



TECHNOLOGY TRAINING & OUTREACH SPECIALIST

Rev. 12/24

Primary Responsibility:

The Technology Training & Outreach Specialist is responsible for improving members' usage and proficiency of MIBOR BLC® technology and ancillary technology products by providing effective training opportunities in person and virtually. This individual is also responsible for developing and maintaining the BLC® learning management system (LMS), and serves in a member-facing role by reaching out to brokerages and taking every opportunity to train members and demonstrate the value of their membership.

Specific Responsibilities:

- 1. Identify opportunities for providing industry education based on membership inquiries, emerging needs and trends, membership surveys, and other available methods.
- 2. Schedule and coordinate diverse offerings of BLC® training programs and ancillary technology product training.
- 3. Work directly with the Communications Department to market training programs.
- 4. Develop content and conduct training courses designed to instruct members in the proper use of MIBOR BLC® and ancillary technology product, creating new materials and updating content as needed.
- 5. Create content for presentation materials, course materials and handouts, and supporting software and resources necessary for training, webinars, and seminars.
- 6. Ability to teach and connect with training attendees of diverse skill levels (beginner, intermediate and advanced).
- 7. Conduct visits to real estate offices and Division meetings for training and/or Q&A.
- 8. Produce instructional videos and host training webinars on MIBOR BLC® and ancillary technology products.
- Develop course content in the Learning Management Software (LMS) hosted by MIBOR, continually updating and maintaining content and monitoring engagement for optimal effectiveness.
- 10. Maintain appropriate qualifications, certifications, and industry designations.
- 11. Collect feedback and monitor effectiveness and success of training offerings.
- 12. Maintain communication and attendance records of training session attendees.
- 13. Attend relevant industry meetings, conferences, education events as approved by the Vice President of Broker Listing Cooperative.
- 14. Contribute to team effort by accomplishing related results as needed.
- 15. Special projects at the request of Vice President of Broker Listing Cooperative.

Competencies:

- Proficiency in instructional design and learning management software
- Strong interpersonal relationship building skills
- Excellent presentation skills with all audience sizes
- Engaging member service skills
- Passion and charisma for imparting knowledge upon others
- Ability to learn software and policy quickly
- Proper phone etiquette and effective listening skills
- Exceptional verbal and written communication skills
- Meet deadlines in a fast-paced environment



Job Descriptions

- Sound judgement and ability to remain composed under pressure
- Team-player, with ability to be extremely effective independently
- Strong organizational skills that reflect ability to perform and prioritize multiple task seamlessly with excellent attention to detail

Teams: Technology Team, Help Desk Team, and Customer Service Team

Reports to: Vice President of Broker Listing Cooperative