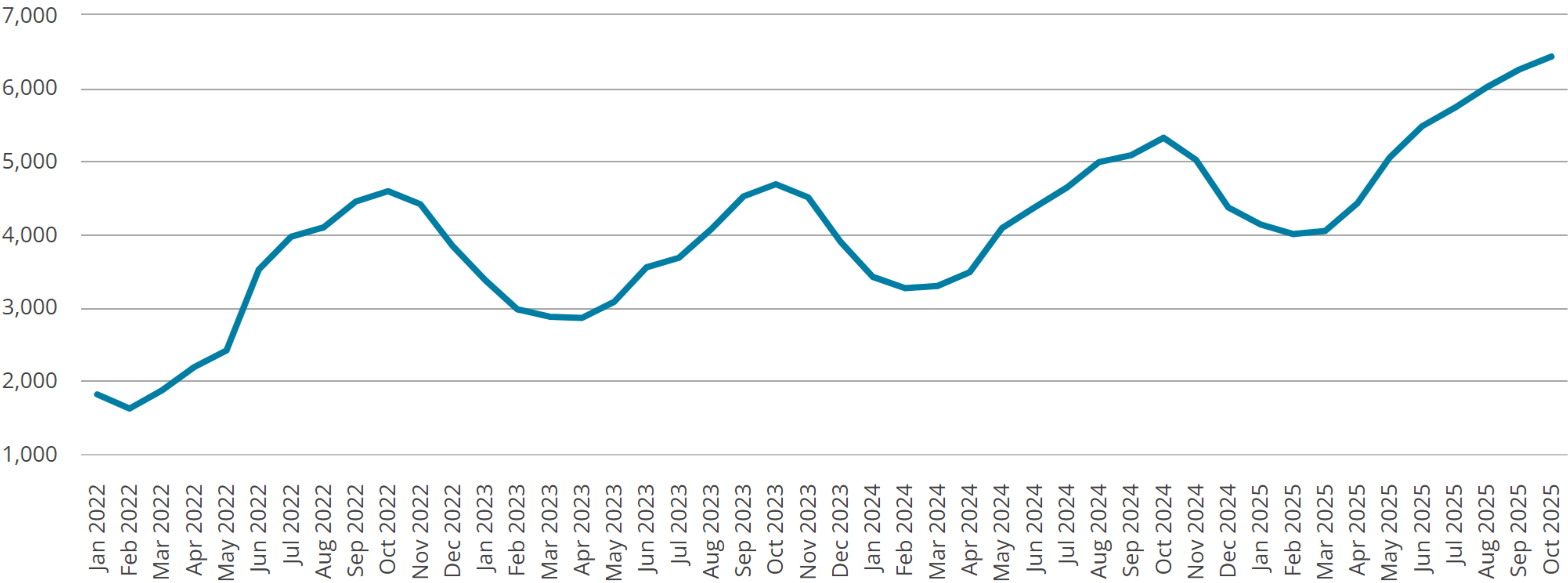


# Active Inventory

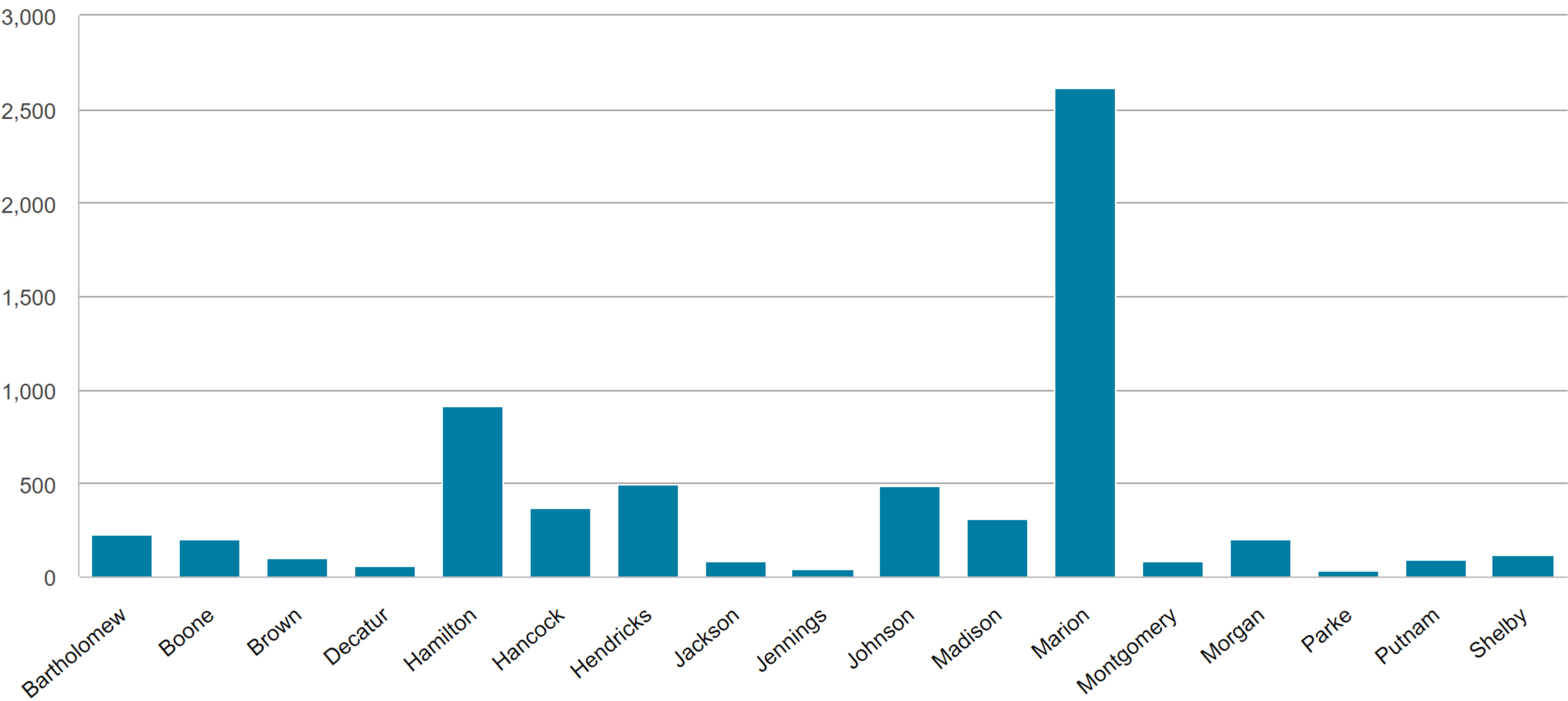
The number of properties available for sale at the end of the month, based on the list date, contract date and close date.

| October 2025 | Month over Month Change |      | Year over Year Change |       | Year to Date Change |
|--------------|-------------------------|------|-----------------------|-------|---------------------|
| 6,432        | ⬆                       | 2.8% | ⬆                     | 20.9% | —                   |

## Historical Activity



## County Comparison

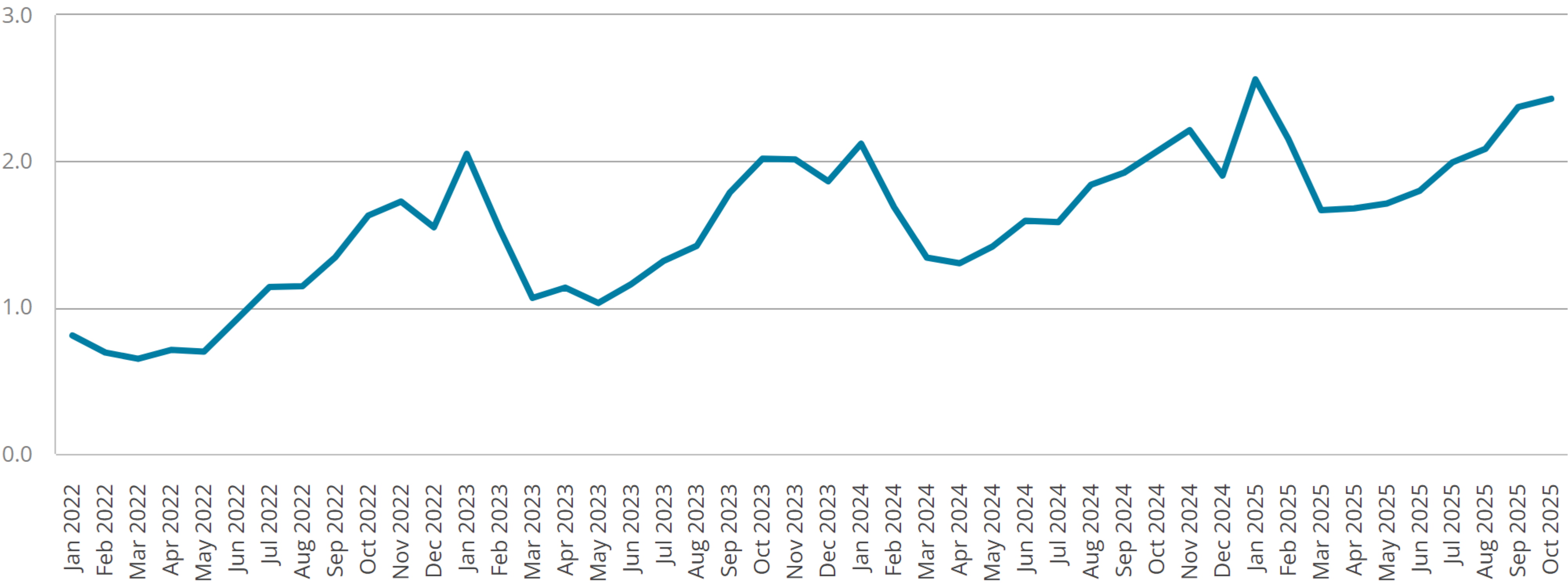


# Months Supply of Inventory

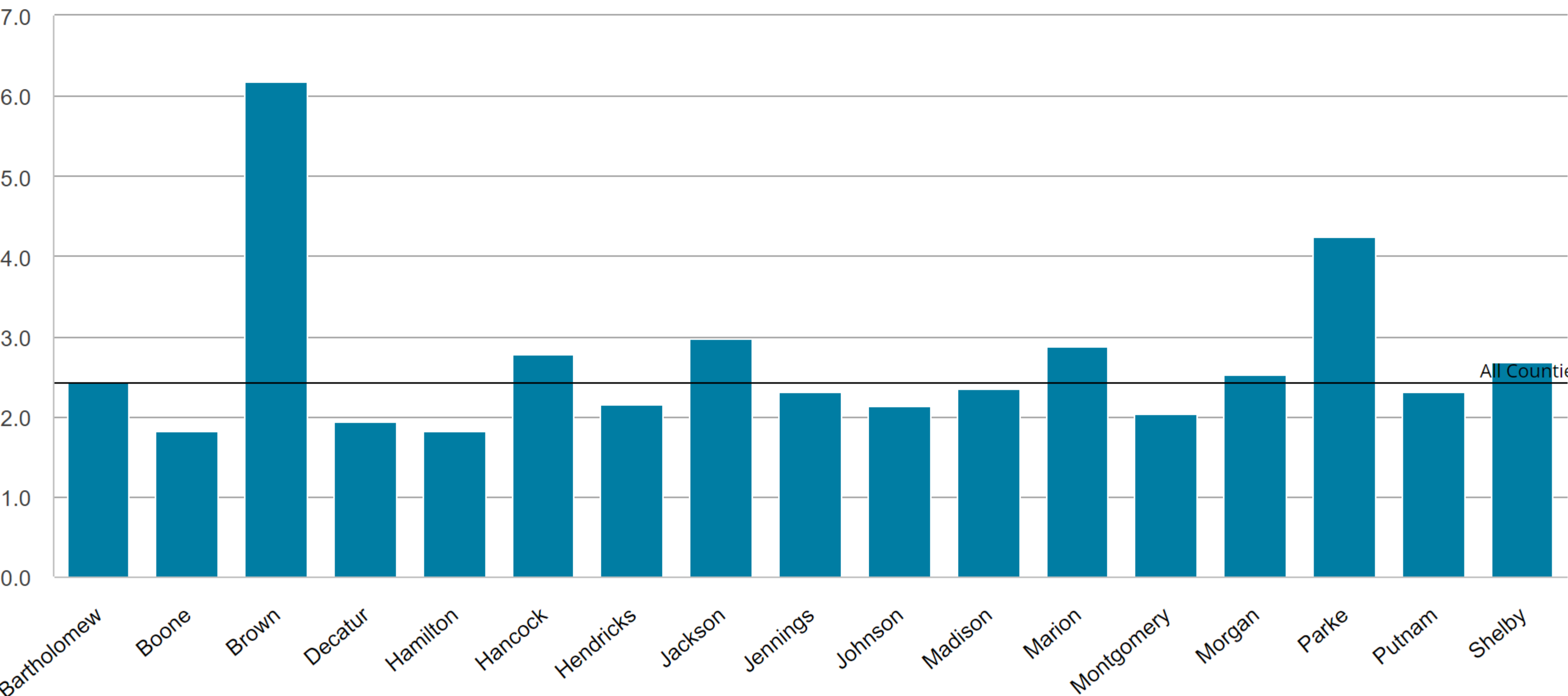
The number of months it would take to sell through the available inventory at the current monthly sales rate. NAR defines a balanced market as between 5 & 7 months of inventory.

| October 2025 | Month over Month Change |      | Year over Year Change |       | Year to Date Change |
|--------------|-------------------------|------|-----------------------|-------|---------------------|
| 2.4          | ⬆️                      | 2.4% | ⬆️                    | 17.4% | —                   |

## Historical Activity



## County Comparison

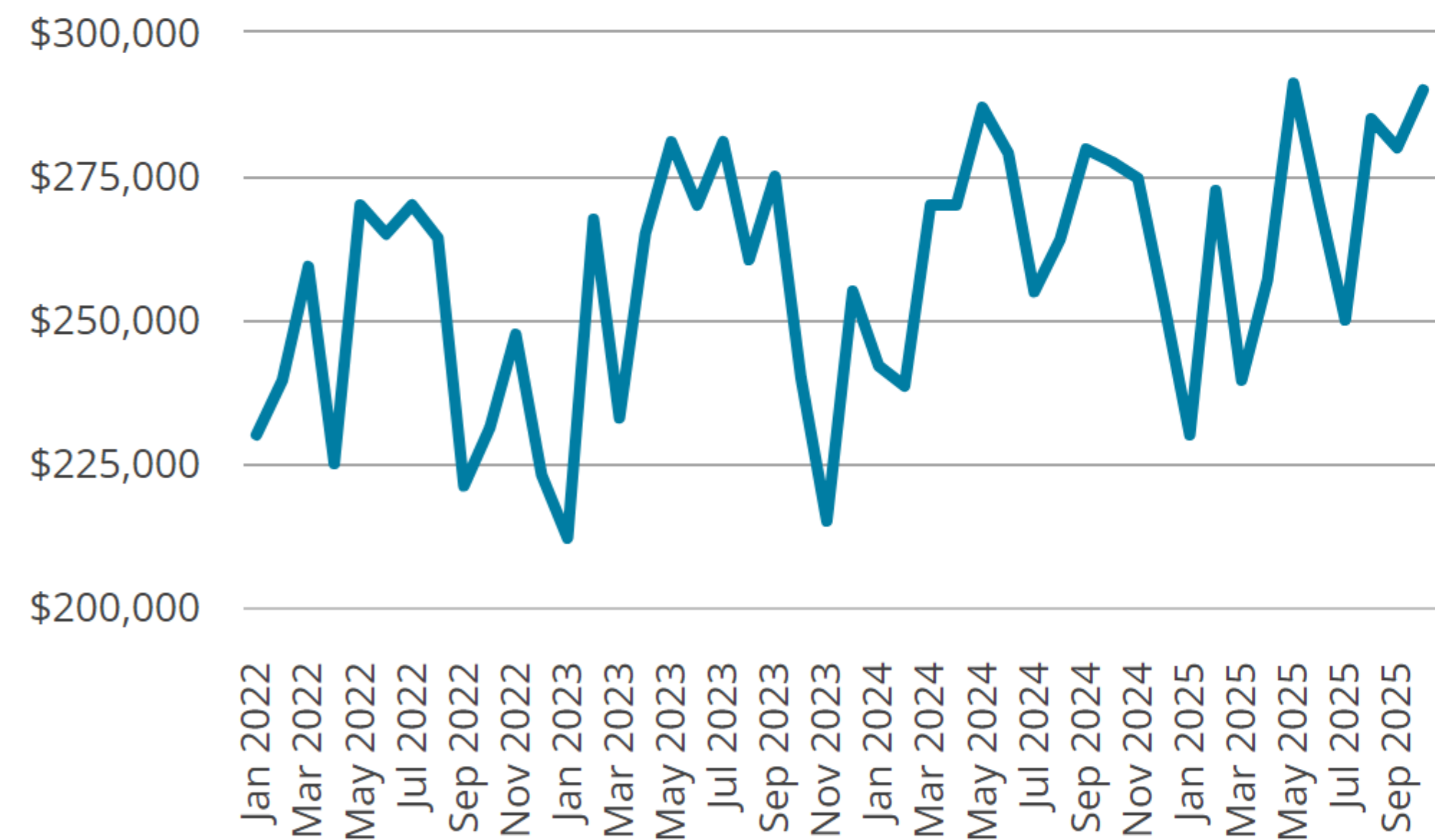


# Bartholomew County

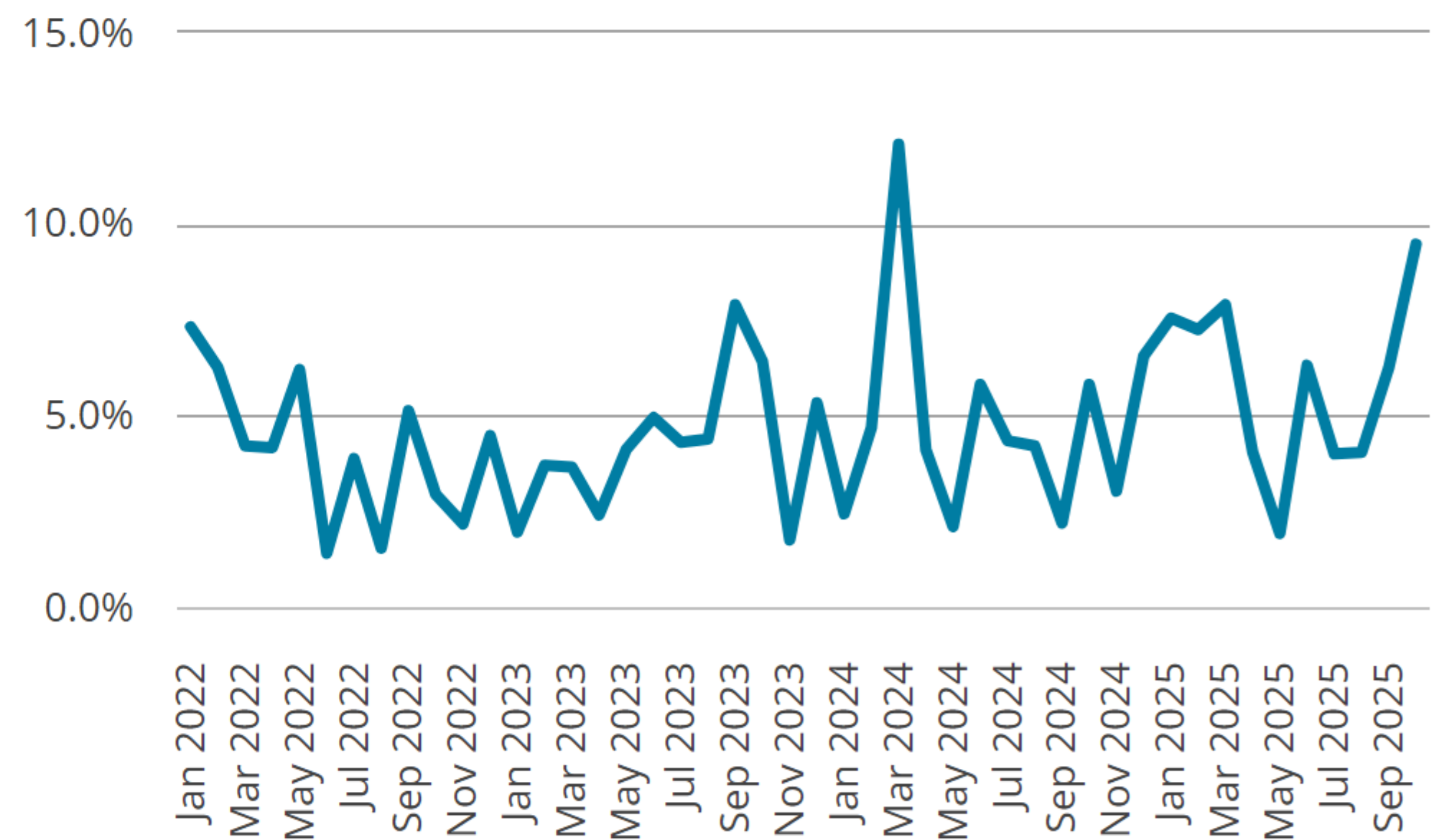
Data for Single Family Residence in Bartholomew County.

|                              | Oct 2025  | Sep 2025  | MoM      | Oct 2024  | YoY       | 2025      | 2024      | YTD      |
|------------------------------|-----------|-----------|----------|-----------|-----------|-----------|-----------|----------|
| Median Sales Price           | \$290,000 | \$280,000 | ⬆ 3.57%  | \$277,500 | ⬆ 4.50%   | \$268,000 | \$265,000 | ⬆ 1.13%  |
| New Construction Sales Price | \$351,978 | \$285,998 | ⬆ 0.23%  | \$389,000 | ⬆ -0.10%  | \$317,500 | \$349,500 | ⬆ -0.09% |
| Closed Sales                 | 95        | 96        | ⬆ -1.04% | 86        | ⬆ 10.47%  | 861       | 837       | ⬆ 2.87%  |
| New Listings                 | 123       | 129       | ⬆ -4.65% | 87        | ⬆ 41.38%  | 1,101     | 1,028     | ⬆ 7.10%  |
| Pending Sales                | 83        | 87        | ⬆ -4.60% | 73        | ⬆ 13.70%  | 890       | 860       | ⬆ 3.49%  |
| Median Days on Market        | 21        | 21        | ⬆ 0.00%  | 25        | ⬆ -16.00% | 14        | 11        | ⬆ 27.27% |
| Average Days on Market       | 38        | 40        | ⬆ -3.90% | 41        | ⬆ -8.08%  | 39        | 36        | ⬆ 9.95%  |
| Price per Square Foot        | \$157     | \$157     | ⬆ 0.32%  | \$148     | ⬆ 6.08%   | \$156     | \$151     | ⬆ 3.65%  |
| % of List Price Received     | 98.2%     | 97.5%     | ⬆ 0.77%  | 96.9%     | ⬆ 1.36%   | 98.0%     | 97.8%     | ⬆ 0.22%  |
| Active Inventory             | 230       | 219       | ⬆ 5.02%  | 165       | ⬆ 39.39%  | --        | --        | --       |
| Months Supply of Inventory   | 2.4       | 2.3       | ⬆ 6.13%  | 1.9       | ⬆ 26.19%  | --        | --        | --       |

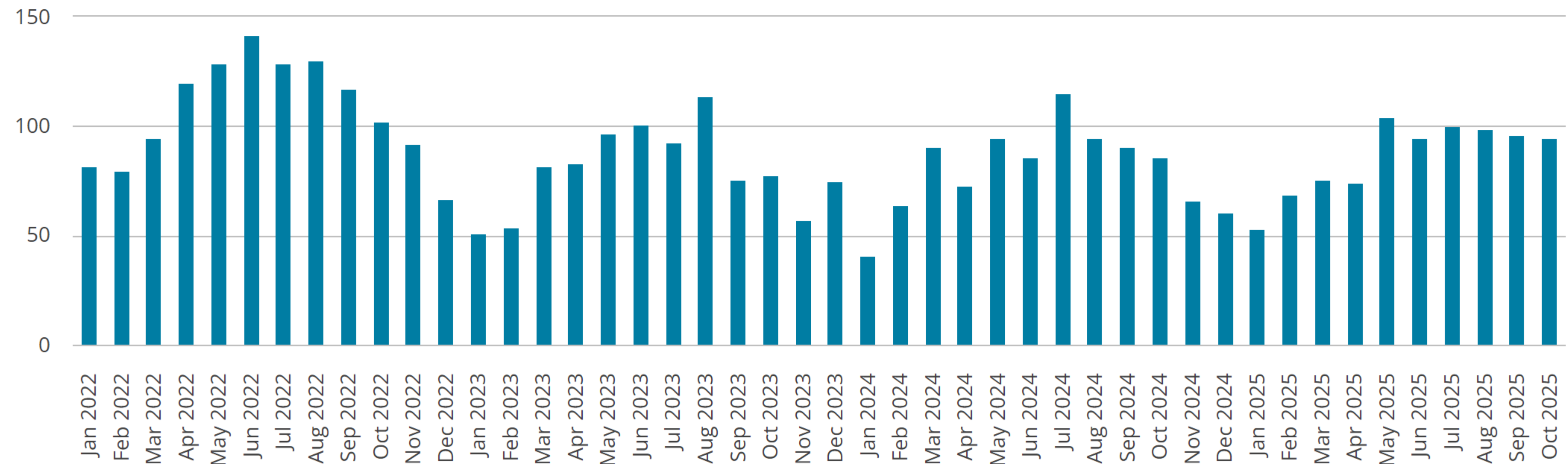
Median Sales Price



Percentage New Construction



Number of Closed Sales



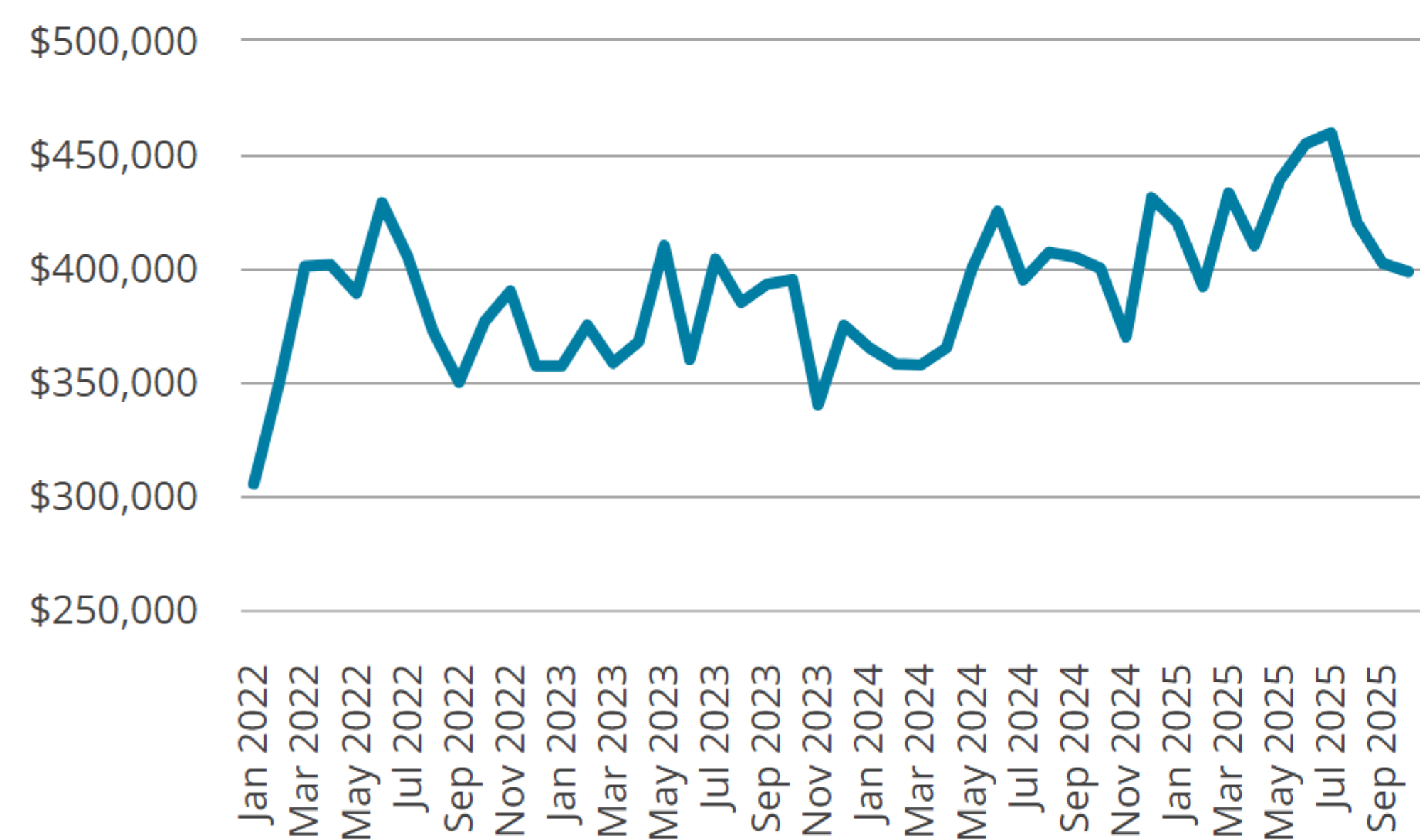
# Boone County

Data for Single Family Residence in Boone County.

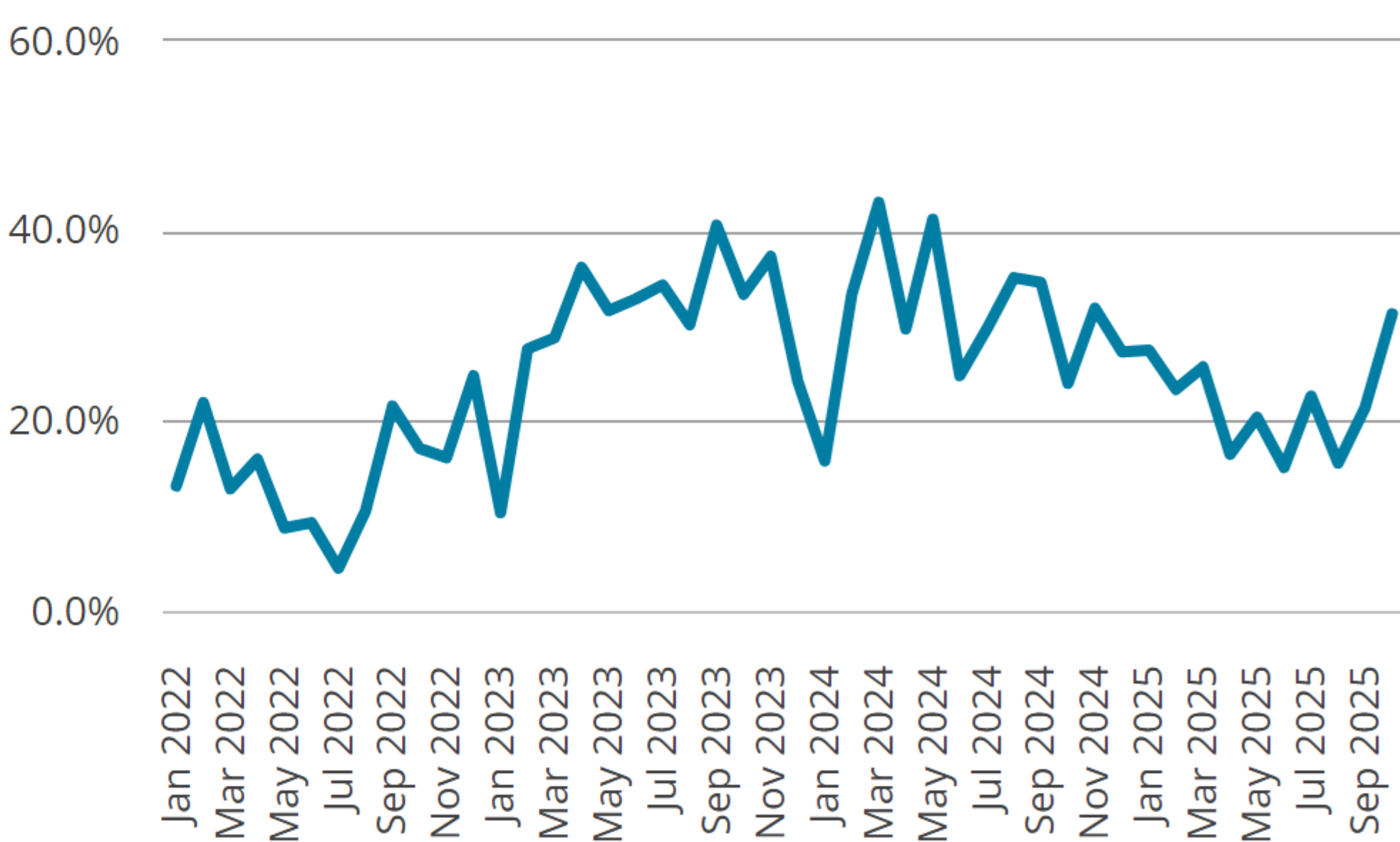


|                              | Oct 2025  | Sep 2025  | MoM       | Oct 2024  | YoY      | 2025      | 2024      | YTD      |
|------------------------------|-----------|-----------|-----------|-----------|----------|-----------|-----------|----------|
| Median Sales Price           | \$398,500 | \$402,250 | ▼ -0.93%  | \$399,995 | ▼ -0.37% | \$421,488 | \$390,000 | ▲ 8.07%  |
| New Construction Sales Price | \$399,900 | \$423,495 | ▼ -0.06%  | \$399,990 | ▼ 0.00%  | \$420,000 | \$375,000 | ▲ 0.12%  |
| Closed Sales                 | 112       | 84        | ▲ 33.33%  | 96        | ▲ 16.67% | 962       | 1,031     | ▼ -6.69% |
| New Listings                 | 132       | 113       | ▲ 16.81%  | 95        | ▲ 38.95% | 1,230     | 1,168     | ▲ 5.31%  |
| Pending Sales                | 114       | 109       | ▲ 4.59%   | 85        | ▲ 34.12% | 1,015     | 1,047     | ▼ -3.06% |
| Median Days on Market        | 22.5      | 21        | ▲ 7.14%   | 17.5      | ▲ 28.57% | 12        | 12        | ▶ 0.00%  |
| Average Days on Market       | 47        | 47        | ▲ 0.82%   | 33        | ▲ 43.41% | 35        | 35        | ▼ -0.74% |
| Price per Square Foot        | \$171     | \$174     | ▼ -2.01%  | \$174     | ▼ -2.01% | \$180     | \$166     | ▲ 8.13%  |
| % of List Price Received     | 98.3%     | 97.3%     | ▲ 1.09%   | 98.5%     | ▼ -0.12% | 98.8%     | 98.3%     | ▲ 0.45%  |
| Active Inventory             | 204       | 207       | ▼ -1.45%  | 143       | ▲ 42.66% | --        | --        | --       |
| Months Supply of Inventory   | 1.8       | 2.5       | ▼ -26.08% | 1.5       | ▲ 22.28% | --        | --        | --       |

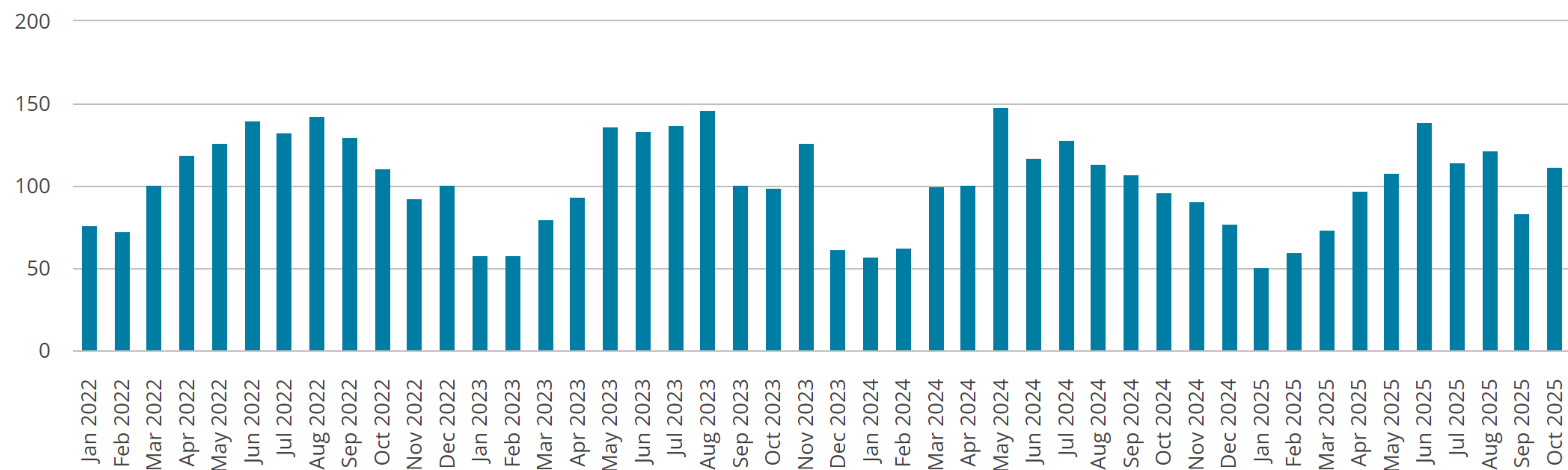
Median Sales Price



Percentage New Construction



Number of Closed Sales



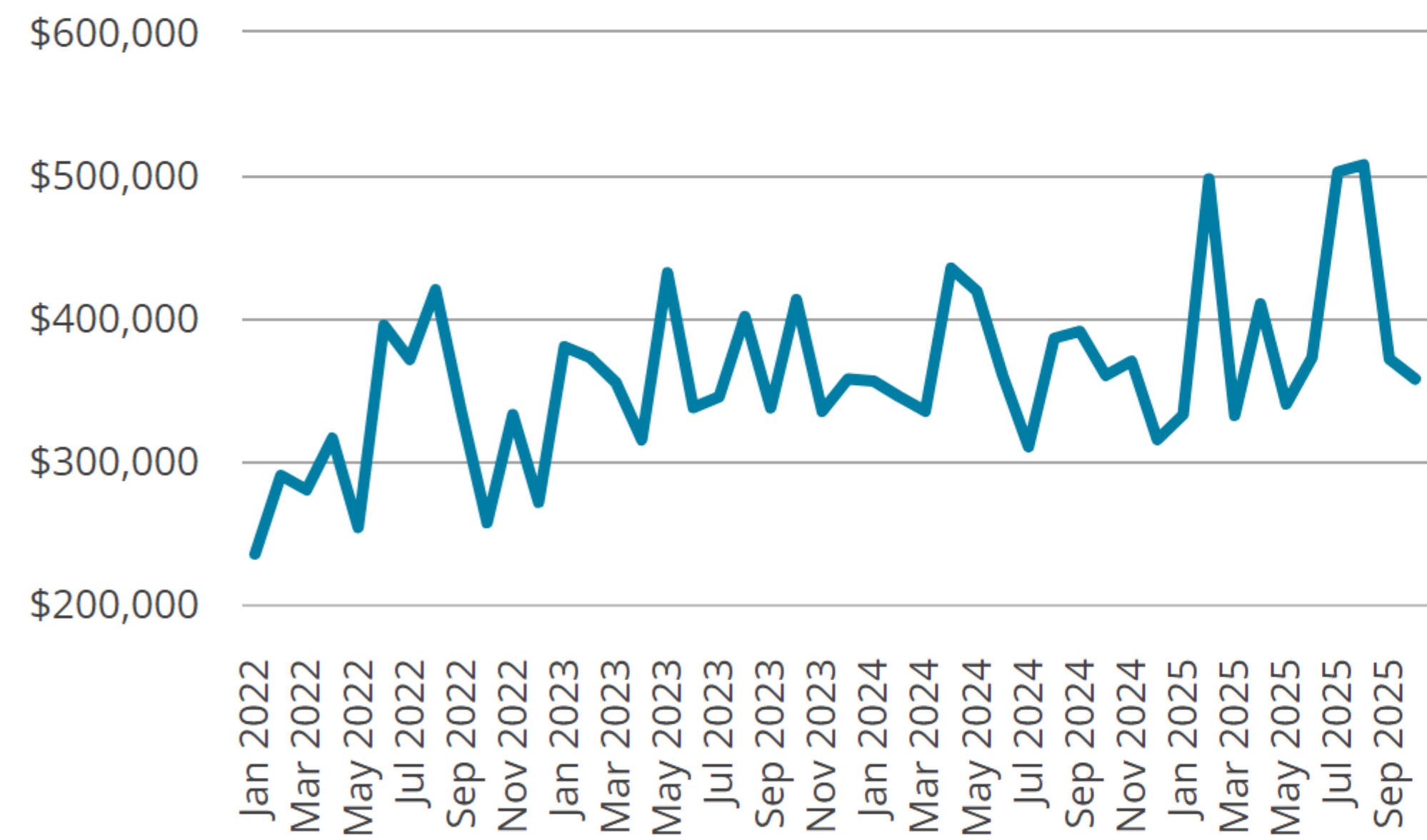
# Brown County

Data for Single Family Residence in Brown County.

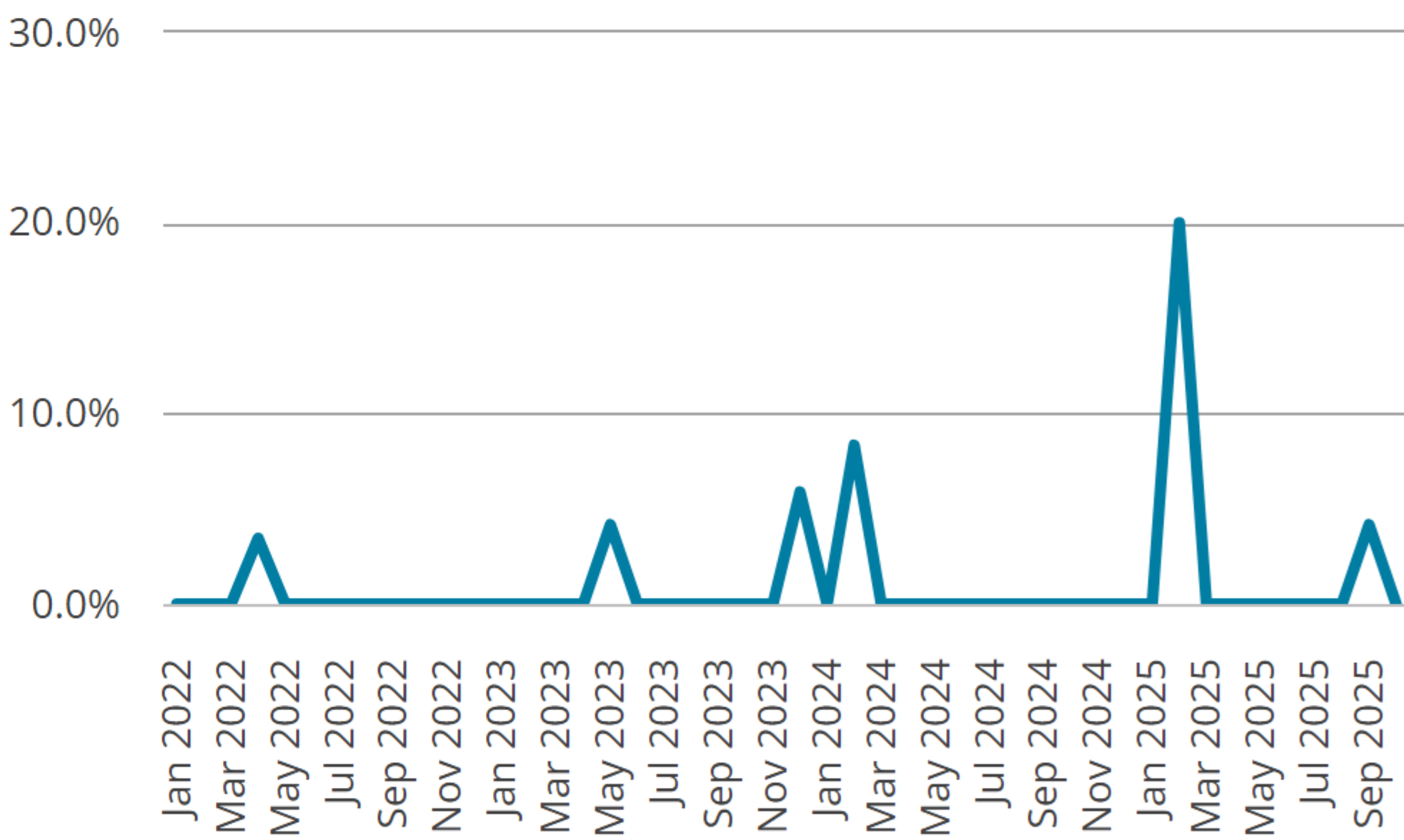


|                              | Oct 2025  | Sep 2025  | MoM       | Oct 2024  | YoY       | 2025      | 2024      | YTD       |
|------------------------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| Median Sales Price           | \$357,500 | \$371,500 | ▼ -3.77%  | \$360,000 | ▼ -0.69%  | \$393,000 | \$369,500 | ▲ 6.36%   |
| New Construction Sales Price |           | \$699,000 |           |           |           | \$638,000 | \$365,000 | ▲ 0.75%   |
| Closed Sales                 | 16        | 24        | ▼ -33.33% | 15        | ▲ 6.67%   | 169       | 198       | ▼ -14.65% |
| New Listings                 | 26        | 32        | ▼ -18.75% | 24        | ▲ 8.33%   | 270       | 263       | ▲ 2.66%   |
| Pending Sales                | 15        | 16        | ▼ -6.25%  | 9         | ▲ 66.67%  | 175       | 188       | ▼ -6.91%  |
| Median Days on Market        | 33        | 22        | ▲ 50.00%  | 59        | ▼ -44.07% | 33        | 31        | ▲ 6.45%   |
| Average Days on Market       | 39        | 66        | ▼ -41.79% | 55        | ▼ -29.68% | 73        | 69        | ▲ 6.18%   |
| Price per Square Foot        | \$222     | \$276     | ▼ -19.42% | \$218     | ▲ 1.83%   | \$231     | \$200     | ▲ 15.50%  |
| % of List Price Received     | 95.2%     | 96.6%     | ▼ -1.38%  | 97.2%     | ▼ -1.99%  | 96.5%     | 96.1%     | ▲ 0.37%   |
| Active Inventory             | 99        | 100       | ▼ -1.00%  | 69        | ▲ 43.48%  | --        | --        | --        |
| Months Supply of Inventory   | 6.2       | 4.2       | ▲ 48.47%  | 4.6       | ▲ 34.52%  | --        | --        | --        |

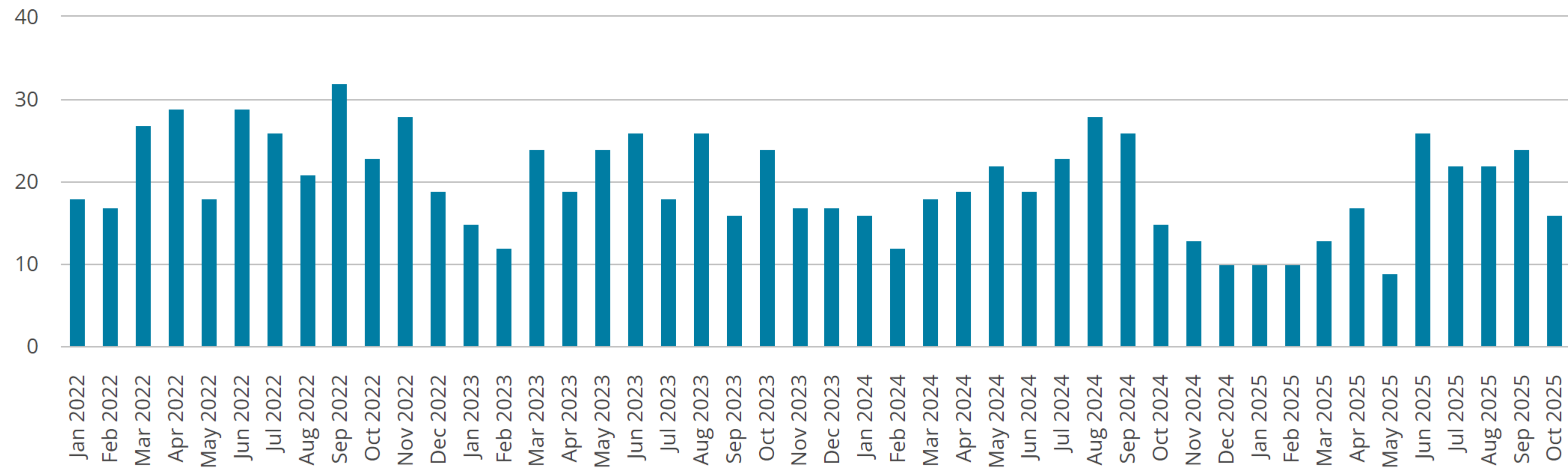
Median Sales Price



Percentage New Construction



Number of Closed Sales



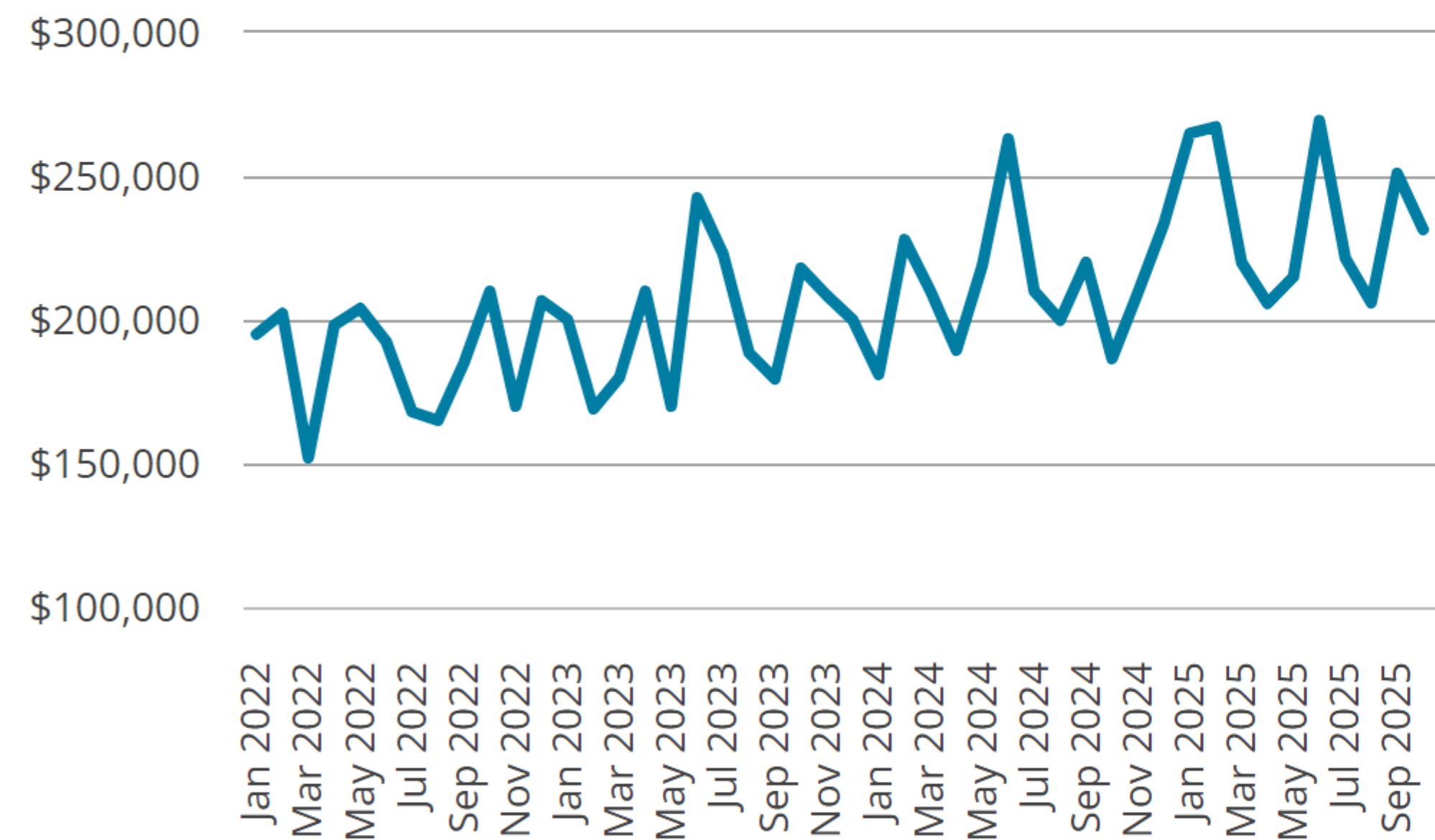
# Decatur County

Data for Single Family Residence in Decatur County.

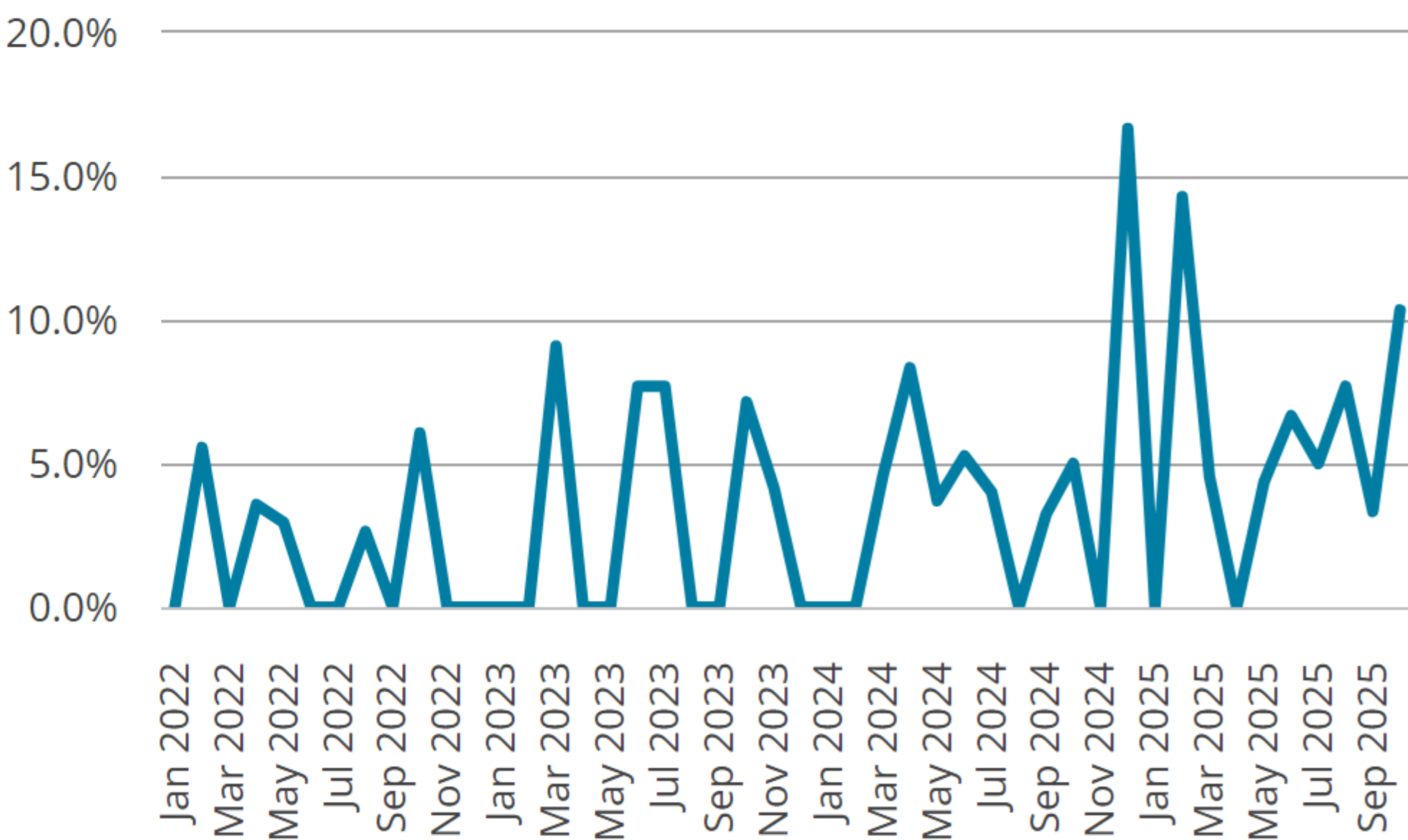


|                              | Oct 2025  | Sep 2025  | MoM       | Oct 2024  | YoY       | 2025      | 2024      | YTD       |
|------------------------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| Median Sales Price           | \$231,500 | \$251,000 | ▼ -7.77%  | \$186,500 | ▲ 24.13%  | \$237,250 | \$203,000 | ▲ 16.87%  |
| New Construction Sales Price | \$310,063 | \$265,000 | ▲ 0.17%   | \$360,000 | ▼ -0.14%  | \$265,000 | \$225,000 | ▲ 0.18%   |
| Closed Sales                 | 29        | 30        | ▼ -3.33%  | 20        | ▲ 45.00%  | 222       | 250       | ▼ -11.20% |
| New Listings                 | 27        | 29        | ▼ -6.90%  | 19        | ▲ 42.11%  | 278       | 300       | ▼ -7.33%  |
| Pending Sales                | 17        | 27        | ▼ -37.04% | 18        | ▼ -5.56%  | 227       | 249       | ▼ -8.84%  |
| Median Days on Market        | 27        | 23        | ▲ 17.39%  | 30.5      | ▼ -11.48% | 26        | 14        | ▲ 92.59%  |
| Average Days on Market       | 50        | 45        | ▲ 11.65%  | 61        | ▼ -17.16% | 53        | 38        | ▲ 39.74%  |
| Price per Square Foot        | \$156     | \$164     | ▼ -4.88%  | \$130     | ▲ 20.00%  | \$156     | \$136     | ▲ 14.71%  |
| % of List Price Received     | 96.1%     | 96.1%     | ▲ 0.02%   | 95.8%     | ▲ 0.35%   | 96.9%     | 97.1%     | ▼ -0.22%  |
| Active Inventory             | 56        | 50        | ▲ 12.00%  | 52        | ▲ 7.69%   | --        | --        | --        |
| Months Supply of Inventory   | 1.9       | 1.7       | ▲ 15.86%  | 2.6       | ▼ -25.72% | --        | --        | --        |

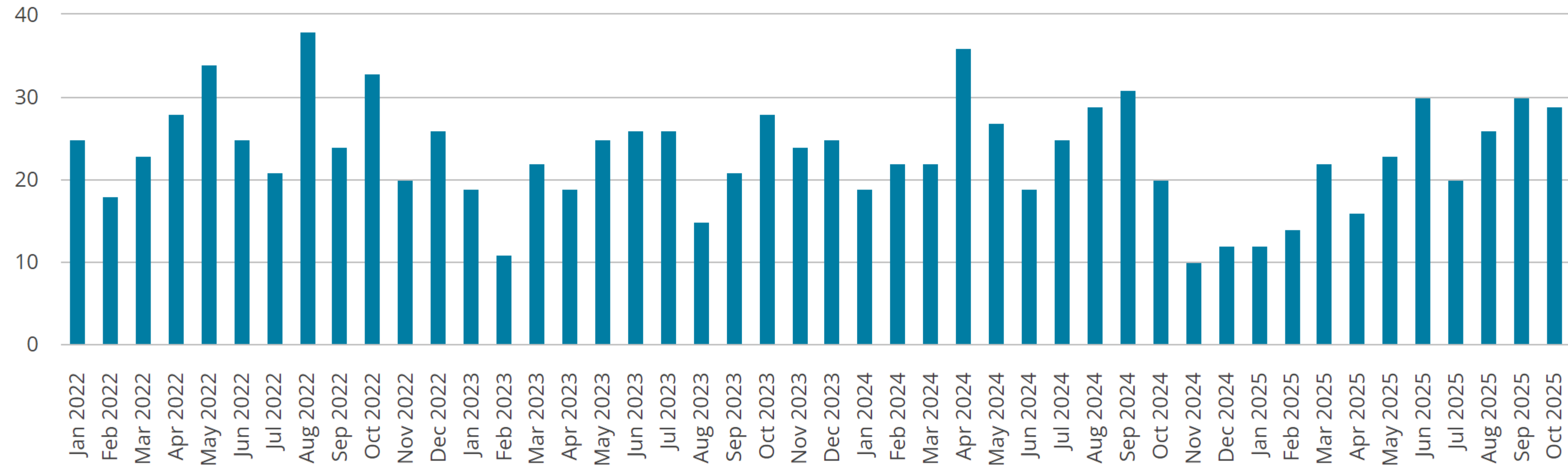
Median Sales Price



Percentage New Construction



Number of Closed Sales



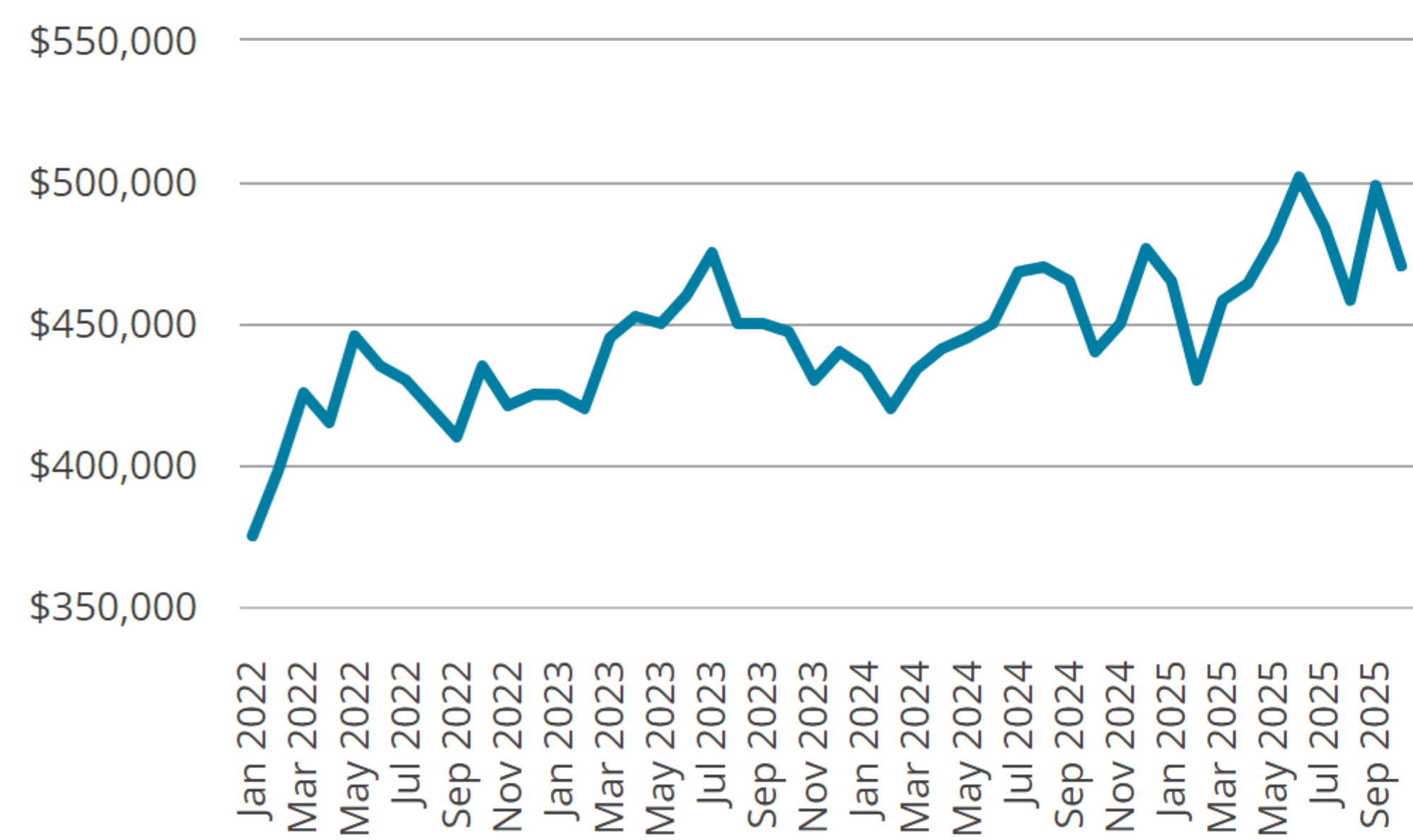
# Hamilton County

Data for Single Family Residence in Hamilton County.

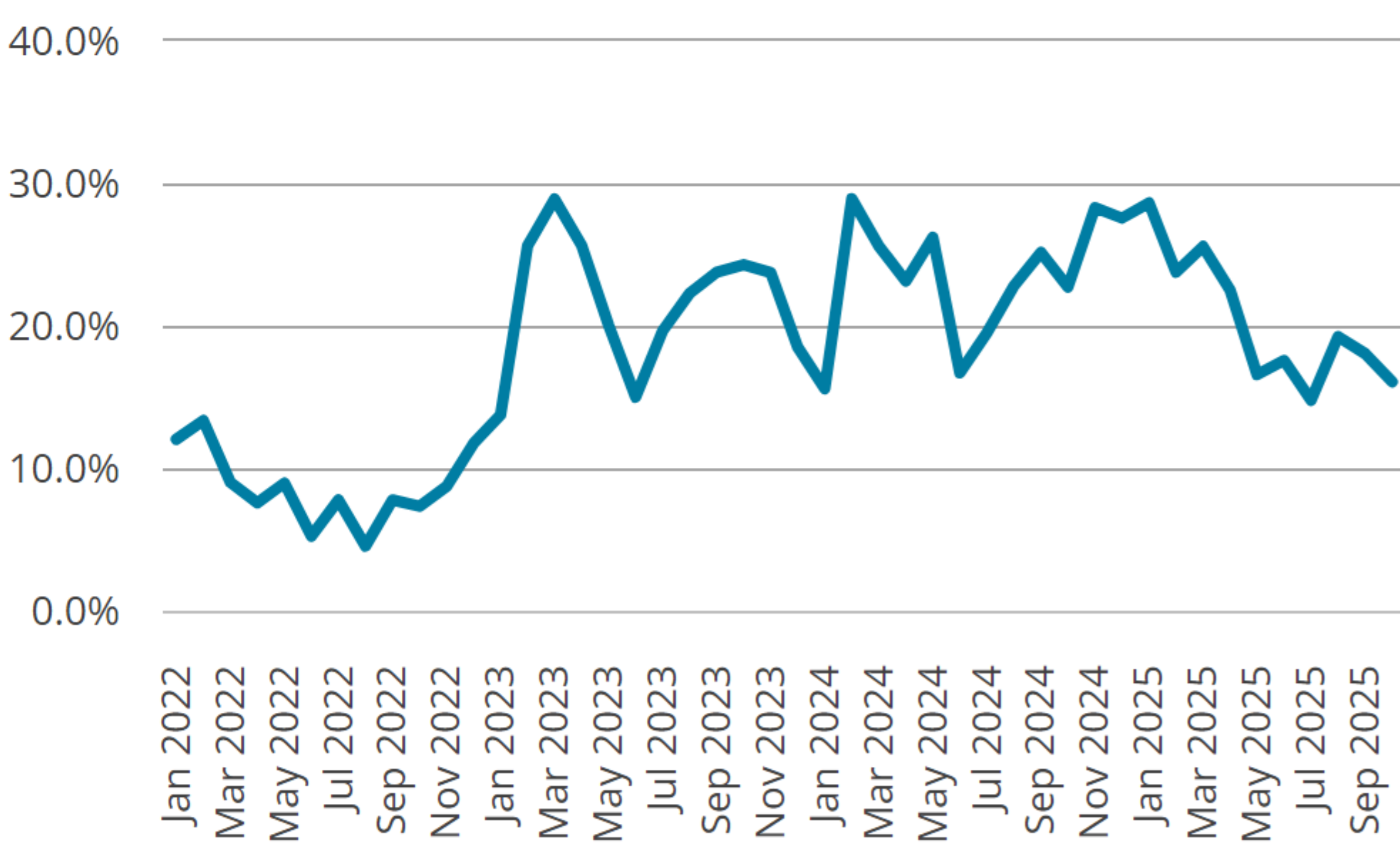


|                              | Oct 2025  | Sep 2025  | MoM       | Oct 2024  | YoY      | 2025      | 2024      | YTD      |
|------------------------------|-----------|-----------|-----------|-----------|----------|-----------|-----------|----------|
| Median Sales Price           | \$470,383 | \$498,750 | ▼ -5.69%  | \$440,000 | ▲ 6.91%  | \$475,000 | \$449,450 | ▲ 5.68%  |
| New Construction Sales Price | \$487,140 | \$592,000 | ▼ -0.18%  | \$480,268 | ▲ 0.01%  | \$507,095 | \$495,389 | ▲ 0.02%  |
| Closed Sales                 | 504       | 482       | ▲ 4.56%   | 449       | ▲ 12.25% | 4,814     | 4,594     | ▲ 4.79%  |
| New Listings                 | 531       | 590       | ▼ -10.00% | 528       | ▲ 0.57%  | 5,835     | 5,424     | ▲ 7.58%  |
| Pending Sales                | 485       | 463       | ▲ 4.75%   | 443       | ▲ 9.48%  | 4,950     | 4,732     | ▲ 4.61%  |
| Median Days on Market        | 22        | 17        | ▲ 29.41%  | 17        | ▲ 29.41% | 10        | 8         | ▲ 25.00% |
| Average Days on Market       | 40        | 40        | ▲ 1.10%   | 38        | ▲ 6.55%  | 33        | 32        | ▲ 3.17%  |
| Price per Square Foot        | \$184     | \$182     | ▲ 1.38%   | \$181     | ▲ 1.66%  | \$183     | \$179     | ▲ 2.23%  |
| % of List Price Received     | 98.6%     | 98.8%     | ▼ -0.25%  | 98.5%     | ▲ 0.03%  | 99.0%     | 99.1%     | ▼ -0.13% |
| Active Inventory             | 912       | 934       | ▼ -2.36%  | 699       | ▲ 30.47% | --        | --        | --       |
| Months Supply of Inventory   | 1.8       | 1.9       | ▼ -6.62%  | 1.6       | ▲ 16.23% | --        | --        | --       |

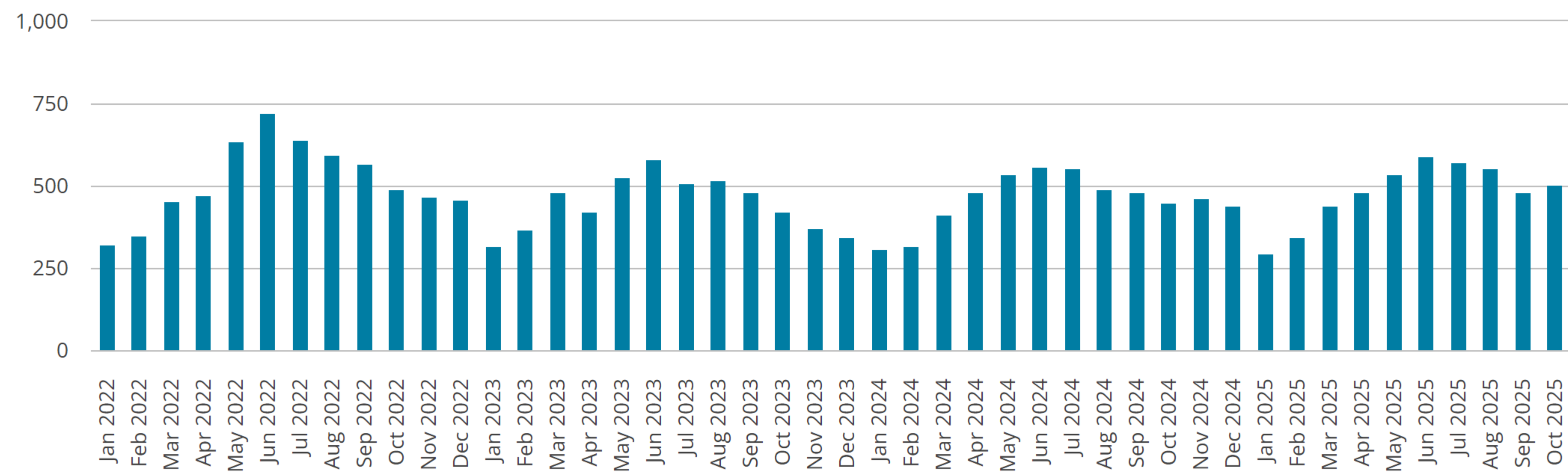
Median Sales Price



Percentage New Construction



Number of Closed Sales

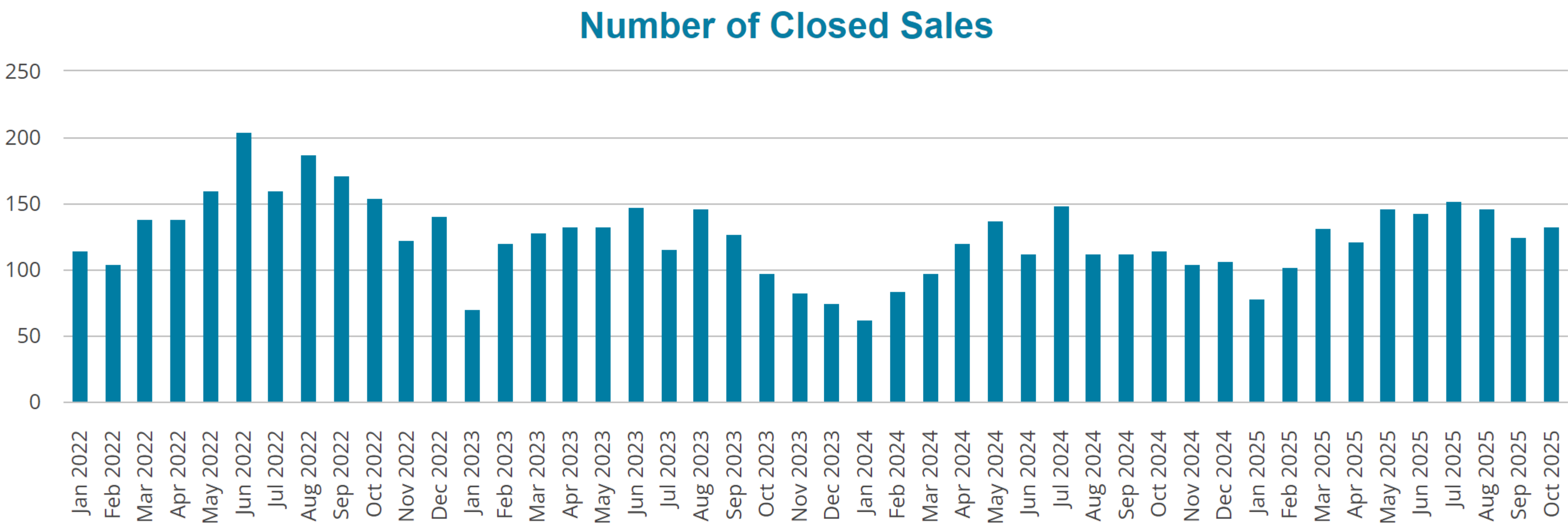
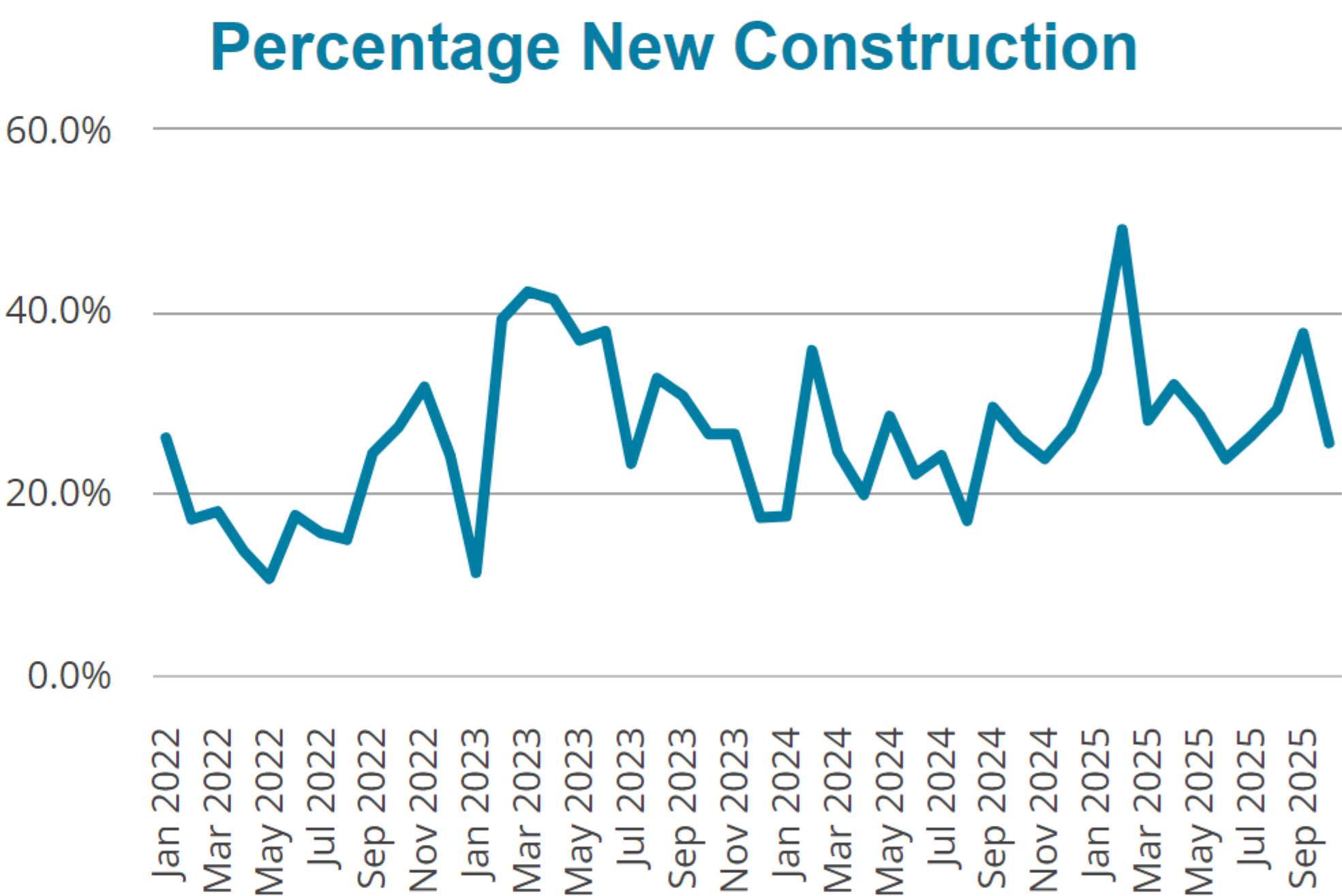
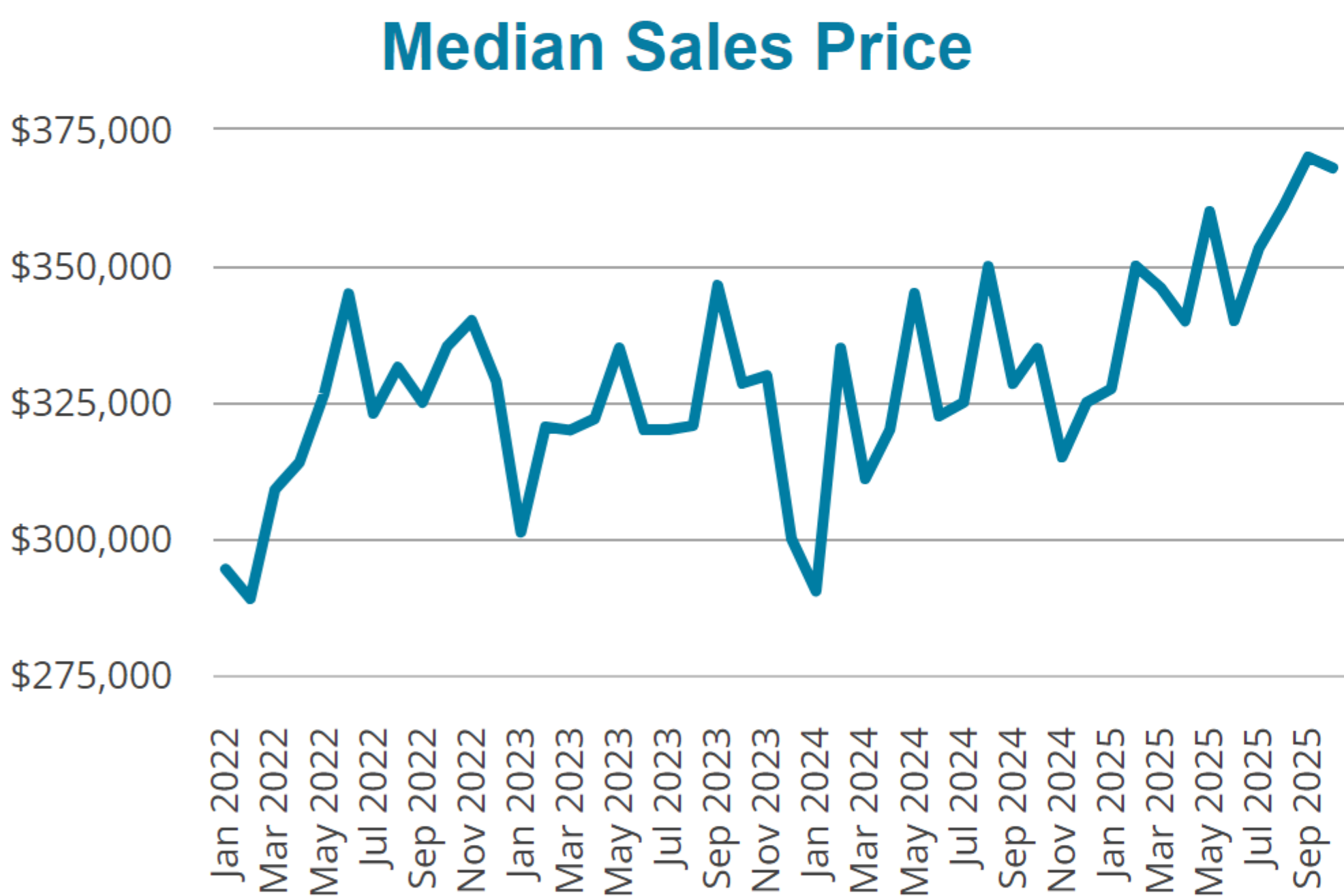


# Hancock County

Data for Single Family Residence in Hancock County.



|                              | Oct 2025  | Sep 2025  | MoM      | Oct 2024  | YoY       | 2025      | 2024      | YTD      |
|------------------------------|-----------|-----------|----------|-----------|-----------|-----------|-----------|----------|
| Median Sales Price           | \$368,000 | \$370,000 | ▼ -0.54% | \$334,900 | ▲ 9.88%   | \$350,000 | \$328,750 | ▲ 6.46%  |
| New Construction Sales Price | \$380,000 | \$398,529 | ▼ -0.05% | \$377,500 | ▲ 0.01%   | \$380,000 | \$380,000 | ▶ 0.00%  |
| Closed Sales                 | 133       | 125       | ▲ 6.40%  | 115       | ▲ 15.65%  | 1,281     | 1,104     | ▲ 16.03% |
| New Listings                 | 159       | 172       | ▼ -7.56% | 142       | ▲ 11.97%  | 1,656     | 1,391     | ▲ 19.05% |
| Pending Sales                | 130       | 138       | ▼ -5.80% | 113       | ▲ 15.04%  | 1,344     | 1,154     | ▲ 16.46% |
| Median Days on Market        | 24        | 23.5      | ▲ 2.13%  | 36        | ▼ -33.33% | 20        | 16        | ▲ 25.00% |
| Average Days on Market       | 48        | 43        | ▲ 11.20% | 58        | ▼ -17.32% | 44        | 44        | ▲ 0.71%  |
| Price per Square Foot        | \$167     | \$159     | ▲ 4.72%  | \$157     | ▲ 6.05%   | \$163     | \$157     | ▲ 3.82%  |
| % of List Price Received     | 97.7%     | 97.6%     | ▲ 0.05%  | 97.4%     | ▲ 0.27%   | 98.1%     | 98.4%     | ▼ -0.30% |
| Active Inventory             | 370       | 355       | ▲ 4.23%  | 253       | ▲ 46.25%  | --        | --        | --       |
| Months Supply of Inventory   | 2.8       | 2.8       | ▼ -2.04% | 2.2       | ▲ 26.45%  | --        | --        | --       |



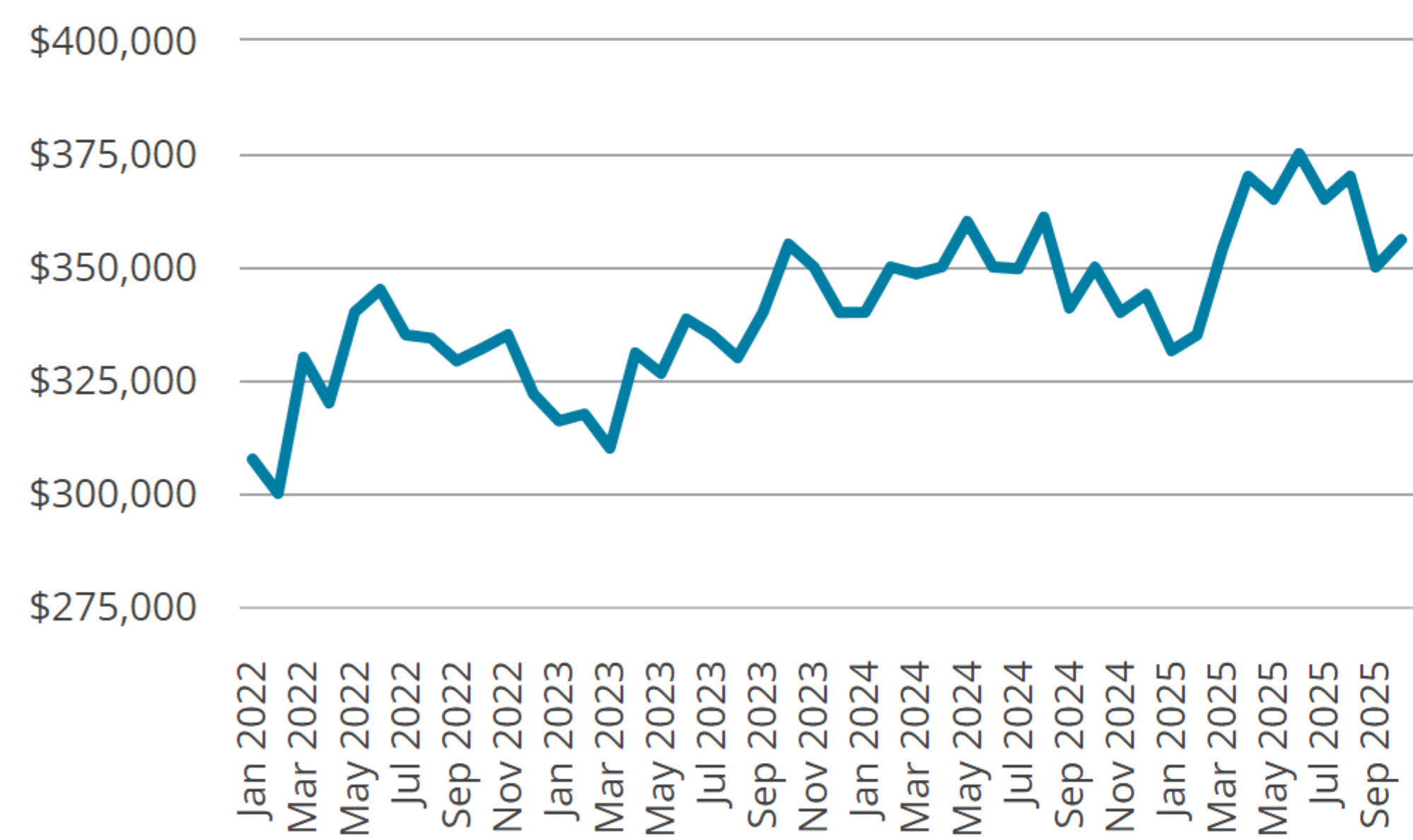
# Hendricks County

Data for Single Family Residence in Hendricks County.

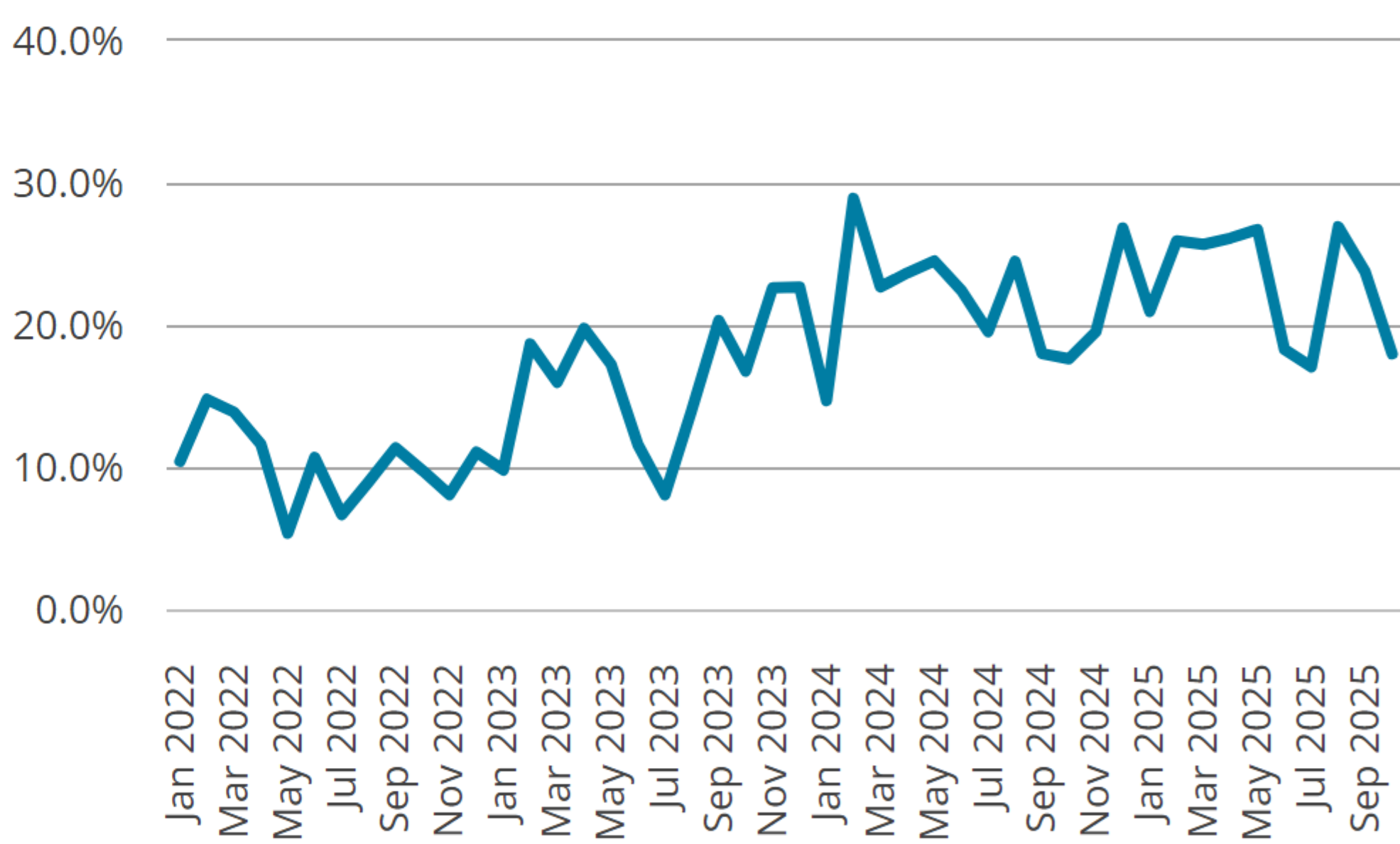


|                              | Oct 2025  | Sep 2025  | MoM       | Oct 2024  | YoY      | 2025      | 2024      | YTD      |
|------------------------------|-----------|-----------|-----------|-----------|----------|-----------|-----------|----------|
| Median Sales Price           | \$356,000 | \$350,000 | ▲ 1.71%   | \$349,900 | ▲ 1.74%  | \$360,000 | \$350,000 | ▲ 2.86%  |
| New Construction Sales Price | \$399,999 | \$400,000 | ▼ 0.00%   | \$415,000 | ▼ -0.04% | \$399,999 | \$410,000 | ▼ -0.02% |
| Closed Sales                 | 228       | 257       | ▼ -11.28% | 227       | ▲ 0.44%  | 2,254     | 2,049     | ▲ 10.00% |
| New Listings                 | 271       | 267       | ▲ 1.50%   | 279       | ▼ -2.87% | 2,718     | 2,492     | ▲ 9.07%  |
| Pending Sales                | 220       | 207       | ▲ 6.28%   | 196       | ▲ 12.24% | 2,317     | 2,106     | ▲ 10.02% |
| Median Days on Market        | 21.5      | 20        | ▲ 7.50%   | 18        | ▲ 19.44% | 16        | 16        | ▶ 0.00%  |
| Average Days on Market       | 46        | 37        | ▲ 22.56%  | 37        | ▲ 21.95% | 42        | 40        | ▲ 5.53%  |
| Price per Square Foot        | \$162     | \$168     | ▼ -3.87%  | \$158     | ▲ 2.22%  | \$161     | \$159     | ▲ 1.26%  |
| % of List Price Received     | 98.0%     | 98.3%     | ▼ -0.33%  | 98.7%     | ▼ -0.65% | 98.3%     | 98.6%     | ▼ -0.34% |
| Active Inventory             | 492       | 480       | ▲ 2.50%   | 432       | ▲ 13.89% | --        | --        | --       |
| Months Supply of Inventory   | 2.2       | 1.9       | ▲ 15.54%  | 1.9       | ▲ 13.39% | --        | --        | --       |

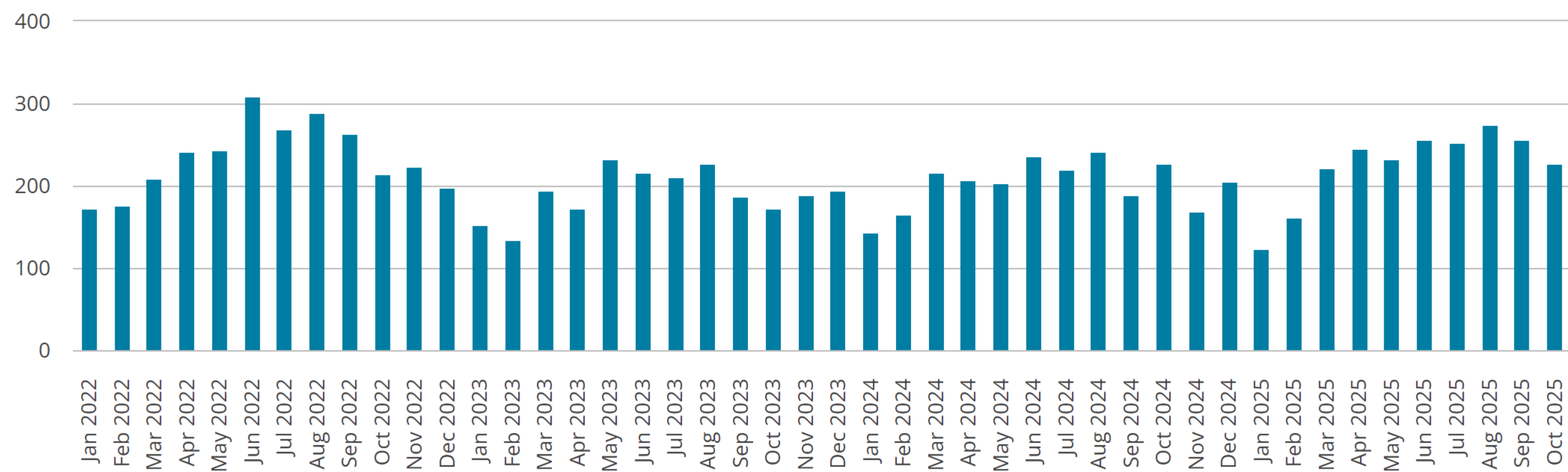
Median Sales Price



Percentage New Construction



Number of Closed Sales



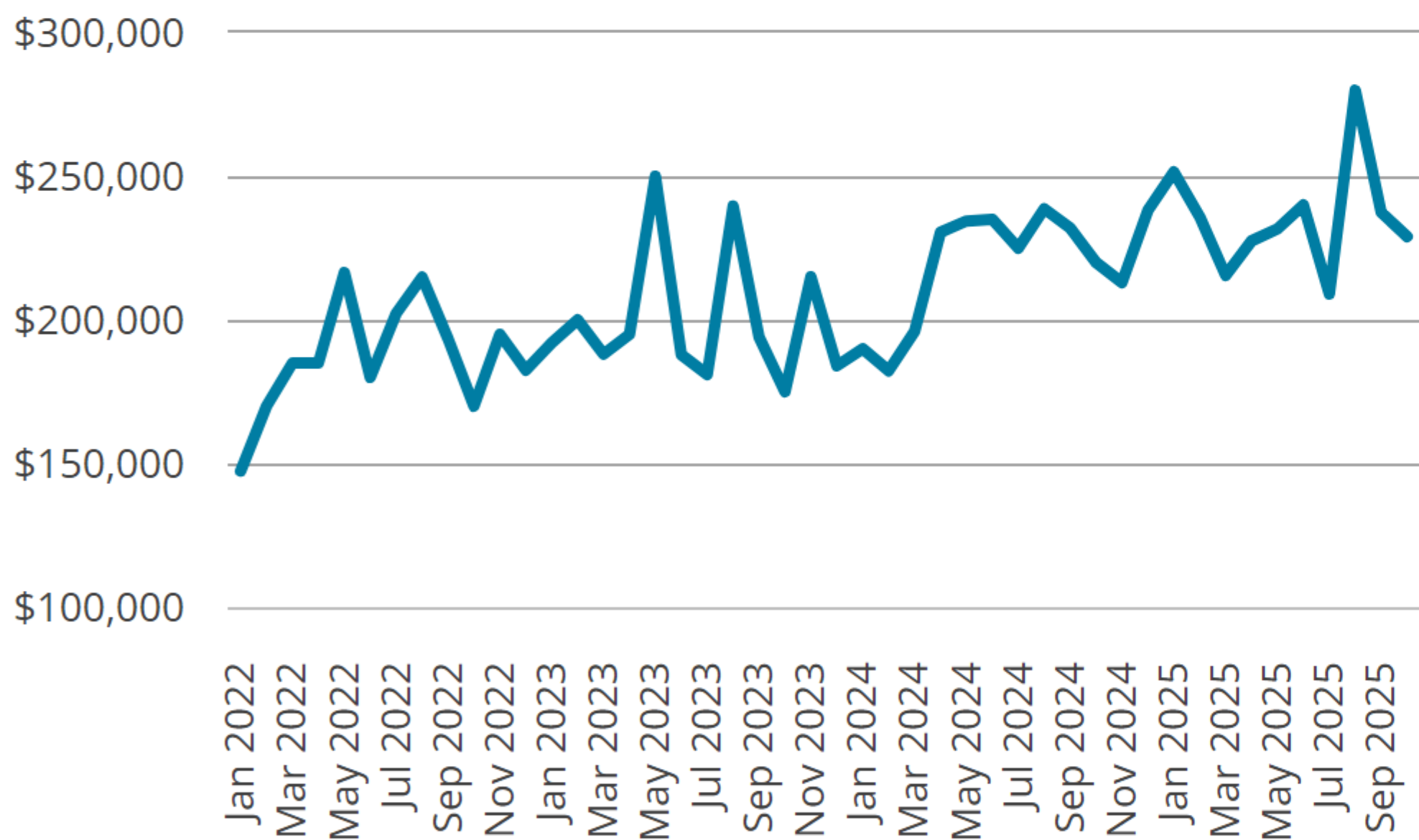
# Jackson County

Data for Single Family Residence in Jackson County.

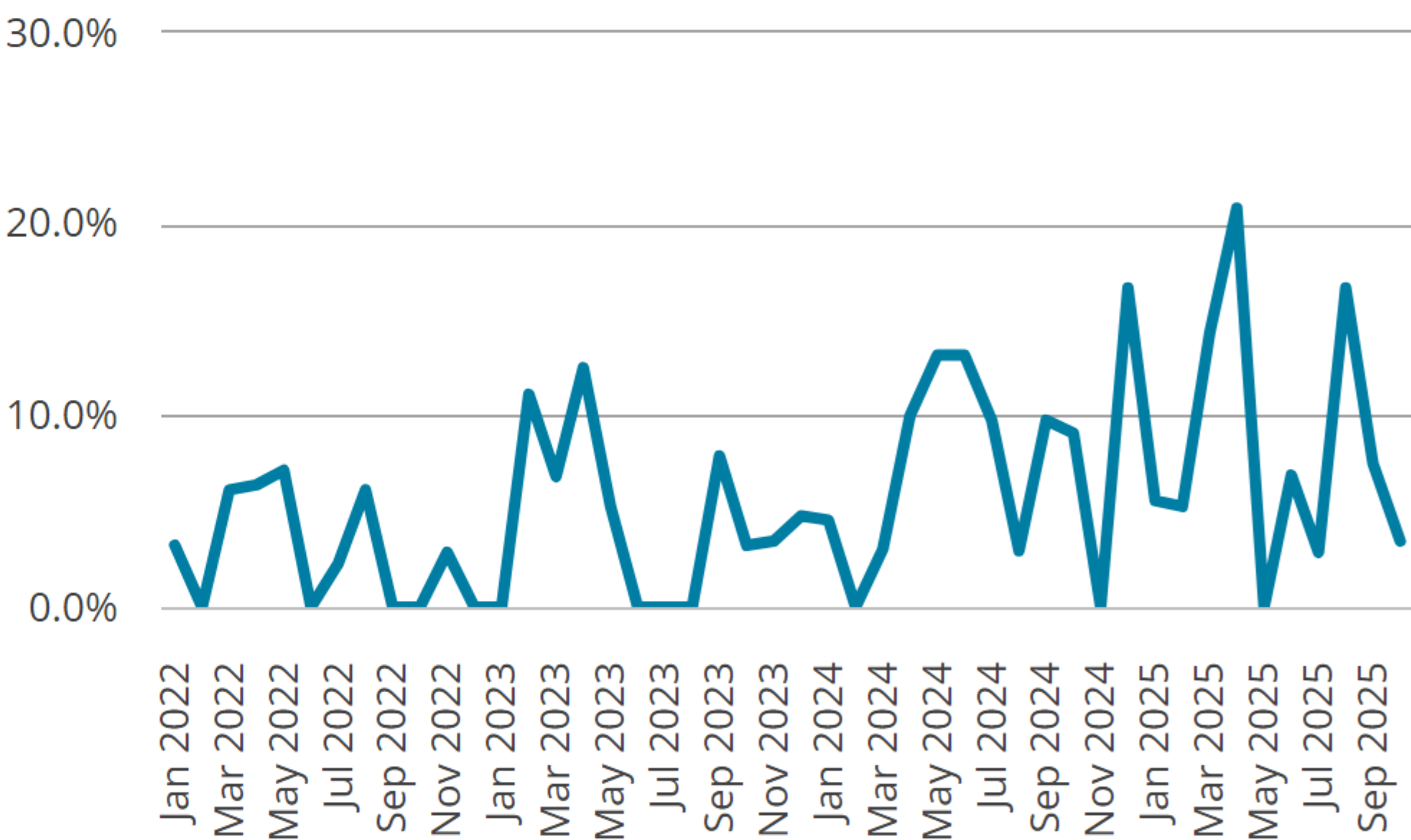


|                              | Oct 2025  | Sep 2025  | MoM       | Oct 2024  | YoY       | 2025      | 2024      | YTD       |
|------------------------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| Median Sales Price           | \$229,000 | \$237,500 | ▼ -3.58%  | \$220,000 | ▲ 4.09%   | \$235,450 | \$220,000 | ▲ 7.02%   |
| New Construction Sales Price | \$245,000 | \$289,900 | ▼ -0.15%  | \$289,185 | ▼ -0.15%  | \$277,250 | \$289,185 | ▼ -0.04%  |
| Closed Sales                 | 29        | 40        | ▼ -27.50% | 33        | ▼ -12.12% | 286       | 331       | ▼ -13.60% |
| New Listings                 | 35        | 44        | ▼ -20.45% | 40        | ▼ -12.50% | 372       | 401       | ▼ -7.23%  |
| Pending Sales                | 34        | 24        | ▲ 41.67%  | 26        | ▲ 30.77%  | 294       | 333       | ▼ -11.71% |
| Median Days on Market        | 37.5      | 29        | ▲ 29.31%  | 15.5      | ▲ 141.94% | 23        | 12        | ▲ 87.50%  |
| Average Days on Market       | 65        | 67        | ▼ -2.20%  | 40        | ▲ 62.17%  | 53        | 43        | ▲ 25.08%  |
| Price per Square Foot        | \$133     | \$151     | ▼ -11.92% | \$134     | ▼ -0.75%  | \$144     | \$144     | ▶ 0.00%   |
| % of List Price Received     | 94.1%     | 97.7%     | ▼ -3.66%  | 98.1%     | ▼ -4.10%  | 97.9%     | 98.1%     | ▼ -0.12%  |
| Active Inventory             | 86        | 94        | ▼ -8.51%  | 71        | ▲ 21.13%  | --        | --        | --        |
| Months Supply of Inventory   | 3.0       | 2.3       | ▲ 26.18%  | 2.2       | ▲ 37.83%  | --        | --        | --        |

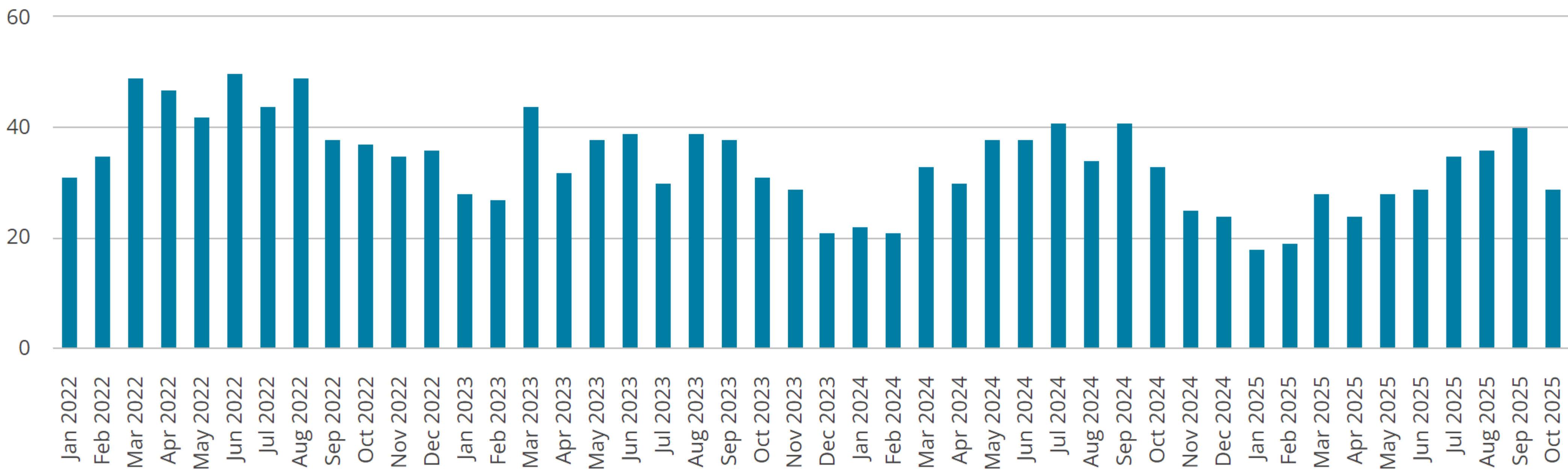
Median Sales Price



Percentage New Construction



Number of Closed Sales



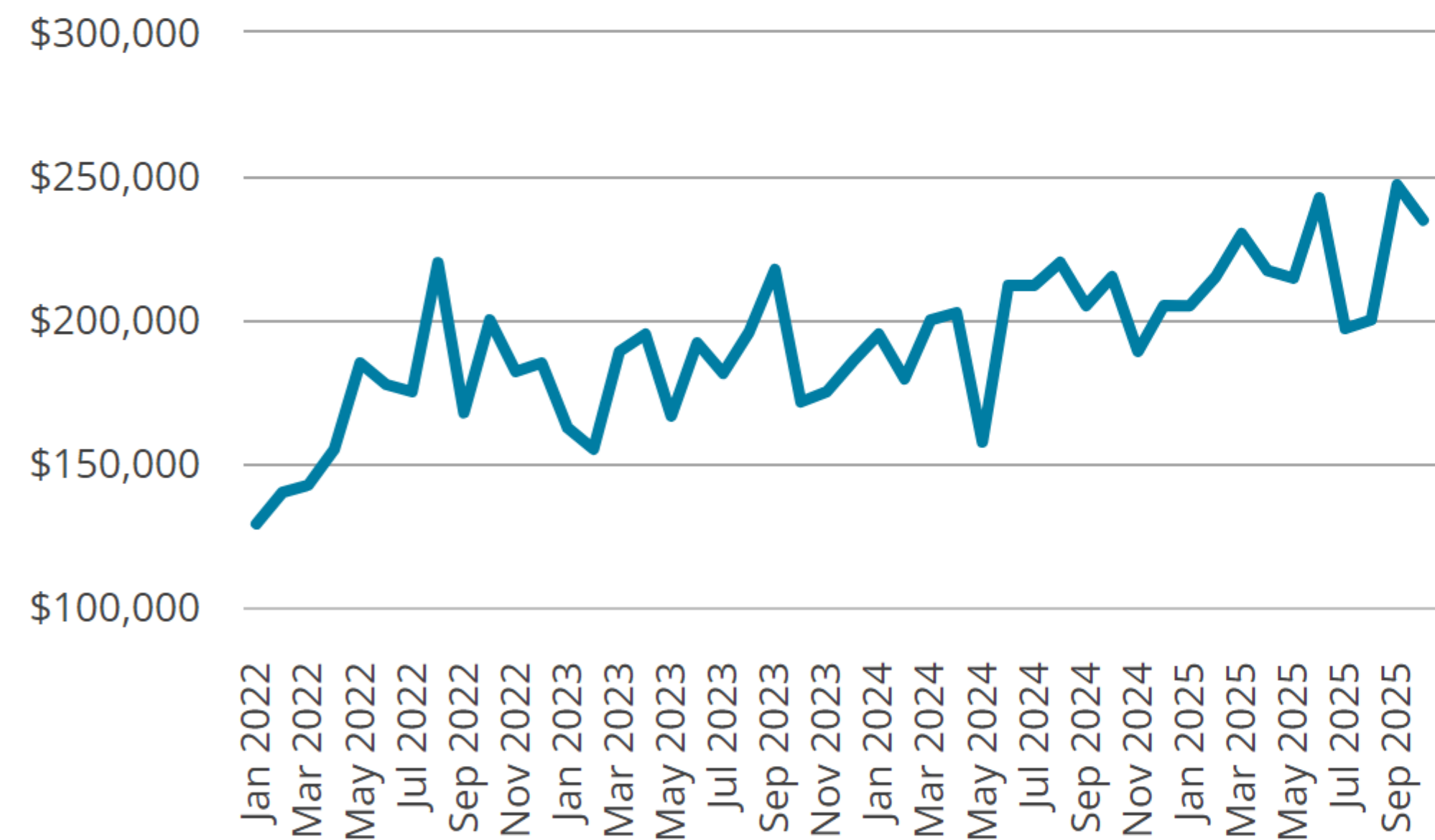
# Jennings County

Data for Single Family Residence in Jennings County.

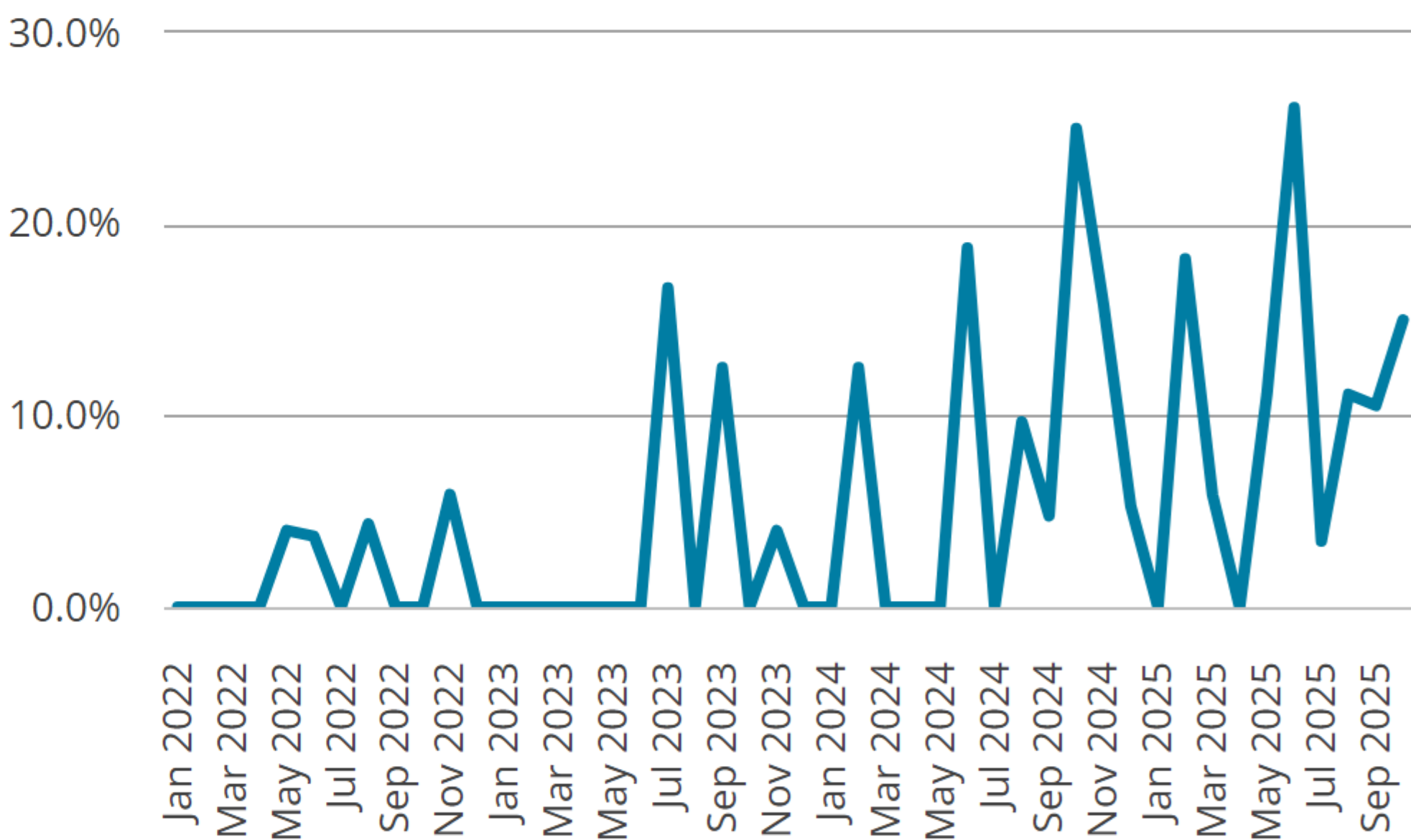


|                              | Oct 2025  | Sep 2025  | MoM       | Oct 2024  | YoY       | 2025      | 2024      | YTD      |
|------------------------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|----------|
| Median Sales Price           | \$234,750 | \$247,000 | ▼ -4.96%  | \$215,000 | ▲ 9.19%   | \$219,000 | \$199,900 | ▲ 9.55%  |
| New Construction Sales Price | \$435,000 | \$314,000 | ▲ 0.39%   | \$379,900 | ▲ 0.15%   | \$294,900 | \$237,000 | ▲ 0.24%  |
| Closed Sales                 | 20        | 19        | ▲ 5.26%   | 20        | ▶ 0.00%   | 183       | 178       | ▲ 2.81%  |
| New Listings                 | 23        | 29        | ▼ -20.69% | 33        | ▼ -30.30% | 254       | 242       | ▲ 4.96%  |
| Pending Sales                | 20        | 20        | ▶ 0.00%   | 21        | ▼ -4.76%  | 186       | 186       | ▶ 0.00%  |
| Median Days on Market        | 55        | 30.5      | ▲ 80.33%  | 27        | ▲ 103.70% | 21        | 16        | ▲ 32.26% |
| Average Days on Market       | 68        | 65        | ▲ 3.91%   | 45        | ▲ 50.56%  | 54        | 46        | ▲ 17.72% |
| Price per Square Foot        | \$170     | \$164     | ▲ 3.66%   | \$154     | ▲ 10.75%  | \$151     | \$139     | ▲ 9.03%  |
| % of List Price Received     | 98.8%     | 96.0%     | ▲ 2.90%   | 97.8%     | ▲ 1.08%   | 97.7%     | 97.7%     | ▲ 0.07%  |
| Active Inventory             | 46        | 53        | ▼ -13.21% | 54        | ▼ -14.81% | --        | --        | --       |
| Months Supply of Inventory   | 2.3       | 2.8       | ▼ -17.55% | 2.7       | ▼ -14.81% | --        | --        | --       |

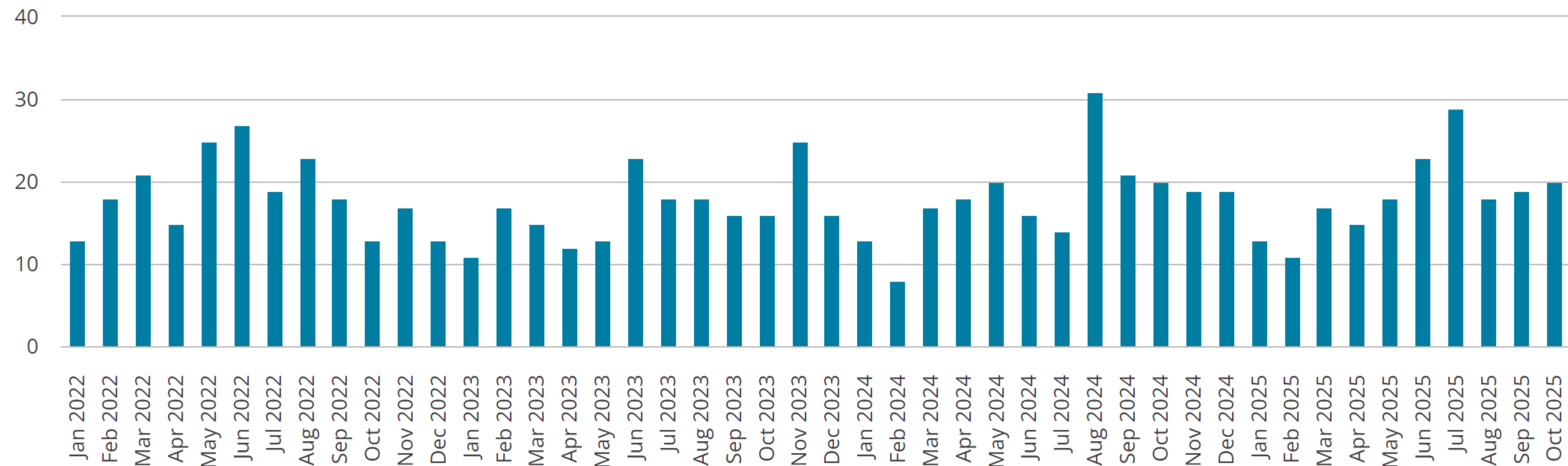
Median Sales Price



Percentage New Construction



Number of Closed Sales



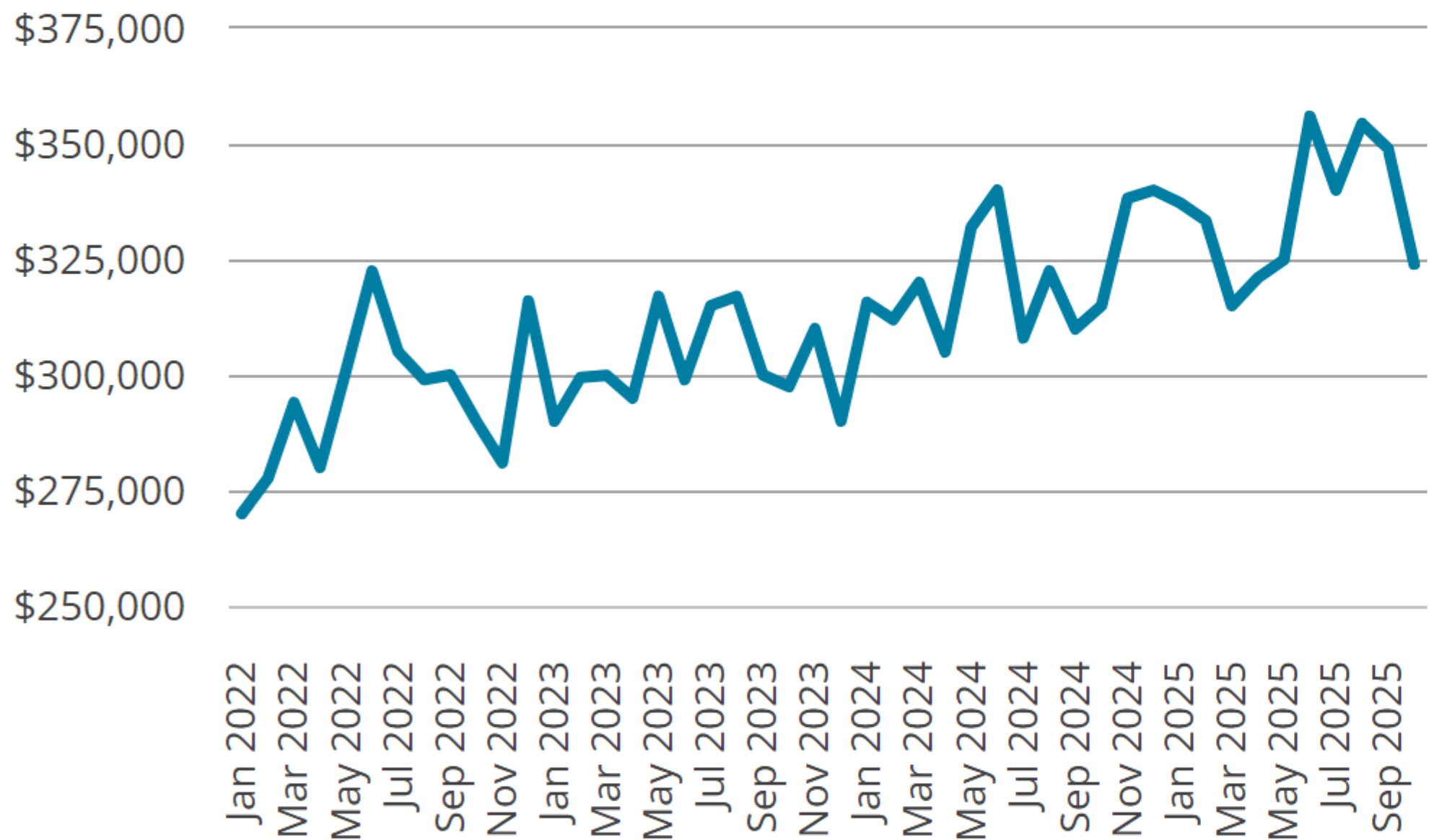
# Johnson County

Data for Single Family Residence in Johnson County.

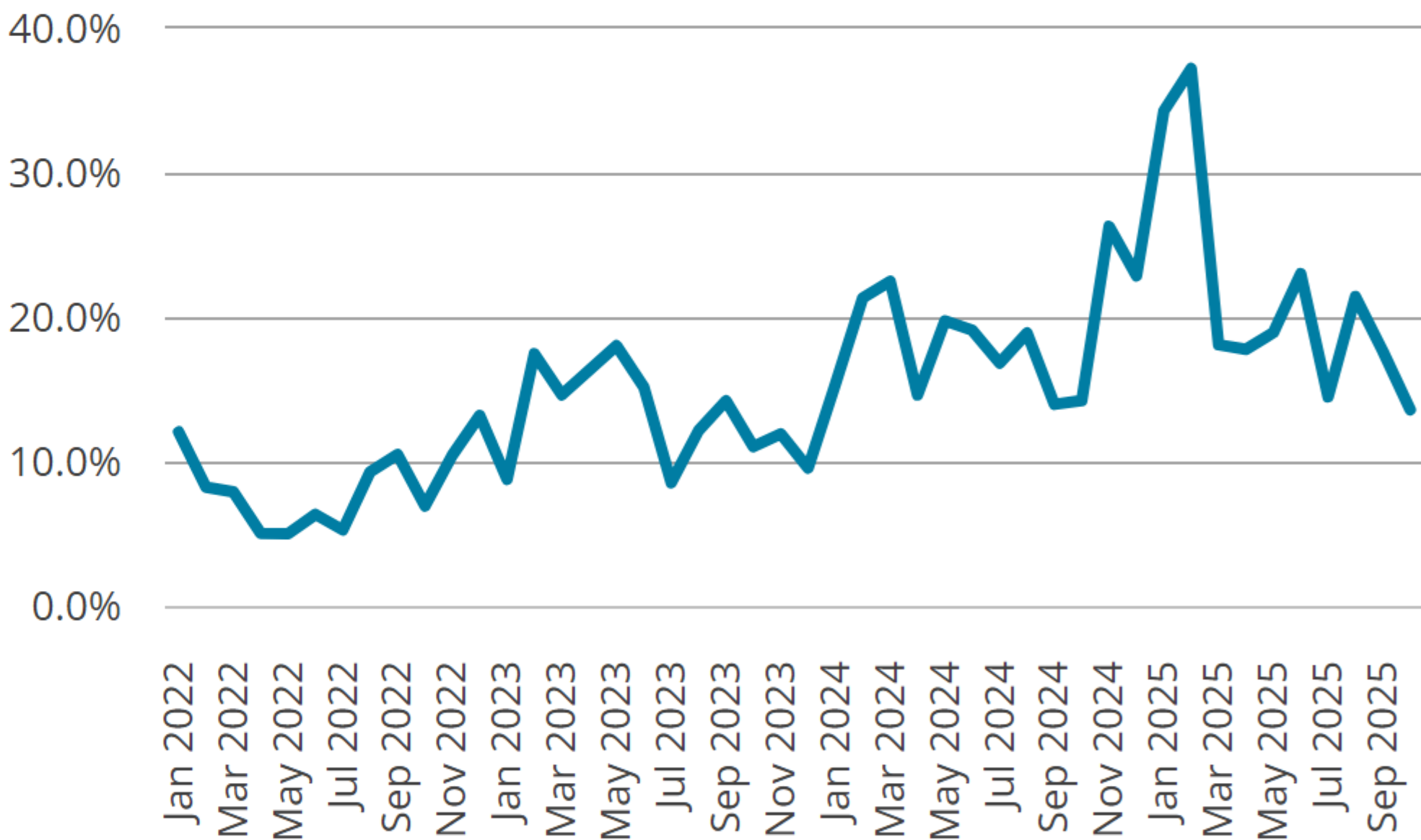


|                              | Oct 2025  | Sep 2025  | MoM       | Oct 2024  | YoY       | 2025      | 2024      | YTD      |
|------------------------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|----------|
| Median Sales Price           | \$324,000 | \$349,000 | ▼ -7.16%  | \$315,000 | ▲ 2.86%   | \$335,000 | \$318,000 | ▲ 5.35%  |
| New Construction Sales Price | \$395,000 | \$419,990 | ▼ -0.06%  | \$385,000 | ▲ 0.03%   | \$395,000 | \$389,498 | ▲ 0.01%  |
| Closed Sales                 | 228       | 221       | ▲ 3.17%   | 232       | ▼ -1.72%  | 2,133     | 1,971     | ▲ 8.22%  |
| New Listings                 | 251       | 249       | ▲ 0.80%   | 276       | ▼ -9.06%  | 2,625     | 2,489     | ▲ 5.46%  |
| Pending Sales                | 184       | 222       | ▼ -17.12% | 213       | ▼ -13.62% | 2,168     | 2,061     | ▲ 5.19%  |
| Median Days on Market        | 30.5      | 23        | ▲ 32.61%  | 19.5      | ▲ 56.41%  | 17        | 14        | ▲ 21.43% |
| Average Days on Market       | 45        | 40        | ▲ 11.60%  | 44        | ▲ 3.32%   | 41        | 37        | ▲ 10.28% |
| Price per Square Foot        | \$167     | \$169     | ▼ -1.48%  | \$164     | ▲ 1.52%   | \$163     | \$160     | ▲ 1.88%  |
| % of List Price Received     | 97.6%     | 97.8%     | ▼ -0.17%  | 98.1%     | ▼ -0.52%  | 97.9%     | 98.2%     | ▼ -0.28% |
| Active Inventory             | 484       | 463       | ▲ 4.54%   | 433       | ▲ 11.78%  | --        | --        | --       |
| Months Supply of Inventory   | 2.1       | 2.1       | ▲ 1.33%   | 1.9       | ▲ 13.74%  | --        | --        | --       |

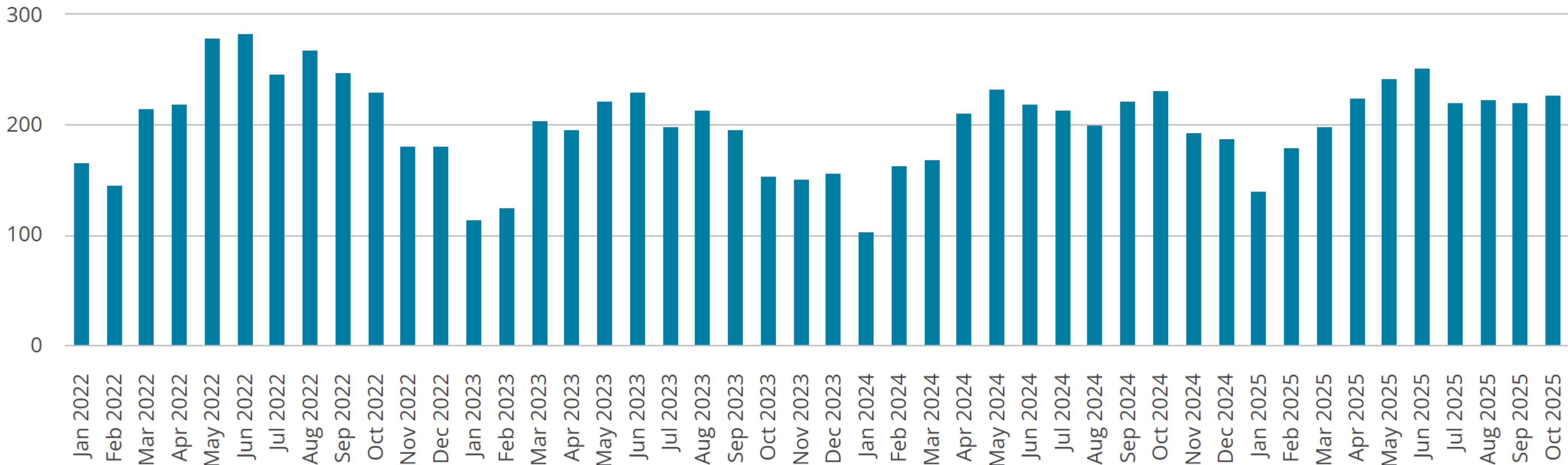
Median Sales Price



Percentage New Construction



Number of Closed Sales



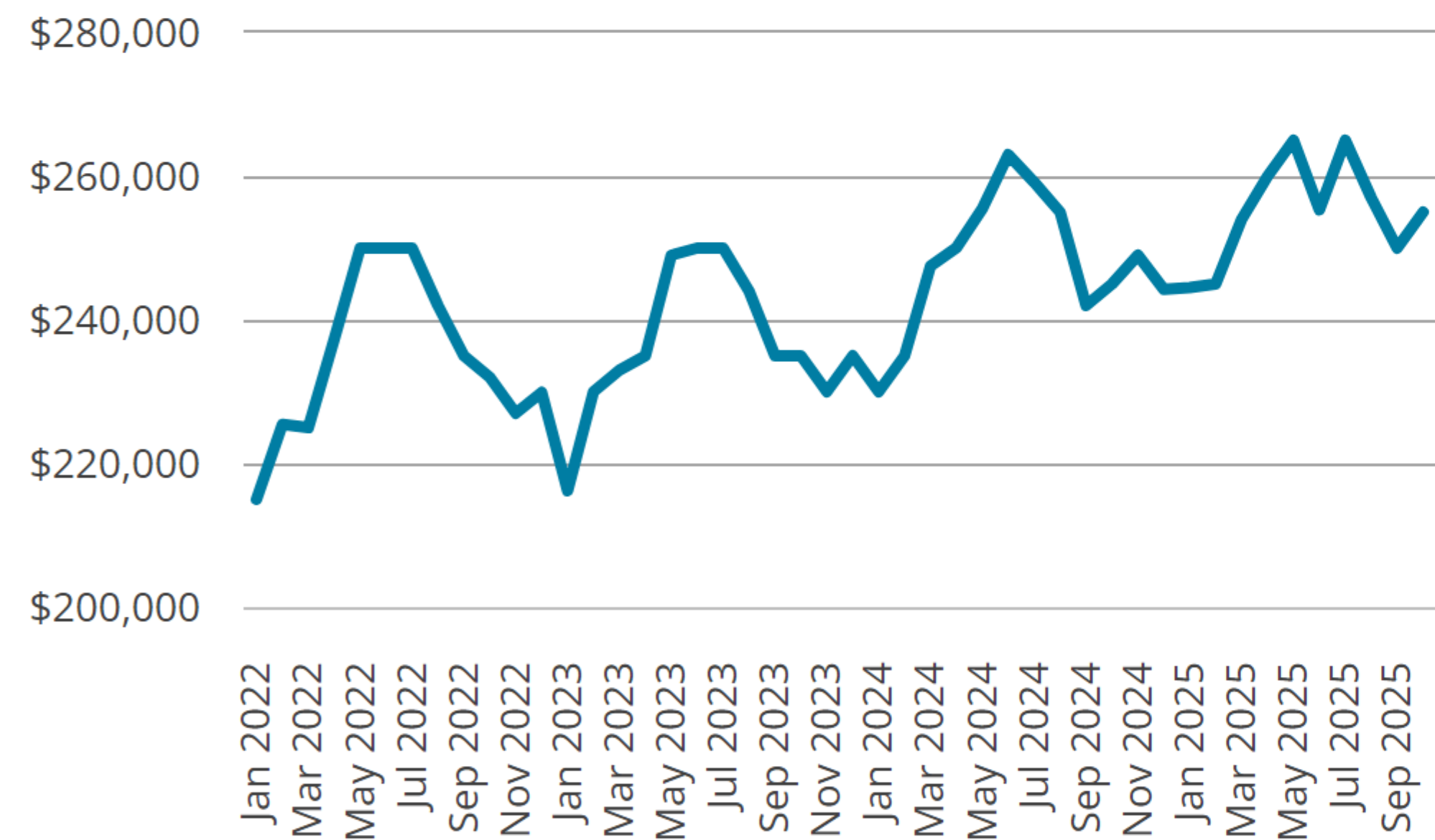
# Marion County

Data for Single Family Residence in Marion County.

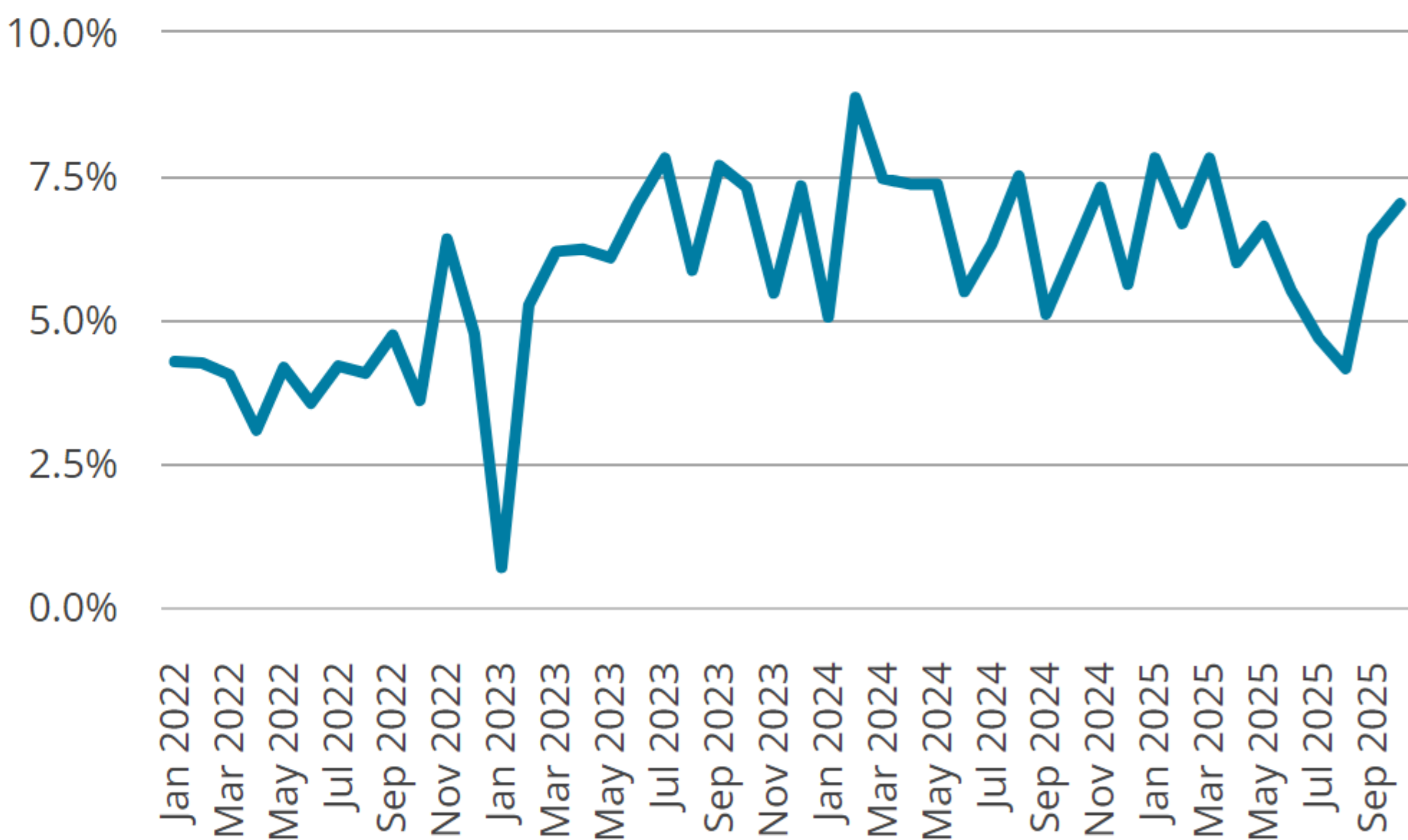


|                              | Oct 2025  | Sep 2025  | MoM       | Oct 2024  | YoY       | 2025      | 2024      | YTD       |
|------------------------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| Median Sales Price           | \$255,000 | \$250,000 | ⬆️ 2.00%  | \$245,000 | ⬆️ 4.08%  | \$255,000 | \$250,000 | ⬆️ 2.00%  |
| New Construction Sales Price | \$346,662 | \$352,000 | ⬆️ -0.02% | \$333,000 | ⬆️ 0.04%  | \$347,323 | \$339,000 | ⬆️ 0.02%  |
| Closed Sales                 | 912       | 932       | ⬆️ -2.15% | 920       | ⬆️ -0.87% | 9,076     | 9,270     | ⬆️ -2.09% |
| New Listings                 | 1,279     | 1,307     | ⬆️ -2.14% | 1,251     | ⬆️ 2.24%  | 12,501    | 11,937    | ⬆️ 4.72%  |
| Pending Sales                | 906       | 900       | ⬆️ 0.67%  | 888       | ⬆️ 2.03%  | 9,432     | 9,523     | ⬆️ -0.96% |
| Median Days on Market        | 23        | 23        | ⬆️ 0.00%  | 19        | ⬆️ 21.05% | 16        | 12        | ⬆️ 33.33% |
| Average Days on Market       | 47        | 45        | ⬆️ 3.27%  | 41        | ⬆️ 14.21% | 43        | 38        | ⬆️ 12.41% |
| Price per Square Foot        | \$153     | \$152     | ⬆️ 0.66%  | \$149     | ⬆️ 2.68%  | \$154     | \$151     | ⬆️ 1.99%  |
| % of List Price Received     | 97.1%     | 97.7%     | ⬆️ -0.57% | 97.9%     | ⬆️ -0.81% | 98.1%     | 98.4%     | ⬆️ -0.29% |
| Active Inventory             | 2,617     | 2,489     | ⬆️ 5.14%  | 2,193     | ⬆️ 19.33% | --        | --        | --        |
| Months Supply of Inventory   | 2.9       | 2.7       | ⬆️ 7.45%  | 2.4       | ⬆️ 20.38% | --        | --        | --        |

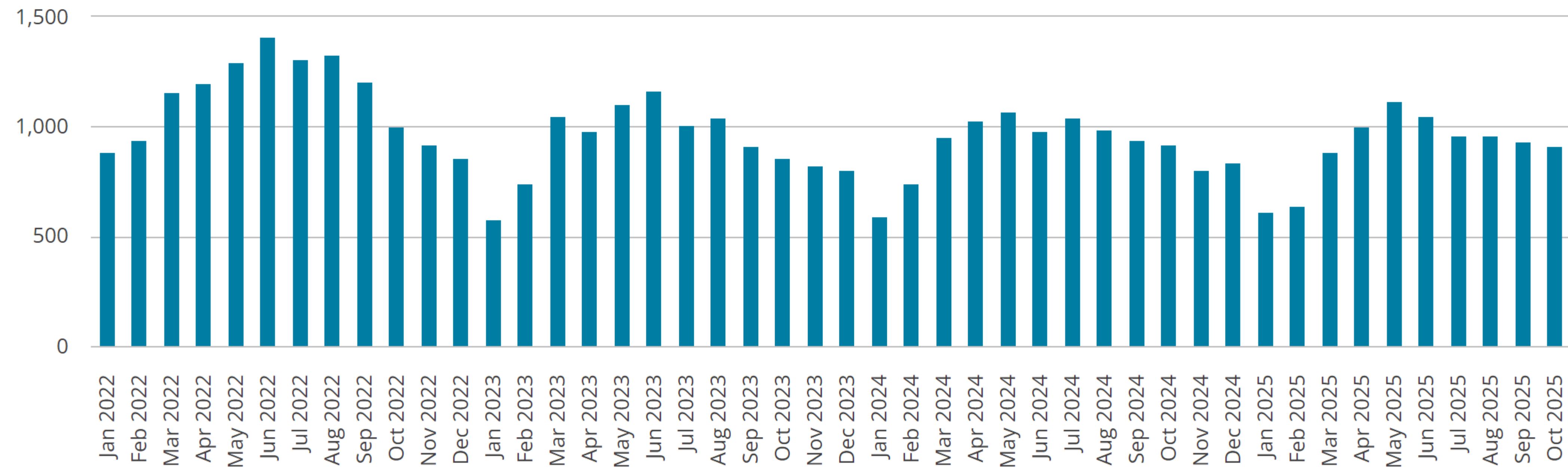
Median Sales Price



Percentage New Construction



Number of Closed Sales



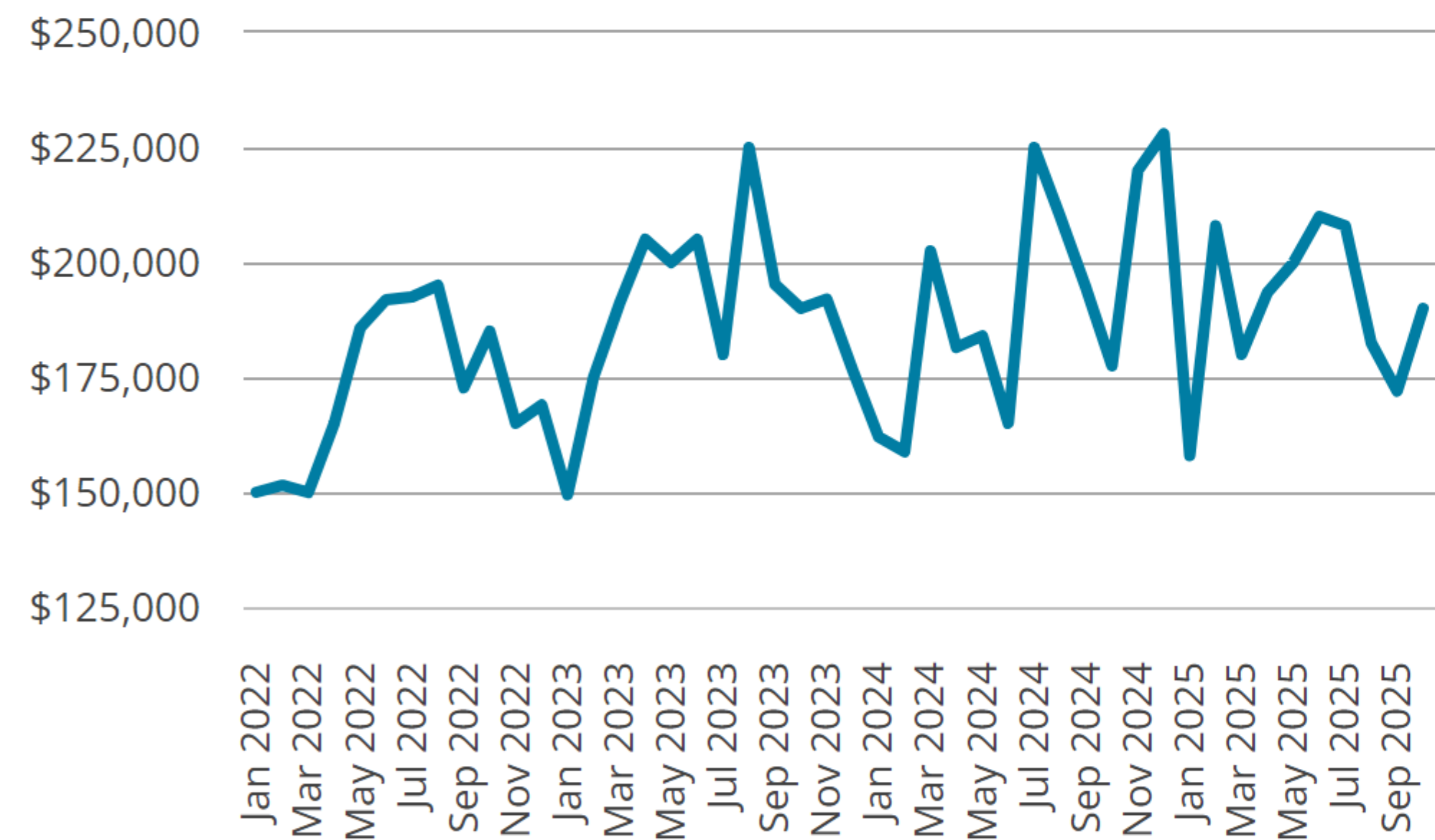
# Madison County

Data for Single Family Residence in Madison County.

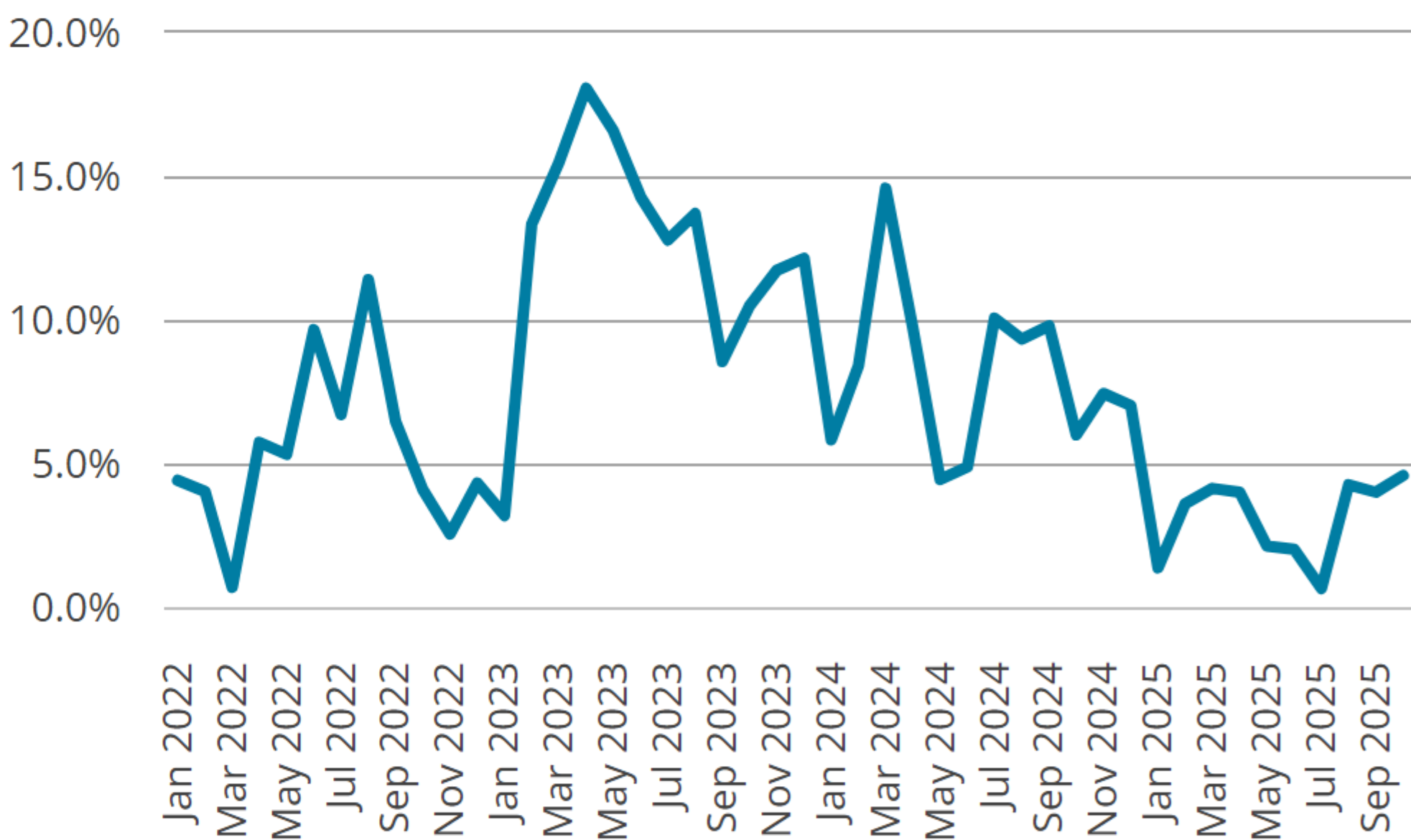


|                              | Oct 2025  | Sep 2025  | MoM      | Oct 2024  | YoY       | 2025      | 2024      | YTD      |
|------------------------------|-----------|-----------|----------|-----------|-----------|-----------|-----------|----------|
| Median Sales Price           | \$190,000 | \$172,000 | ⬆ 10.47% | \$177,500 | ⬆ 7.04%   | \$190,000 | \$189,900 | ⬆ 0.05%  |
| New Construction Sales Price | \$324,998 | \$340,689 | ⬆ -0.05% | \$345,000 | ⬆ -0.06%  | \$344,428 | \$360,000 | ⬆ -0.04% |
| Closed Sales                 | 131       | 125       | ⬆ 4.80%  | 150       | ⬆ -12.67% | 1,271     | 1,358     | ⬆ -6.41% |
| New Listings                 | 194       | 188       | ⬆ 3.19%  | 183       | ⬆ 6.01%   | 1,669     | 1,672     | ⬆ -0.18% |
| Pending Sales                | 158       | 121       | ⬆ 30.58% | 132       | ⬆ 19.70%  | 1,344     | 1,372     | ⬆ -2.04% |
| Median Days on Market        | 20        | 13        | ⬆ 53.85% | 21        | ⬆ -4.76%  | 16        | 14        | ⬆ 14.29% |
| Average Days on Market       | 38        | 36        | ⬆ 5.03%  | 40        | ⬆ -6.06%  | 39        | 37        | ⬆ 5.00%  |
| Price per Square Foot        | \$135     | \$122     | ⬆ 10.66% | \$120     | ⬆ 12.50%  | \$130     | \$127     | ⬆ 2.36%  |
| % of List Price Received     | 96.6%     | 97.2%     | ⬆ -0.70% | 98.0%     | ⬆ -1.44%  | 97.2%     | 97.2%     | ⬆ -0.02% |
| Active Inventory             | 308       | 302       | ⬆ 1.99%  | 262       | ⬆ 17.56%  | --        | --        | --       |
| Months Supply of Inventory   | 2.4       | 2.4       | ⬆ -2.68% | 1.7       | ⬆ 34.61%  | --        | --        | --       |

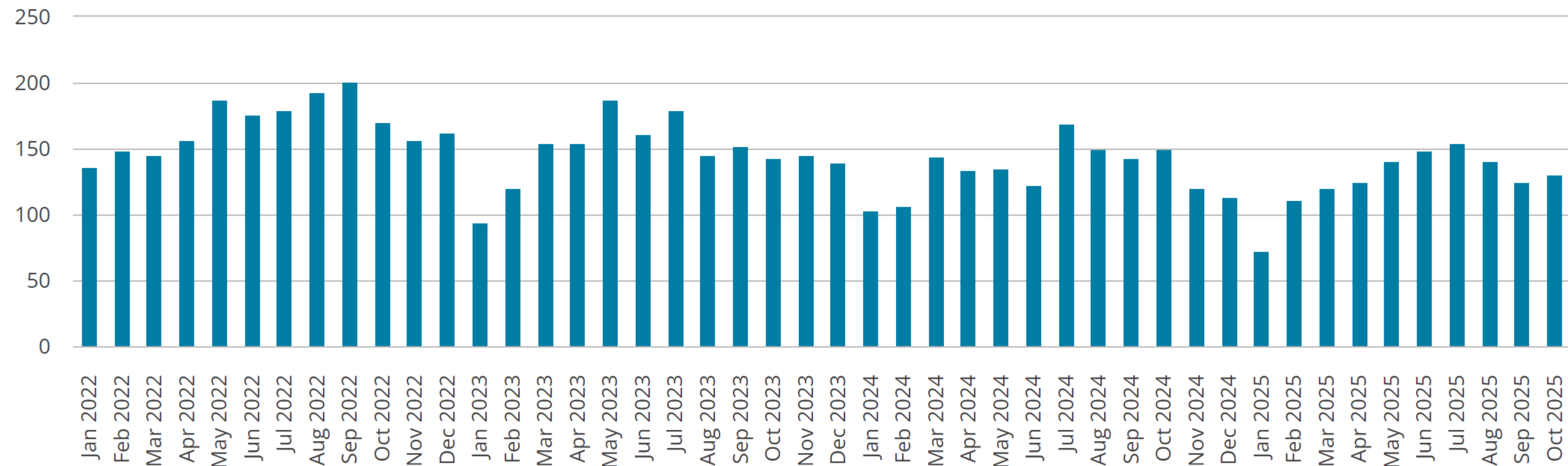
Median Sales Price



Percentage New Construction



Number of Closed Sales



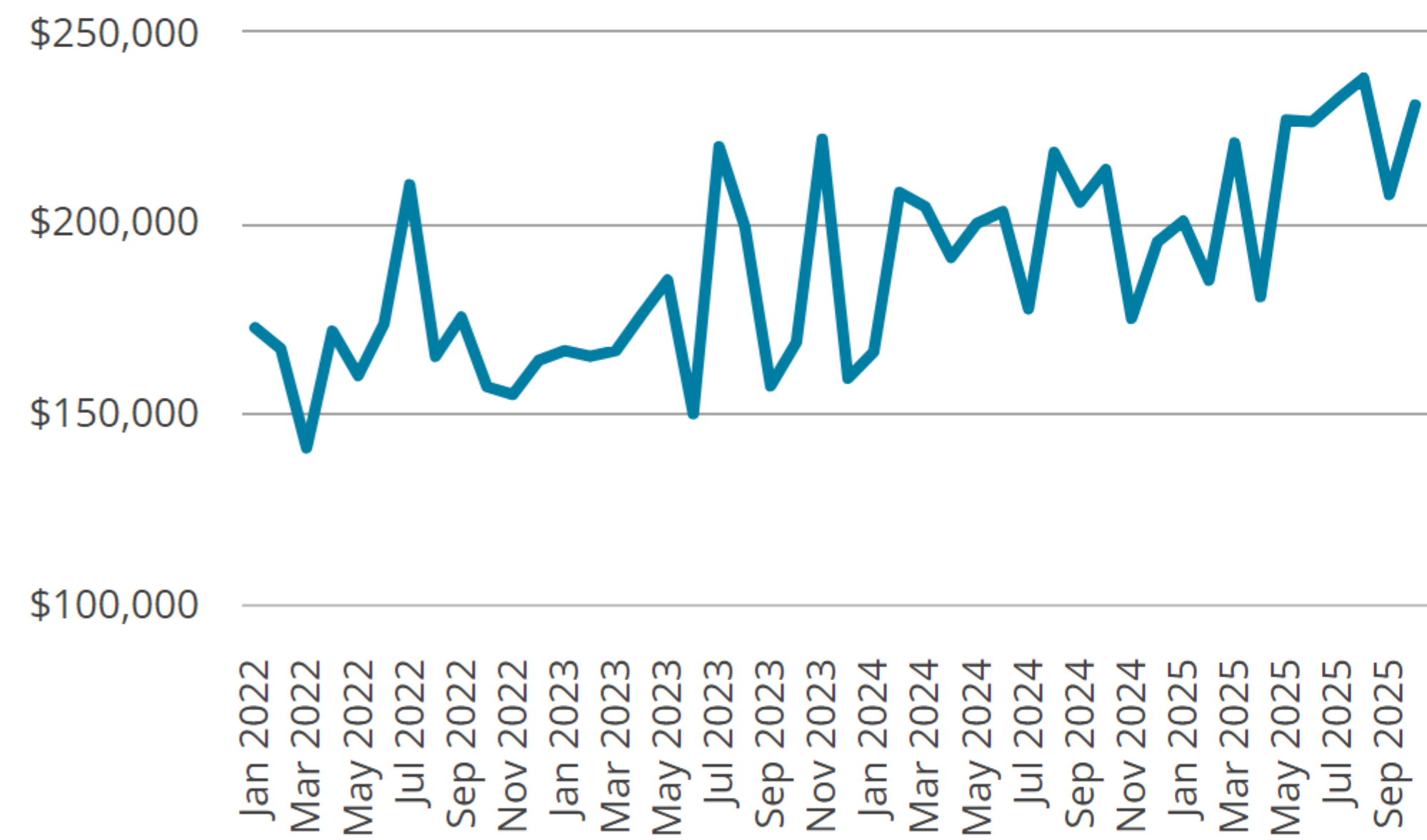
# Montgomery County

Data for Single Family Residence in Montgomery County.

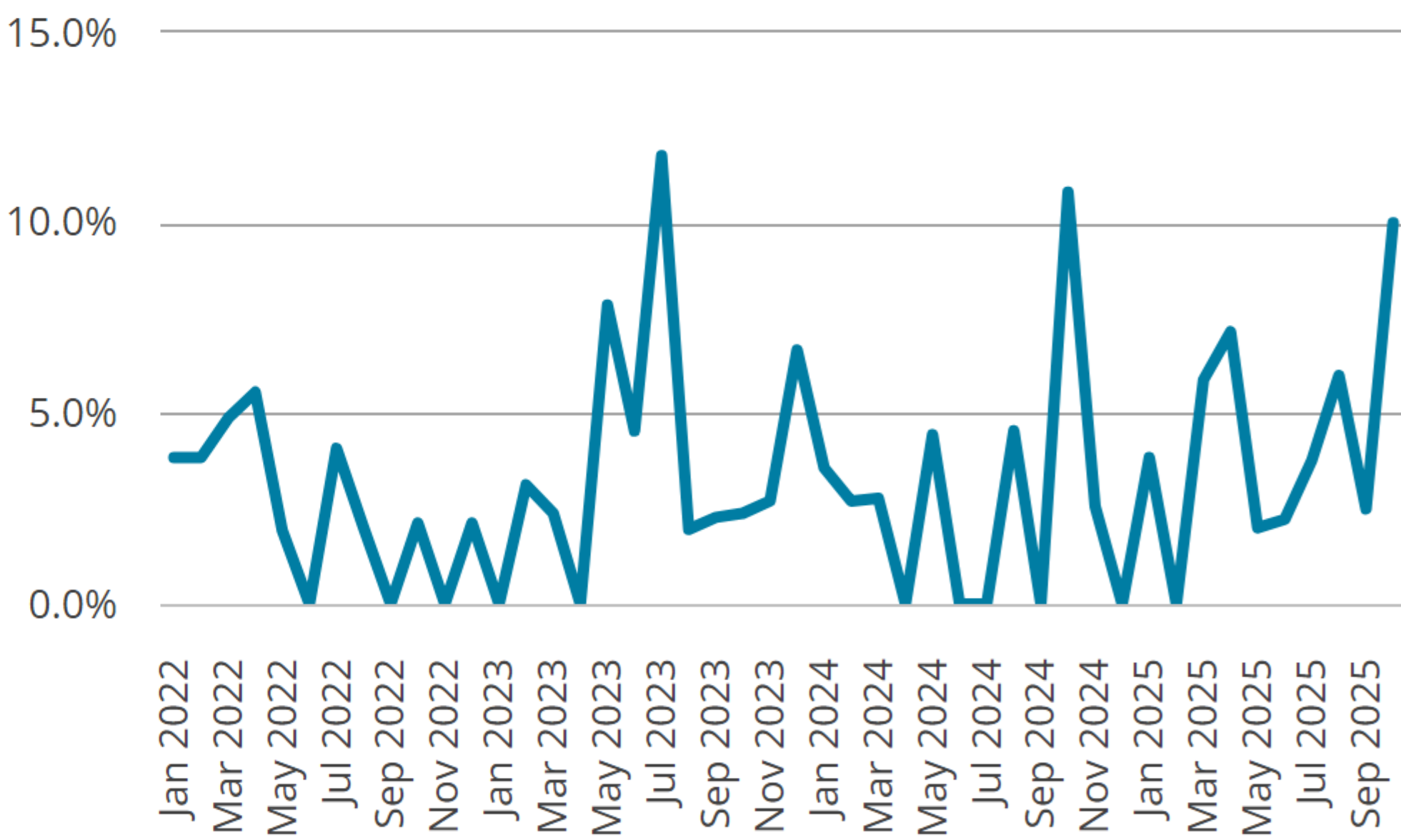


|                              | Oct 2025  | Sep 2025  | MoM       | Oct 2024  | YoY       | 2025      | 2024      | YTD      |
|------------------------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|----------|
| Median Sales Price           | \$230,950 | \$207,450 | ⬆ 11.33%  | \$214,000 | ⬆ 7.92%   | \$220,000 | \$202,400 | ⬆ 8.70%  |
| New Construction Sales Price | \$379,914 | \$489,302 | ⬆ -0.22%  | \$321,500 | ⬆ 0.18%   | \$395,000 | \$395,000 | ➡ 0.00%  |
| Closed Sales                 | 40        | 40        | ➡ 0.00%   | 37        | ⬆ 8.11%   | 401       | 392       | ⬆ 2.30%  |
| New Listings                 | 53        | 40        | ⬆ 32.50%  | 53        | ➡ 0.00%   | 498       | 471       | ⬆ 5.73%  |
| Pending Sales                | 36        | 41        | ⬆ -12.20% | 39        | ⬆ -7.69%  | 415       | 406       | ⬆ 2.22%  |
| Median Days on Market        | 17.5      | 16        | ⬆ 9.38%   | 8         | ⬆ 118.75% | 14        | 10        | ⬆ 40.00% |
| Average Days on Market       | 37        | 37        | ⬆ 0.25%   | 20        | ⬆ 83.74%  | 42        | 37        | ⬆ 14.75% |
| Price per Square Foot        | \$126     | \$129     | ⬆ -2.33%  | \$149     | ⬆ -15.44% | \$135     | \$134     | ⬆ 0.75%  |
| % of List Price Received     | 96.5%     | 98.1%     | ⬆ -1.57%  | 97.6%     | ⬆ -1.07%  | 97.5%     | 97.8%     | ⬆ -0.26% |
| Active Inventory             | 81        | 77        | ⬆ 5.19%   | 84        | ⬆ -3.57%  | --        | --        | --       |
| Months Supply of Inventory   | 2.0       | 1.9       | ⬆ 5.19%   | 2.3       | ⬆ -10.80% | --        | --        | --       |

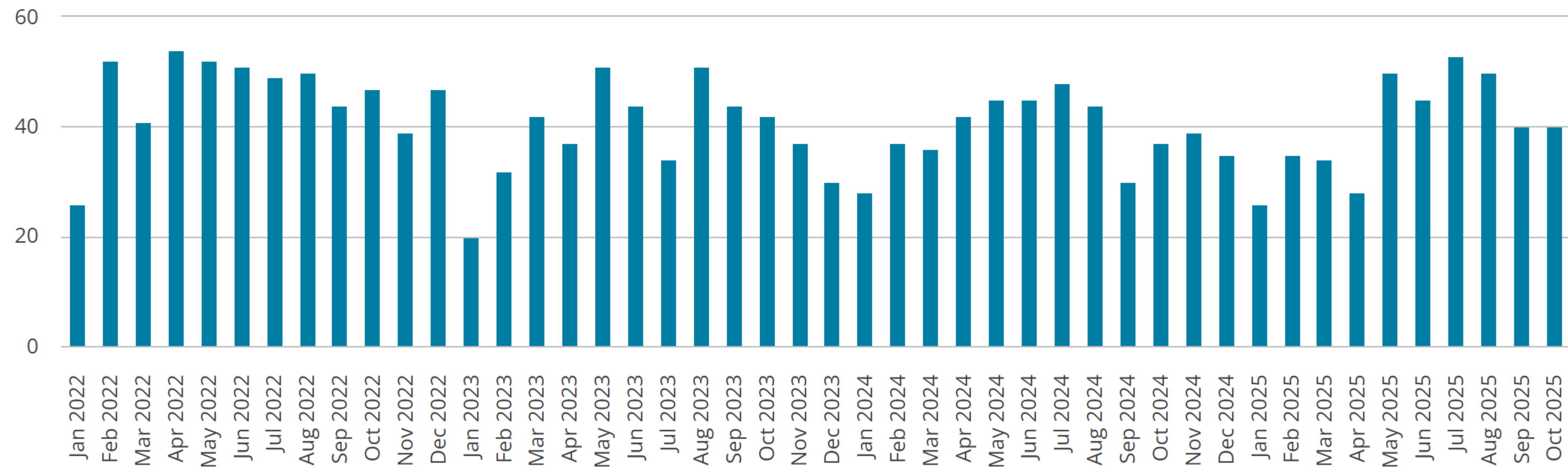
Median Sales Price



Percentage New Construction



Number of Closed Sales



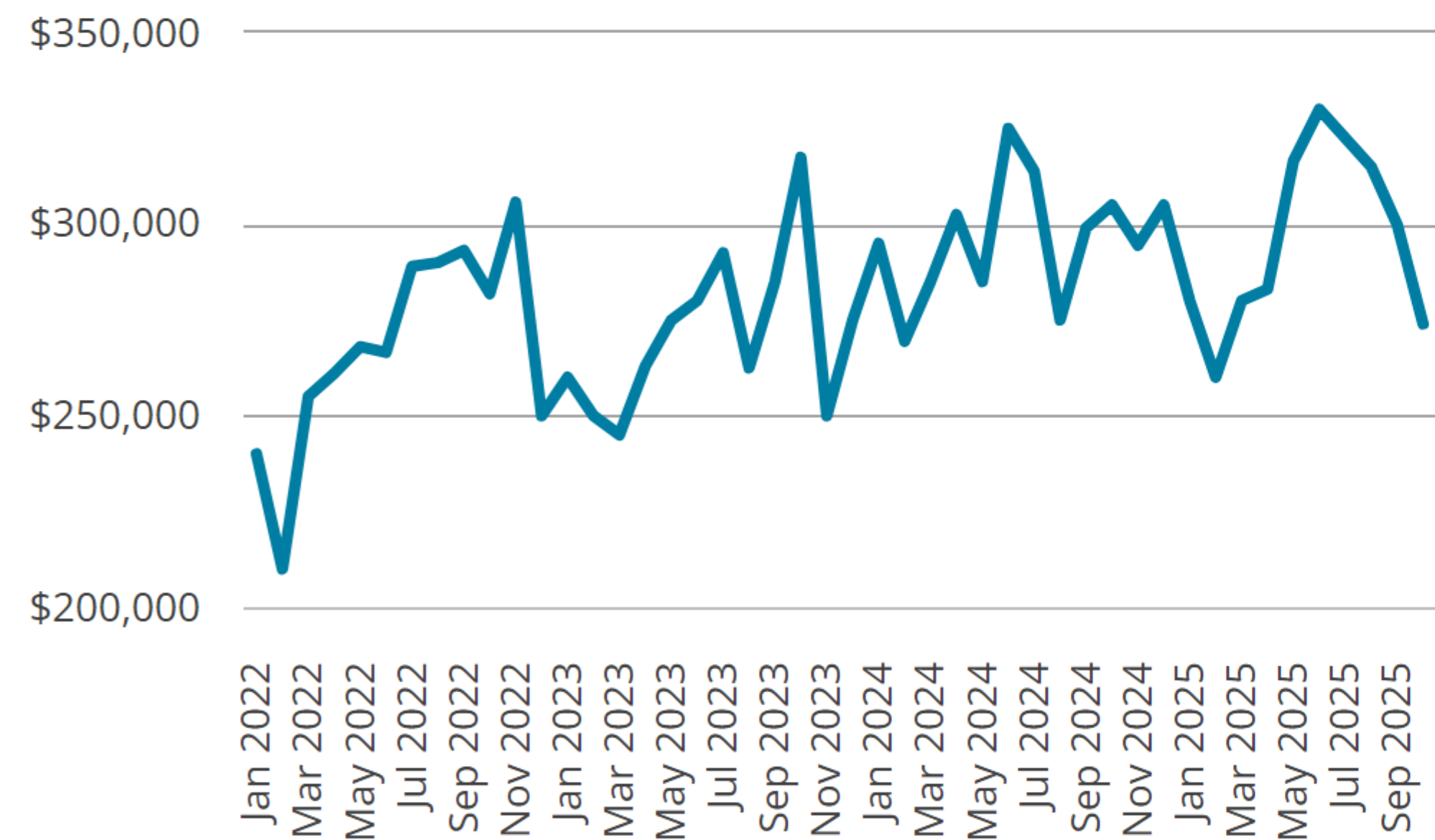
# Morgan County

Data for Single Family Residence in Morgan County.

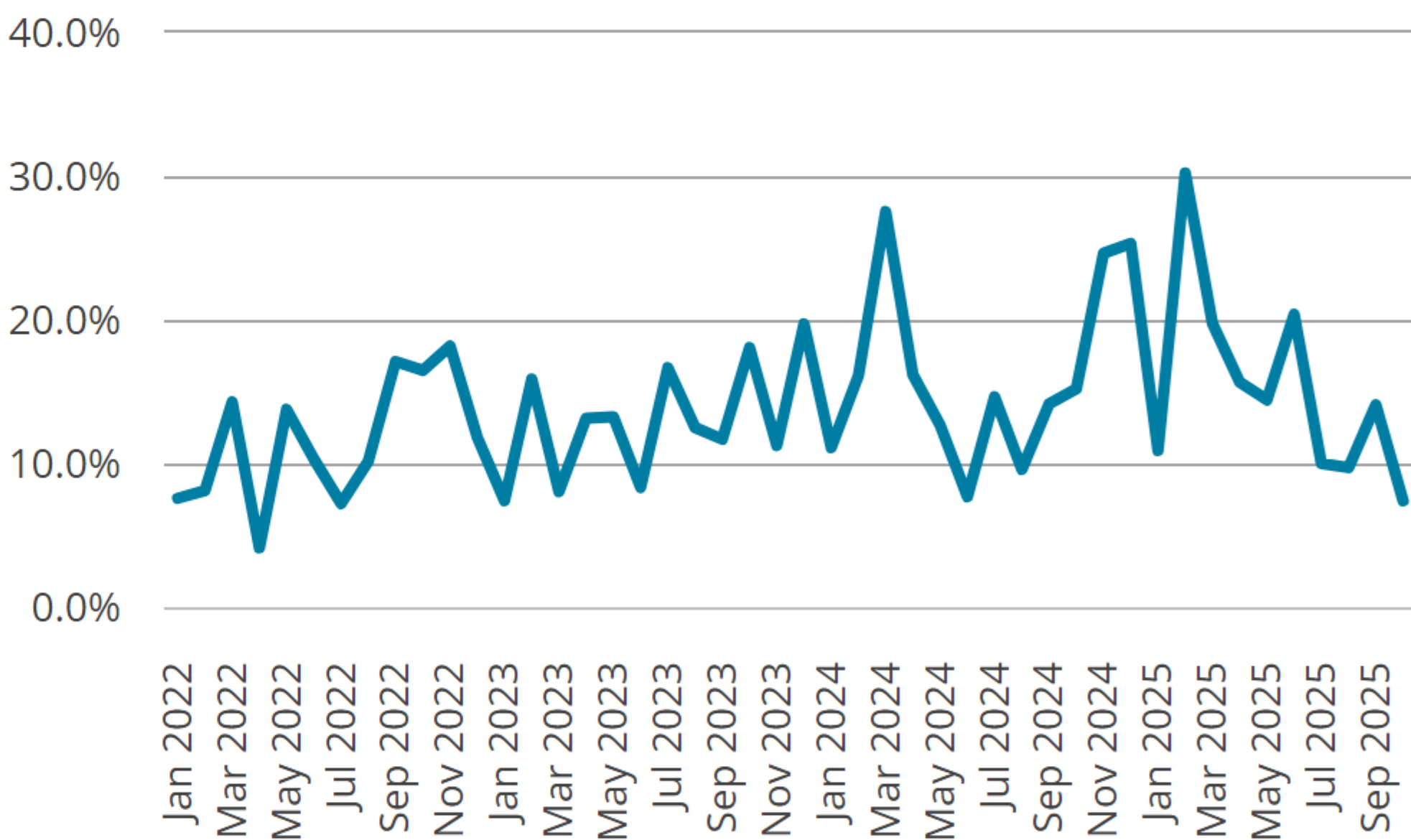


|                              | Oct 2025  | Sep 2025  | MoM       | Oct 2024  | YoY       | 2025      | 2024      | YTD      |
|------------------------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|----------|
| Median Sales Price           | \$274,000 | \$299,900 | ▼ -8.64%  | \$305,000 | ▼ -10.16% | \$295,000 | \$295,000 | ▶ 0.00%  |
| New Construction Sales Price | \$362,000 | \$310,558 | ▲ 0.17%   | \$316,823 | ▲ 0.14%   | \$320,000 | \$316,298 | ▲ 0.01%  |
| Closed Sales                 | 81        | 71        | ▲ 14.08%  | 79        | ▲ 2.53%   | 824       | 734       | ▲ 12.26% |
| New Listings                 | 108       | 98        | ▲ 10.20%  | 109       | ▼ -0.92%  | 1,037     | 930       | ▲ 11.51% |
| Pending Sales                | 87        | 83        | ▲ 4.82%   | 66        | ▲ 31.82%  | 852       | 759       | ▲ 12.25% |
| Median Days on Market        | 33        | 24        | ▲ 37.50%  | 20.5      | ▲ 60.98%  | 22        | 16        | ▲ 37.50% |
| Average Days on Market       | 57        | 53        | ▲ 7.07%   | 49        | ▲ 15.28%  | 48        | 42        | ▲ 14.66% |
| Price per Square Foot        | \$159     | \$170     | ▼ -6.47%  | \$168     | ▼ -5.36%  | \$165     | \$163     | ▲ 1.23%  |
| % of List Price Received     | 96.7%     | 98.7%     | ▼ -2.01%  | 98.1%     | ▼ -1.40%  | 98.0%     | 98.0%     | ▼ -0.06% |
| Active Inventory             | 205       | 205       | ▶ 0.00%   | 182       | ▲ 12.64%  | --        | --        | --       |
| Months Supply of Inventory   | 2.5       | 2.9       | ▼ -12.34% | 2.3       | ▲ 9.86%   | --        | --        | --       |

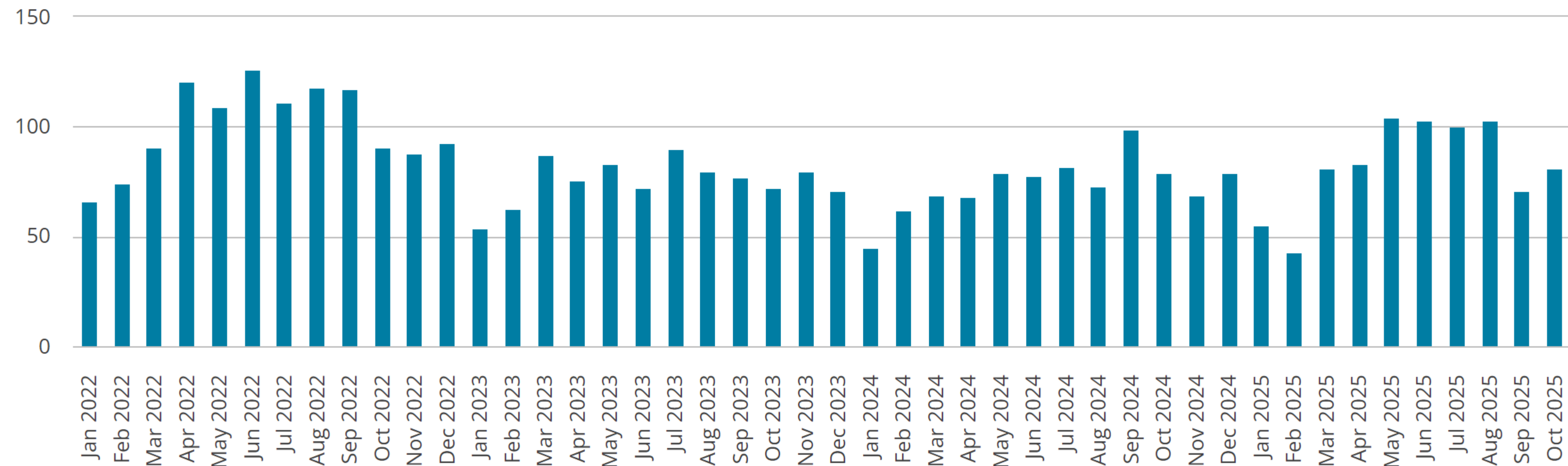
Median Sales Price



Percentage New Construction



Number of Closed Sales



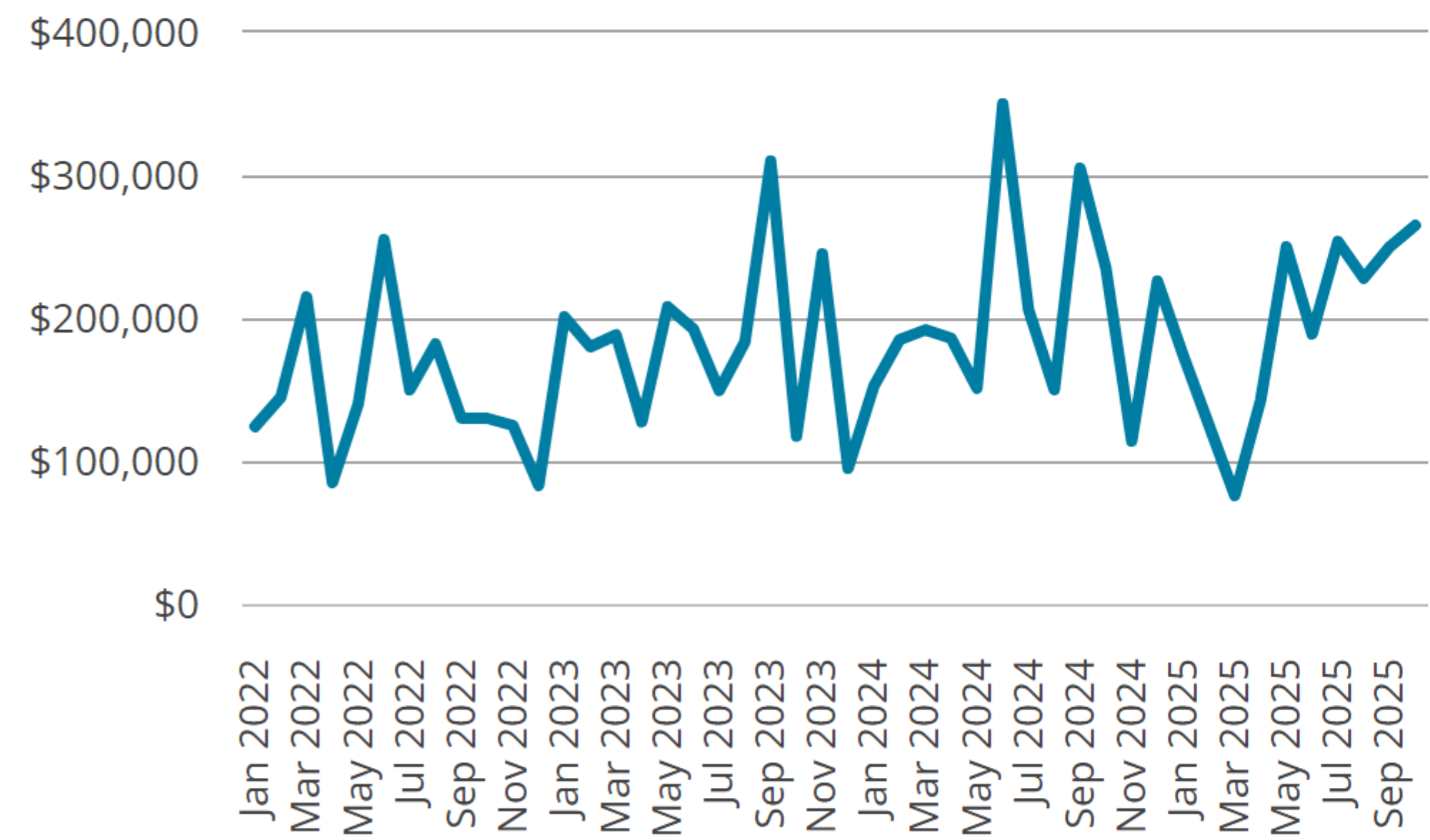
# Parke County

Data for Single Family Residence in Parke County.

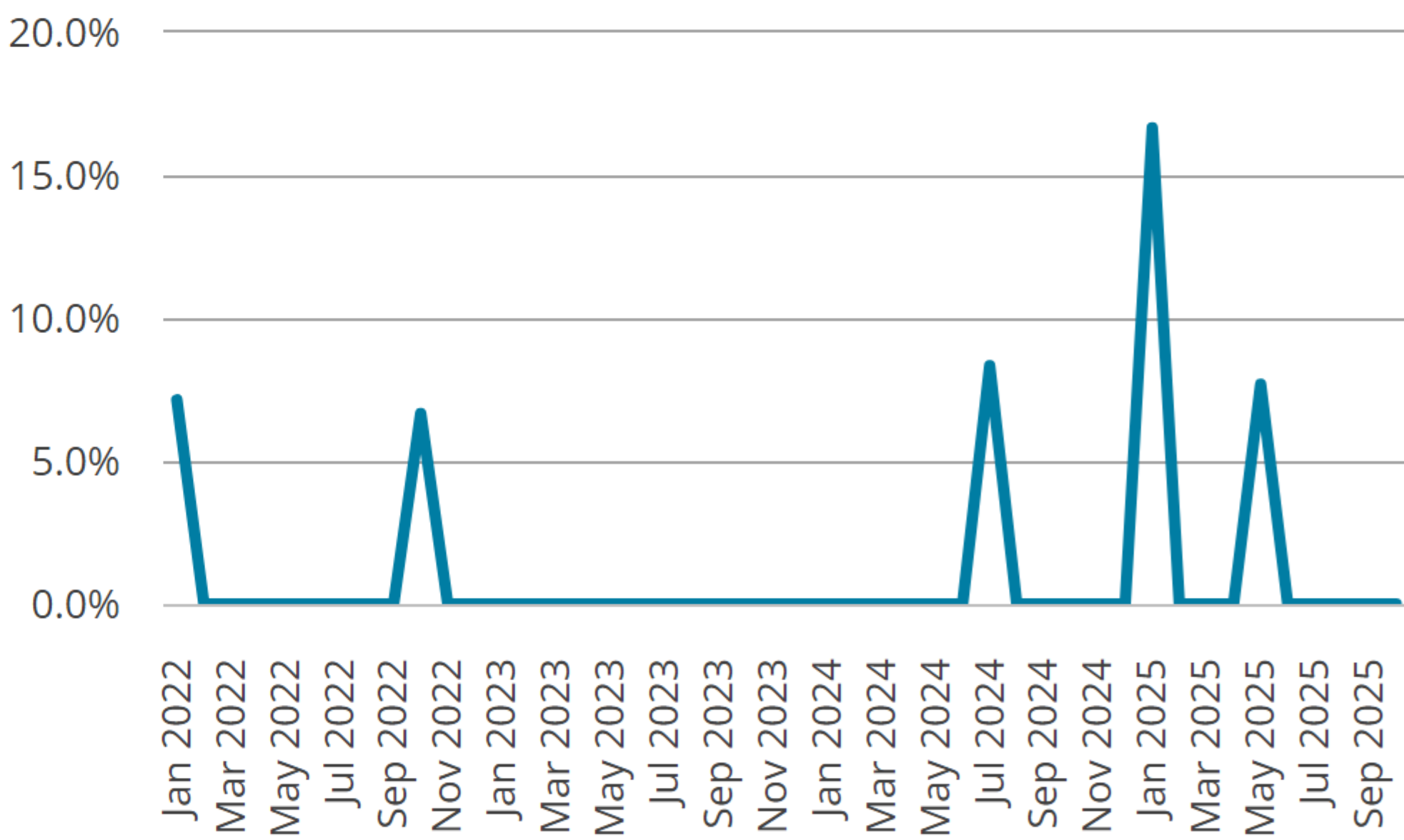


|                              | Oct 2025  | Sep 2025  | MoM        | Oct 2024  | YoY        | 2025      | 2024      | YTD       |
|------------------------------|-----------|-----------|------------|-----------|------------|-----------|-----------|-----------|
| Median Sales Price           | \$265,000 | \$249,900 | ⬆️ 6.04%   | \$235,000 | ⬆️ 12.77%  | \$202,500 | \$192,000 | ⬆️ 5.47%  |
| New Construction Sales Price |           |           |            |           |            | \$288,500 | \$349,900 | ⬆️ -0.18% |
| Closed Sales                 | 8         | 9         | ⬆️ -11.11% | 7         | ⬆️ 14.29%  | 84        | 75        | ⬆️ 12.00% |
| New Listings                 | 10        | 18        | ⬆️ -44.44% | 16        | ⬆️ -37.50% | 108       | 100       | ⬆️ 8.00%  |
| Pending Sales                | 6         | 9         | ⬆️ -33.33% | 3         | ⬆️ 100.00% | 83        | 76        | ⬆️ 9.21%  |
| Median Days on Market        | 43        | 10        | ⬆️ 330.00% | 57        | ⬆️ -24.56% | 36        | 37        | ⬆️ -2.70% |
| Average Days on Market       | 73        | 53        | ⬆️ 37.19%  | 86        | ⬆️ -15.25% | 76        | 79        | ⬆️ -3.24% |
| Price per Square Foot        | \$145     | \$169     | ⬆️ -14.50% | \$102     | ⬆️ 41.67%  | \$130     | \$110     | ⬆️ 18.18% |
| % of List Price Received     | 90.5%     | 98.2%     | ⬆️ -7.84%  | 92.5%     | ⬆️ -2.18%  | 94.5%     | 92.3%     | ⬆️ 2.38%  |
| Active Inventory             | 34        | 31        | ⬆️ 9.68%   | 39        | ⬆️ -12.82% | --        | --        | --        |
| Months Supply of Inventory   | 4.2       | 3.4       | ⬆️ 23.37%  | 5.6       | ⬆️ -23.70% | --        | --        | --        |

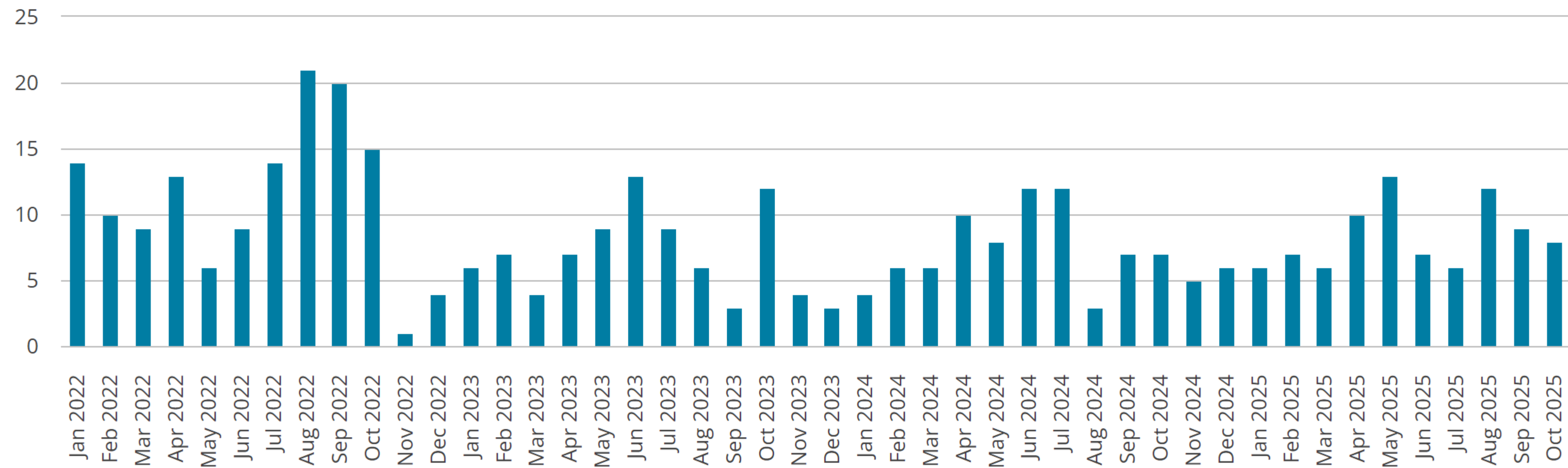
Median Sales Price



Percentage New Construction



Number of Closed Sales



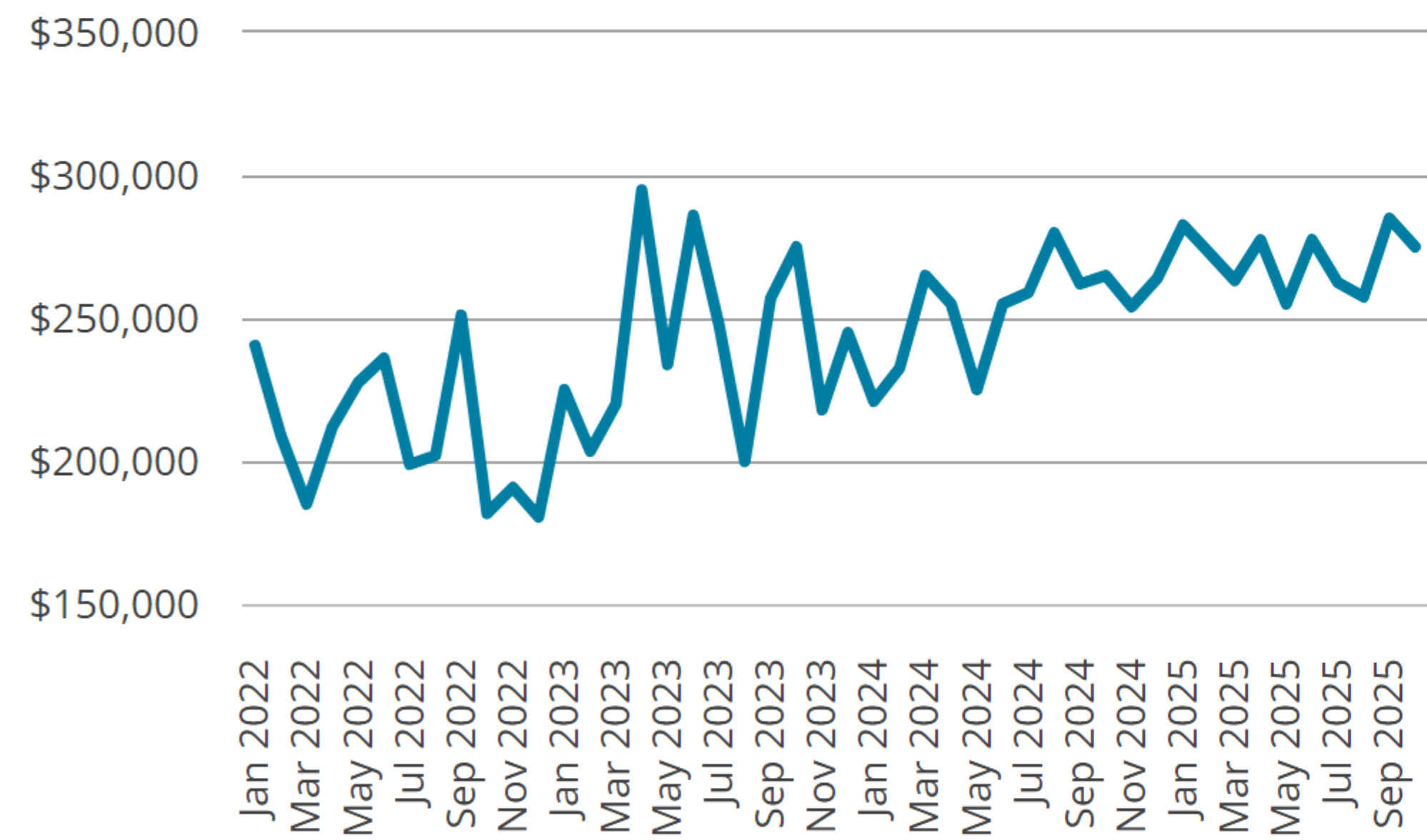
# Putnam County

Data for Single Family Residence in Putnam County.

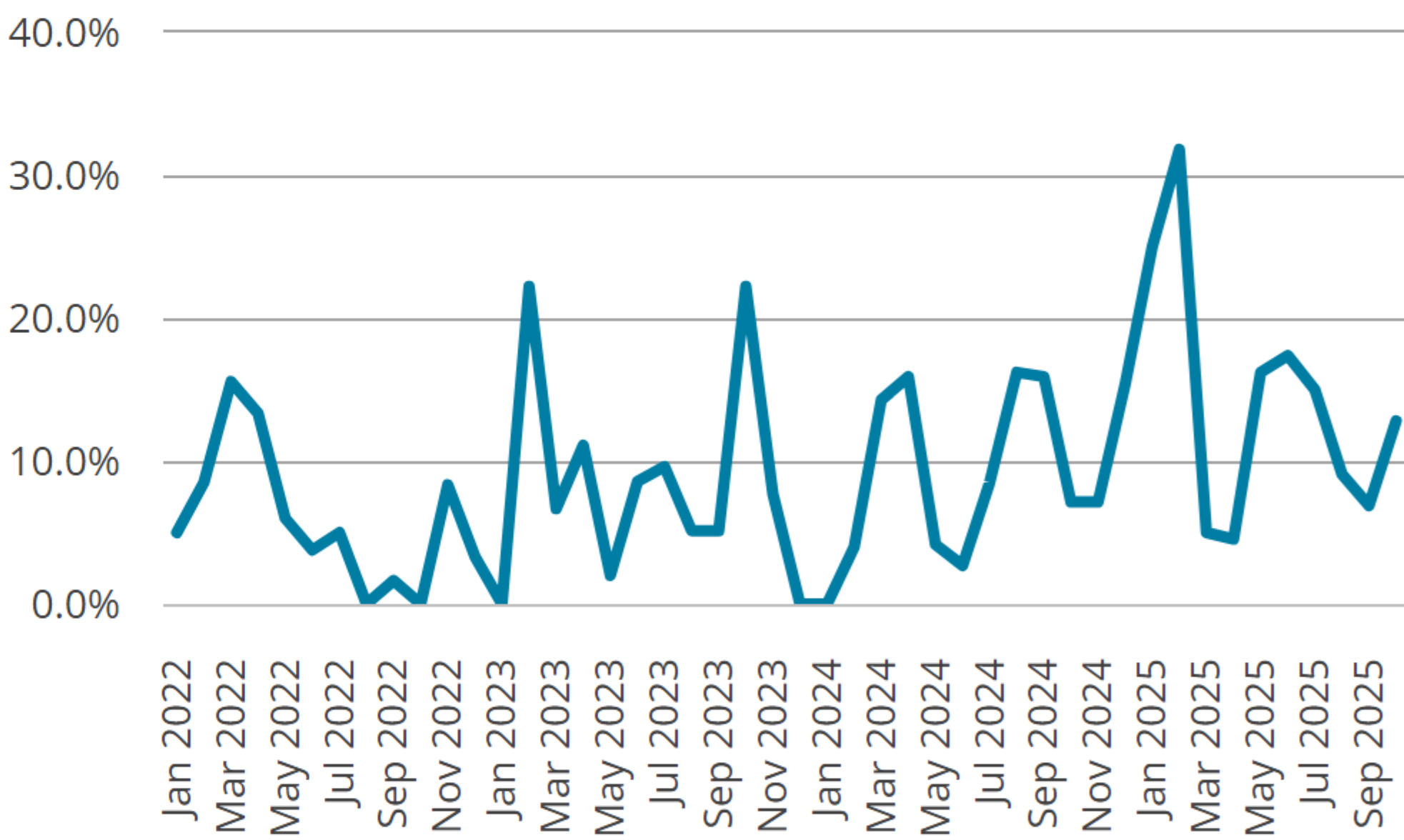


|                              | Oct 2025  | Sep 2025  | MoM       | Oct 2024  | YoY       | 2025      | 2024      | YTD       |
|------------------------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| Median Sales Price           | \$275,000 | \$285,000 | ▼ -3.51%  | \$264,950 | ▲ 3.79%   | \$270,000 | \$255,000 | ▲ 5.88%   |
| New Construction Sales Price | \$297,500 | \$265,950 | ▲ 0.12%   | \$375,000 | ▼ -0.21%  | \$299,000 | \$305,000 | ▼ -0.02%  |
| Closed Sales                 | 39        | 29        | ▲ 34.48%  | 42        | ▼ -7.14%  | 361       | 385       | ▼ -6.23%  |
| New Listings                 | 38        | 48        | ▼ -20.83% | 46        | ▼ -17.39% | 456       | 515       | ▼ -11.46% |
| Pending Sales                | 32        | 33        | ▼ -3.03%  | 41        | ▼ -21.95% | 375       | 407       | ▼ -7.86%  |
| Median Days on Market        | 32.5      | 14        | ▲ 132.14% | 27        | ▲ 20.37%  | 24        | 17        | ▲ 41.18%  |
| Average Days on Market       | 56        | 27        | ▲ 110.94% | 44        | ▲ 27.49%  | 47        | 37        | ▲ 30.12%  |
| Price per Square Foot        | \$178     | \$178     | ▶ 0.00%   | \$166     | ▲ 7.23%   | \$170     | \$165     | ▲ 3.03%   |
| % of List Price Received     | 96.9%     | 99.0%     | ▼ -2.11%  | 96.6%     | ▲ 0.38%   | 97.8%     | 97.5%     | ▲ 0.25%   |
| Active Inventory             | 90        | 91        | ▼ -1.10%  | 96        | ▼ -6.25%  | --        | --        | --        |
| Months Supply of Inventory   | 2.3       | 3.1       | ▼ -26.45% | 2.3       | ▲ 0.96%   | --        | --        | --        |

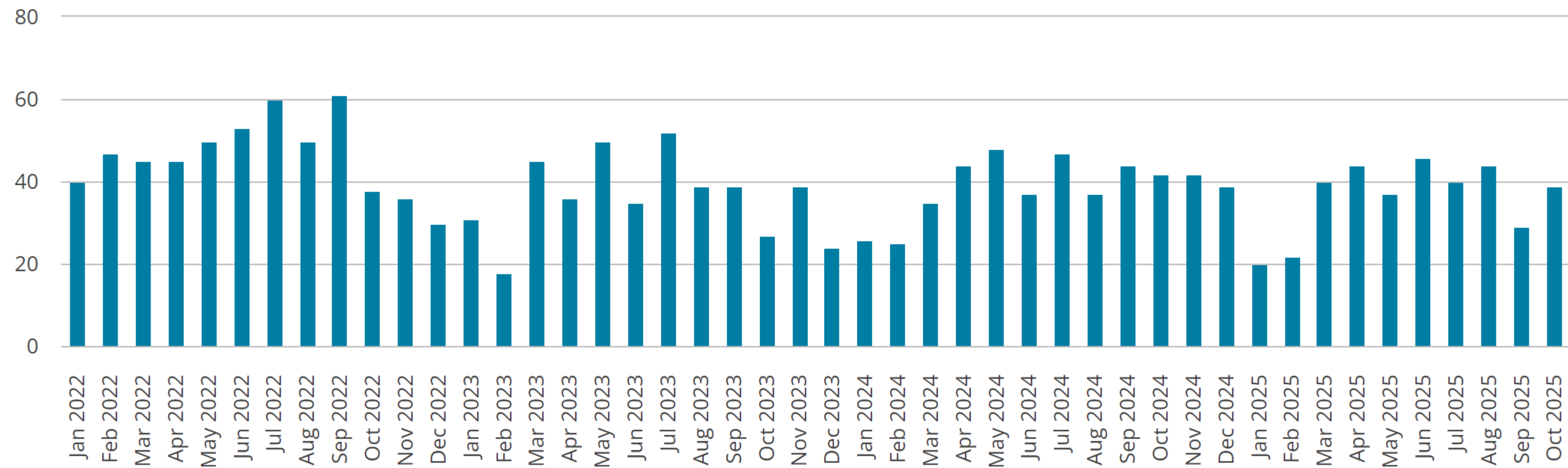
Median Sales Price



Percentage New Construction



Number of Closed Sales



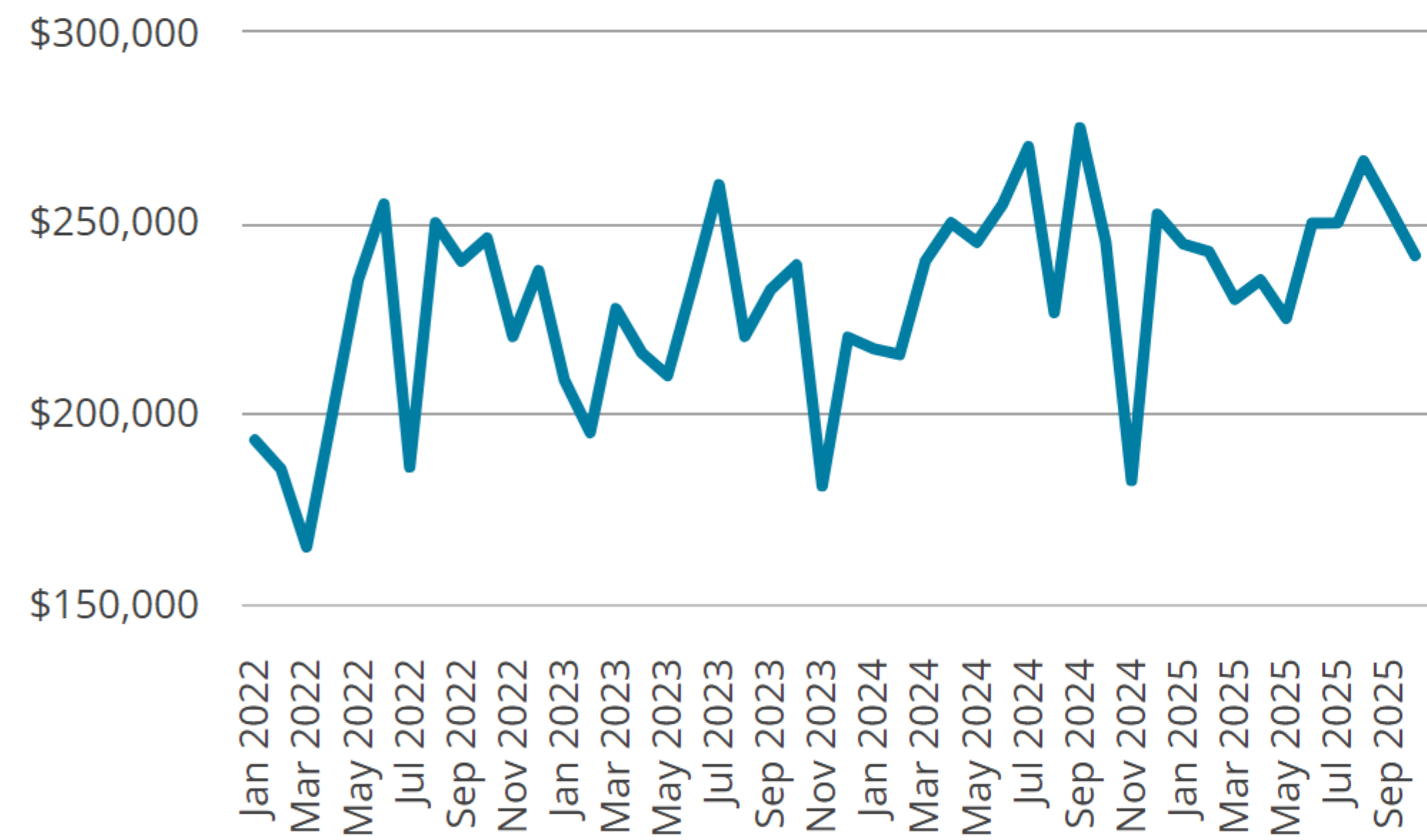
# Shelby County

Data for Single Family Residence in Shelby County.

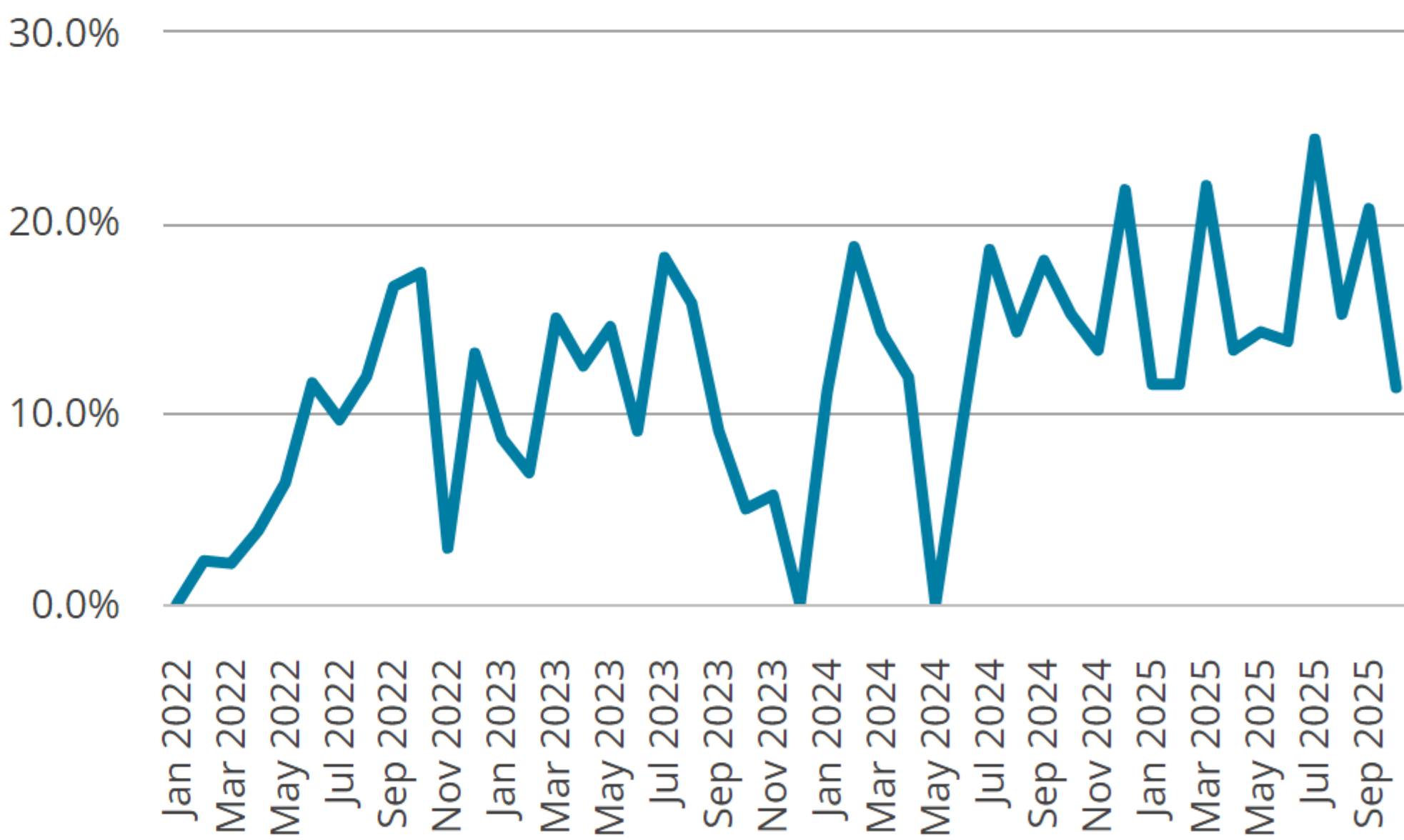


|                              | Oct 2025  | Sep 2025  | MoM       | Oct 2024  | YoY      | 2025      | 2024      | YTD      |
|------------------------------|-----------|-----------|-----------|-----------|----------|-----------|-----------|----------|
| Median Sales Price           | \$241,500 | \$253,999 | ▼ -4.92%  | \$245,000 | ▼ -1.43% | \$241,500 | \$250,000 | ▼ -3.40% |
| New Construction Sales Price | \$284,900 | \$270,900 | ▲ 0.05%   | \$282,990 | ▲ 0.01%  | \$289,995 | \$314,000 | ▼ -0.08% |
| Closed Sales                 | 44        | 53        | ▼ -16.98% | 46        | ▼ -4.35% | 407       | 403       | ▲ 0.99%  |
| New Listings                 | 64        | 58        | ▲ 10.34%  | 63        | ▲ 1.59%  | 522       | 487       | ▲ 7.19%  |
| Pending Sales                | 45        | 46        | ▼ -2.17%  | 33        | ▲ 36.36% | 415       | 412       | ▲ 0.73%  |
| Median Days on Market        | 27        | 26        | ▲ 3.85%   | 22        | ▲ 22.73% | 23        | 15        | ▲ 53.33% |
| Average Days on Market       | 50        | 50        | ▼ -0.49%  | 40        | ▲ 22.73% | 45        | 45        | ▼ -1.30% |
| Price per Square Foot        | \$159     | \$152     | ▲ 4.28%   | \$144     | ▲ 10.45% | \$152     | \$146     | ▲ 4.11%  |
| % of List Price Received     | 97.7%     | 95.8%     | ▲ 1.98%   | 98.8%     | ▼ -1.10% | 97.3%     | 98.1%     | ▼ -0.78% |
| Active Inventory             | 118       | 104       | ▲ 13.46%  | 95        | ▲ 24.21% | --        | --        | --       |
| Months Supply of Inventory   | 2.7       | 2.0       | ▲ 36.66%  | 2.1       | ▲ 29.86% | --        | --        | --       |

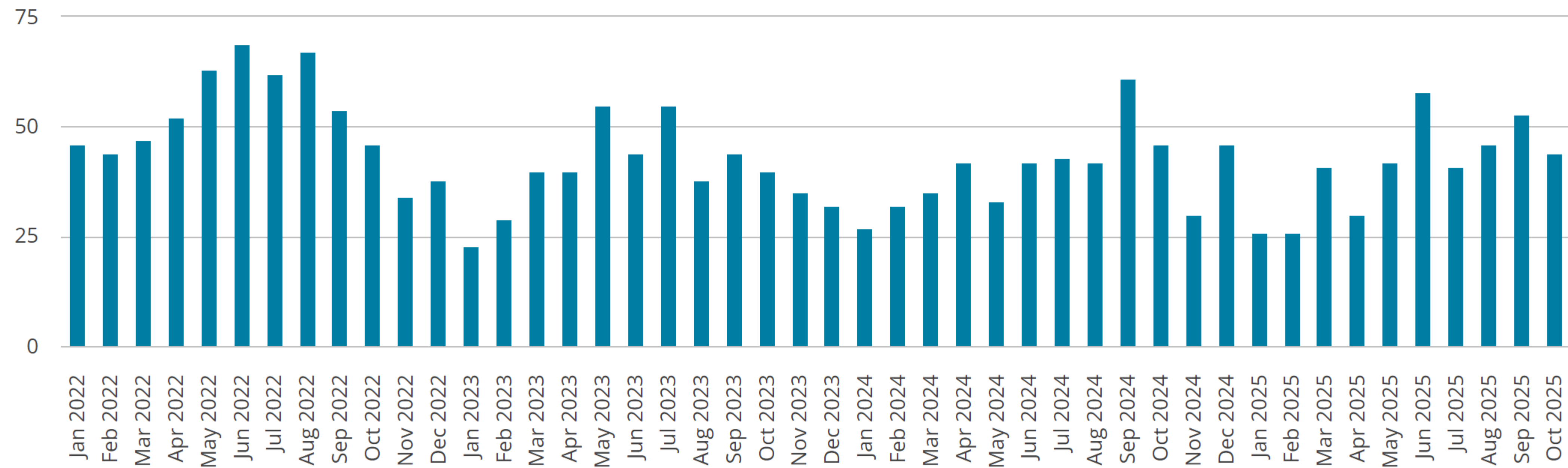
Median Sales Price



Percentage New Construction



Number of Closed Sales

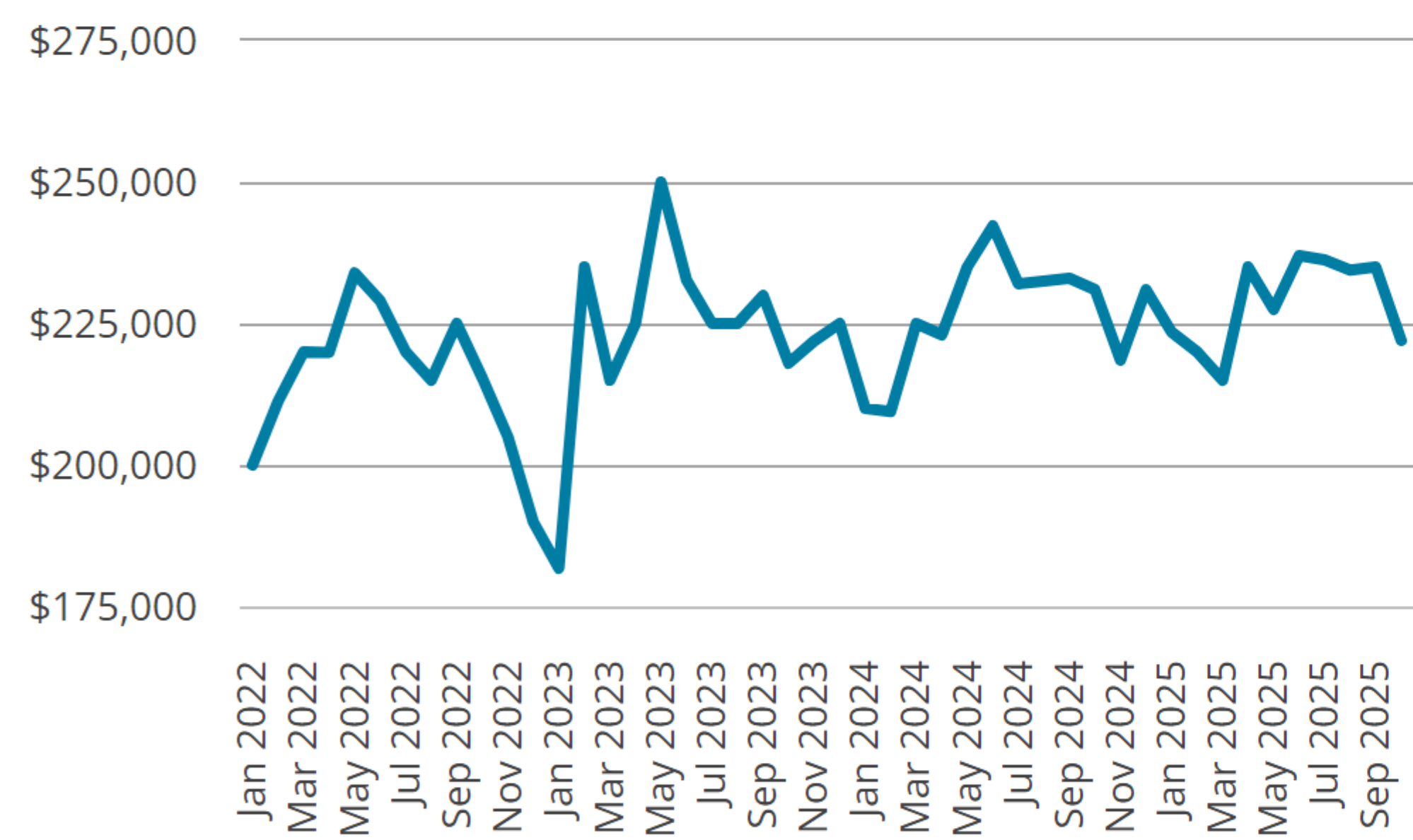


# Condominiums

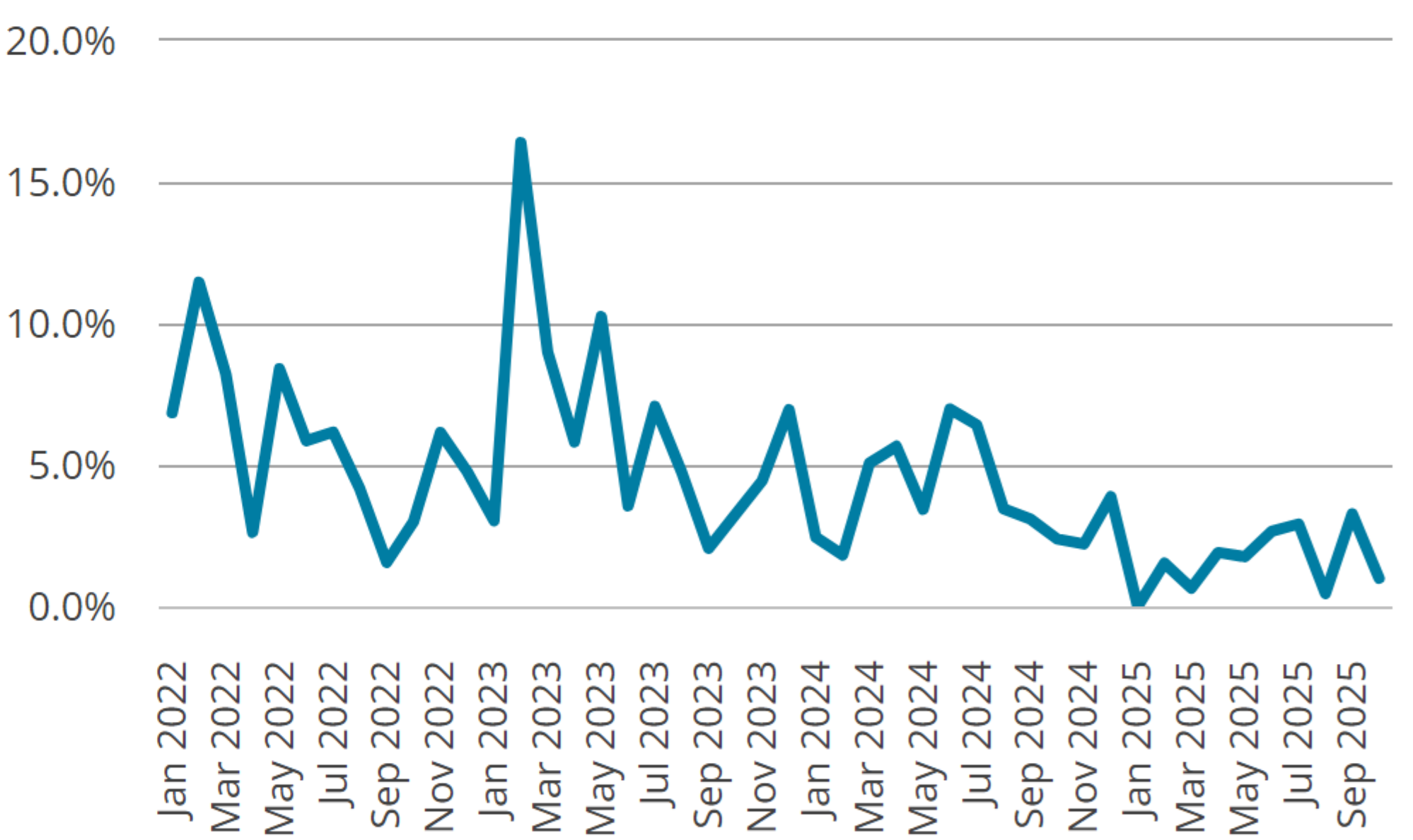
Data for Condominium in Bartholomew, Boone, Brown, Decatur, Hamilton, Hancock, Hendricks, Jackson, Jennings, Johnson, Madison, Marion, Montgomery, Morgan, Parke, Putnam, Shelby.

|                              | Oct 2025  | Sep 2025  | MoM       | Oct 2024  | YoY      | 2025      | 2024      | YTD      |
|------------------------------|-----------|-----------|-----------|-----------|----------|-----------|-----------|----------|
| Median Sales Price           | \$222,000 | \$235,000 | ▼ -5.53%  | \$231,000 | ▼ -3.90% | \$229,900 | \$228,000 | ▲ 0.83%  |
| New Construction Sales Price | \$339,950 | \$498,500 | ▼ -0.32%  | \$317,613 | ▲ 0.07%  | \$383,750 | \$332,733 | ▲ 0.15%  |
| Closed Sales                 | 200       | 153       | ▲ 30.72%  | 168       | ▲ 19.05% | 1,796     | 1,547     | ▲ 16.10% |
| New Listings                 | 239       | 270       | ▼ -11.48% | 216       | ▲ 10.65% | 2,408     | 2,019     | ▲ 19.27% |
| Pending Sales                | 183       | 170       | ▲ 7.65%   | 151       | ▲ 21.19% | 1,869     | 1,621     | ▲ 15.30% |
| Median Days on Market        | 31        | 25        | ▲ 24.00%  | 23        | ▲ 34.78% | 25        | 19        | ▲ 31.58% |
| Average Days on Market       | 56        | 50        | ▲ 11.12%  | 42        | ▲ 32.21% | 56        | 45        | ▲ 23.75% |
| Price per Square Foot        | \$156     | \$158     | ▼ -1.58%  | \$158     | ▼ -1.27% | \$156     | \$156     | ▲ 0.32%  |
| % of List Price Received     | 97.5%     | 98.1%     | ▼ -0.59%  | 97.5%     | ▲ 0.02%  | 97.5%     | 97.9%     | ▼ -0.42% |
| Active Inventory             | 573       | 557       | ▲ 2.87%   | 438       | ▲ 30.82% | --        | --        | --       |
| Months Supply of Inventory   | 2.9       | 3.6       | ▼ -21.30% | 2.6       | ▲ 9.89%  | --        | --        | --       |

Median Sales Price



Percentage New Construction



Number of Closed Sales

